

Fund	Former objective and policy (Pre 07/08/2019)	New objective and policy (Post 07/08/2019)
7IM Sustainable Balance Fund	 (Pre 07/08/2019) 7IM Sustainable Balance Fund aims to provide a balance of income and capital appreciation. There may be some risk to capital. The sub-fund invests predominantly in a range of securities and collective investment vehicles managed by selected fund managers. The sub-fund will only invest in individual securities where the underlying companies, countries and institutions score well on social and environmental criteria. To measure these criteria, the industry from which an investment has been made and the position of the investment relative to its peer group are analysed. The social aspects of companies' relationships with suppliers, the general public, employees, clients and competitors are considered. The environmental aspects of pre-production sourcing, production processes, products and services, as well as the environmental strategy/policy and environmental management systems are also examined. Certain products and manufacturing processes are so high-risk that they are not rated as being compatible with the criteria. Companies from certain industries or with significant exposure to certain activities are precluded, such as: Tobacco industry Armaments Pornography Nuclear power generation Chlorine, agrochemicals and GMOs in agriculture The sub-fund may also invest in collective investment vehicles (including exchange traded funds and open or closed ended funds) that track recognised ethical or socially responsible indices or are managed with appropriate ethical, social or environmental criteria. 	 (Post 07/08/2019) 7IM Sustainable Balance Fund aims to provide a balance of income and capital growth. The Sub-Fund invests at least 80% of its assets in a range of shares and corporate bonds and other funds managed by selected fund managers. Up to 20% of the Sub-Fund will be invested in liquid assets such as cash, deposits, money market funds and money market instruments, as well as warrants. The Sub-Fund will only invest in individual shares and corporate bonds where the restrictions set out below are applied, as part of a two stage process. 1) Investment Restrictions Companies from certain industries or with significant exposure to certain activities, taken to be more than 10% of revenues, are precluded from investment at the outset. These include: Adult entertainment Alcohol Armaments Gambling Genetically modified organisms ("GMOs") in agriculture Nuclear power generation Tobacco 2) Ethical Conduct Screening Having screened out individual securities with significant exposure to industries with significant exposure to industries which are unacceptable, in accordance with the above criteria, the screening process set out in the Sub-Fund's Screening Process Document (which is available on the Manager's website or which may be obtained from the Manager) is then applied. This screening process includes firstly screening the remaining investment universe to identify securities in those companies which, although in acceptable industries, nonetheless

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7IM Sustainable Balance Fund

Former objective and policy (Pre 07/08/2019)

The sub-fund will comprise a mixture of income-generating assets and assets with scope for capital growth in real terms. The sub-fund may use different asset classes, with investment primarily in equities and fixed interest securities with no long term preponderance to either class. The sub fund may also invest in money market instruments, warrants, deposits, cash and near cash, other transferable securities, derivatives and forward transactions and other investments to the extent that each is permitted in the stated investment and borrowing powers of the company.

There is no guarantee that a positive return will be delivered.

New objective and policy (Post 07/08/2019)

exhibit unacceptable conduct, which may include corruption or poor labour or environmental practices. Positive screening is then applied to identify those securities in companies which exhibit positive ethical conduct (such as sustainable environmental practices and conscientiousness with regard to human rights).

Other funds (which includes exchange traded funds and open or closed ended funds) are selected for the Sub-Fund's portfolio on the basis that they track recognised ethical or socially responsible indices or are managed in accordance with the Manager's judgemental screening which is applied as described in the Screening Document.

An assessment of Environmental, Social and Governance (ESG) issues is integrated into the investment process as part of the assessment and valuation work conducted to be made for the Sub-Fund by the Manager.

The Sub-Fund will comprise a mixture of income-generating assets and assets with scope for capital growth.

The Sub-Fund has flexibility to invest in different asset classes depending on market conditions, with most investment in equities and fixed interest securities but with no long term bias to either class.

The Sub-Fund will invest in derivatives for efficient portfolio management (EPM) (i.e. to reduce risk or cost and, or to generate extra income) as well as for investment purposes.

In extraordinary market conditions (such as political unrest economic instability, war, the bankruptcy of large financial institutions or closure of a relevant market(s)), the Sub-Fund may temporarily invest up to 100% of its total assets in deposits, cash, near cash, treasury bills, government bonds or short-term money market instruments.





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Investment Strategy:

The starting point for the Manager's investment process is identifying the best mix of asset classes to create a strategic asset allocation ("SAA") customised for each 7IM risk profile. In creating the SAA, factors including expected risk and return are assessed by reference to quantitative and qualitative criteria, while the interaction between asset classes is also taken into account.

The ever-changing nature of financial markets dictates that there are opportunities to enhance return and reduce volatility on a tactical basis. As a result, 7IM's investment process also makes use of tactical asset allocation ("TAA") which results in temporary and measured departures from the SAA. Any tactical changes are carefully monitored by 7IM's risk team.

Comparator Benchmark:

The Sub-Fund's performance may be compared to the IA Mixed Investment 20-60% Shares which has been chosen because it is representative of the Sub-Fund's agreed risk profile and the type of assets in which it invests. It is therefore an appropriate comparator for the Sub-Fund's performance.