THE 7IM PLATFORM DFM USER GUIDE

DFM Model Portfolio Service (MPS)

For DFM use only. It should not be distributed to or relied upon by retail clients.



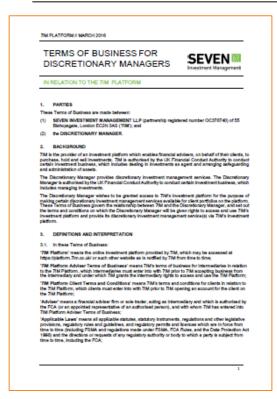


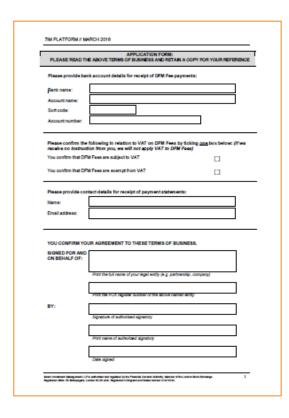
DFM MODEL PORTFOLIOS

DFM Side



DFM Terms of Business





DFM USER SET UP (PLATFORM)	SEVEN IIII
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DFM AGREEMENT WITH 7IM AND PLATFORM USER SET UP (MINIMUM OF 2 USERS) SEND BACK ORIGINAL SIGNED COPIES TO 7IM



Authority to Link Models

	LEARLY IN BLOCK CAPITALS IN ALL SECTIONS	
Section 01	DFM Details	Model Name
Name of DFM		
Section 02	Financial Adviser Details	Model Name
Name of Financ	cial Adviser	
Section 03	Models to Link	Model Name
Access to a	all Models	
Fee for all Mod	els (not including VAT)	
		Model Name
OR Model Name		
		Model Name

DFM SPECIFIES WHICH MODELS ARE AVAILABLE TO THE ADVISER FIRM AND WHAT THE FEE FOR EACH MODEL IS 7IM NEED THIS FORM BACK – CAN BE SUBMITTED BY EMAIL



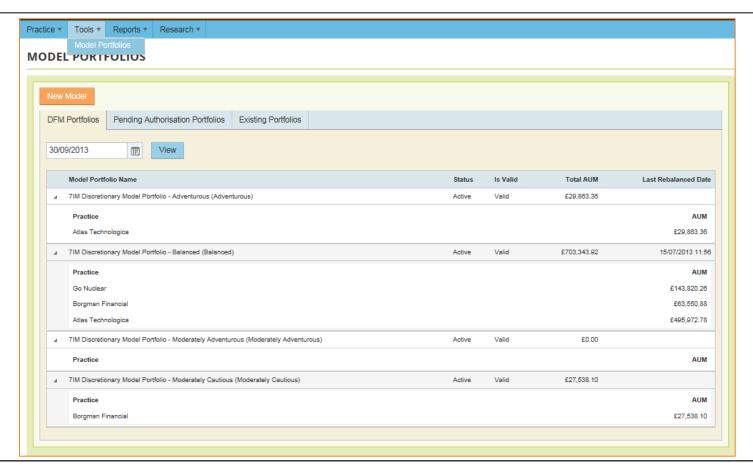
Client Appointment of DFM

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SIGNED BY CLIENT AND ADVISER TO APPOINT THE DFM AND AUTHORISE THE FEES NO CLIENT CAN BE LINKED TO DFM MODEL UNTIL 7IM HAVE THIS FORM



Linked Models & Adviser AUM



SHOWS THE AUM PER MODEL FOR EACH ADVISER FIRM ON THE DATE SELECTED LAST REBALANCE DATE IS ALSO CONFIRMED IN THE FAR RIGHT COLUMN



Creating a New Model

MODEL PORTFOLIO

Model Description	Risk Profile
Created By Golding, Christopher	Created 18/10/2017 14:33:42
☐ For Offshore Custod	′
☐ Is Offshore Bond Elig	gible
Create Cancel	Back to Previous Page

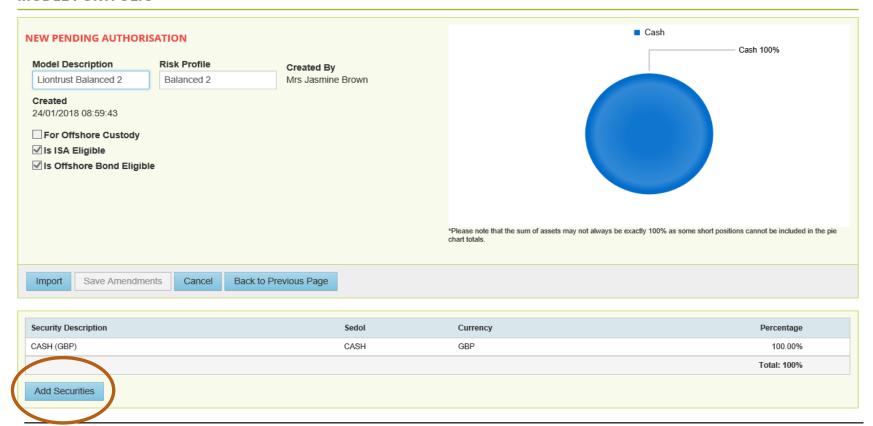
- Enter name and risk profile for model
- Model name cannot be changed once the model has been created
- Tick relevant ISA / Offshore Bond eligibility boxes
- If creating a model to be held in offshore custody, you must tick the 'For Offshore Custody' box
- You will not be able to tick the 'ISA Eligible' & 'Offshore Bond Eligible' boxes if you are creating a model for offshore custody

GO TO: TOOLS > MODEL PORTFOLIOS > NEW MODEL



Either... Add Securities

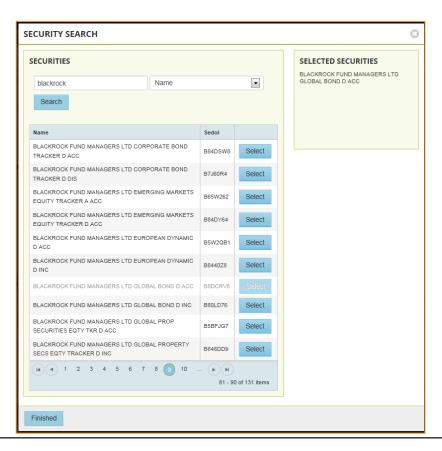
MODEL PORTFOLIO



CLICK ADD SECURITIES BUTTON TO START ADDING FUNDS INTO THE MODEL



Security Search

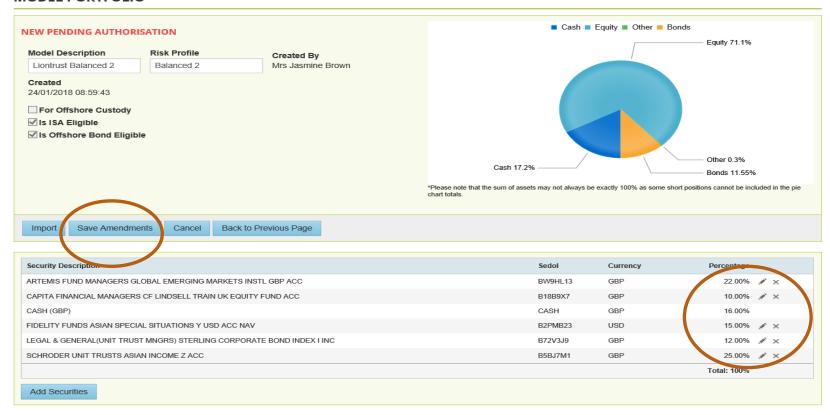


SEARCH AND SELECT ALL SECURITIES REQUIRED FOR THE MODEL. THIS IS BEST DONE BY THE FUND'S SEDOL CODE RATHER THAN BY NAME.



Add Model Percentages

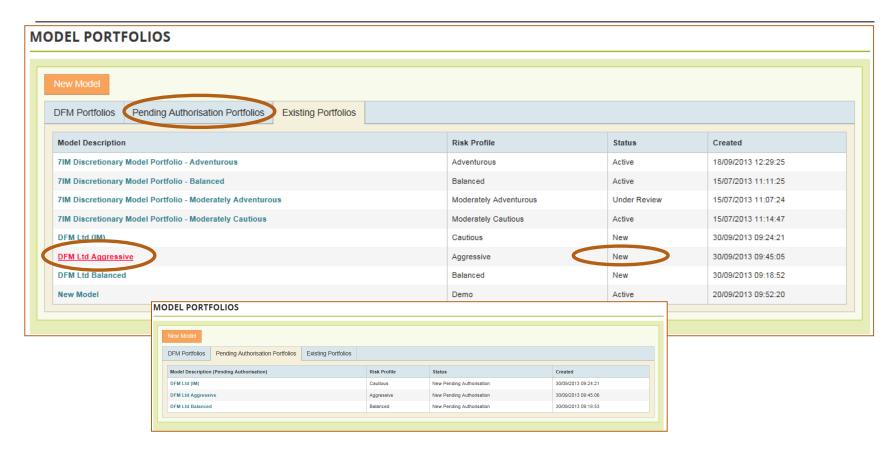
MODEL PORTFOLIO



EDIT (CLICK THE PENCIL ICON) AND ACCEPT (TICK ICON) MODEL PERCENTAGES. ENSURE THERE IS CASH WITHIN THE MODEL (2% RECOMMENDED). SAVE AMENDMENTS.



Model Created & Authorised

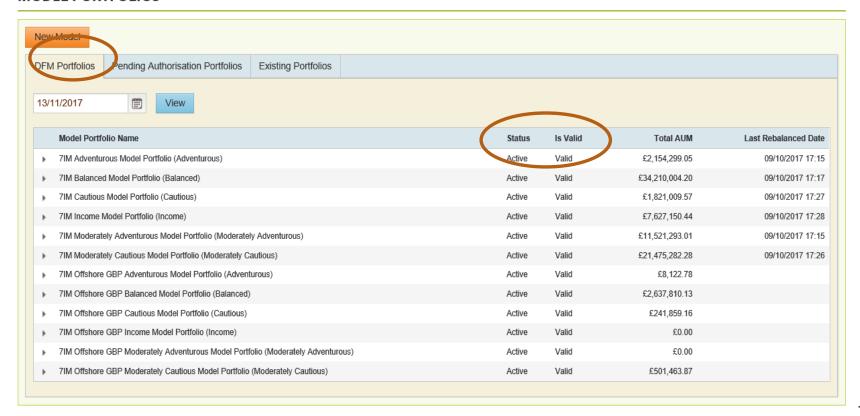


MODEL AUTHORISATION IS REQUIRED BY A DIFFERENT USER WHICH IS WHY THERE IS A MINIMUM SET UP REQUIREMENT OF TWO USERS.



MODELS NOW ACTIVE

MODEL PORTFOLIOS



ONCE AUTHORISED THE MODEL IS SHOWN AS ACTIVE UNDER THE **DFM PORTFOLIOS** TAB AS INDACTED ABOVE



Amending Existing Models

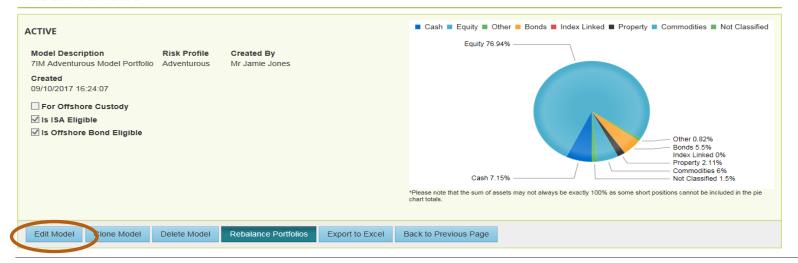
MODEL PORTFOLIO

Tools ▼

Reports ▼

Research •

Practice ▼

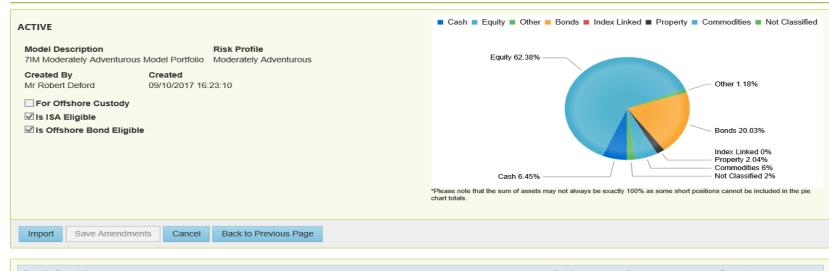


SELECT EXISTING MODELS TAB > EDIT



Amending Existing Models Continued.....

MODEL PORTFOLIO



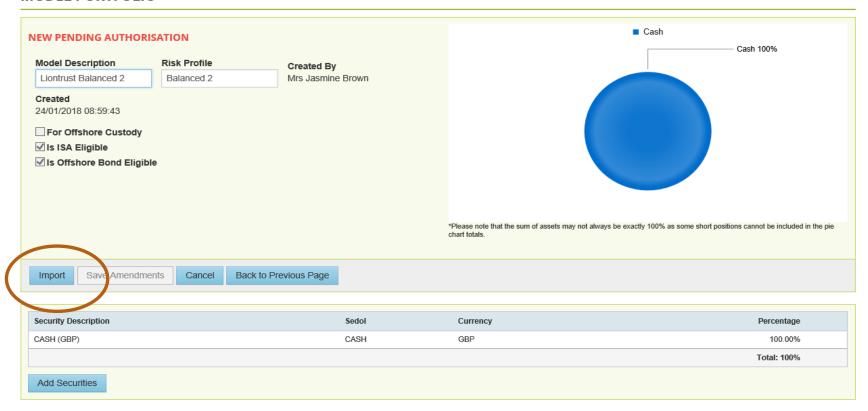
Security Description	Sedol	Currency	Percentage		
7IM EMERGING MARKETS EQ VALUE C GBP INC	BWBSHQ1	GBP	9.00%	<i>(</i>)	
7IM EUROPEAN EX UK EQUITY VALUE C GBP INC	BWBSHS3	GBP	11.00%	<i>(</i>)	i 🛑
7IM UK EQUITY VALUE C GBP INC	BWBSHV6	GBP	6.00%	<i>(</i>)	· 📥
7IM US EQUITY VALUE C GBP INC	BWBSHX8	GBP	5.00%	<i>*</i> >	
BLACKROCK FUND MANAGERS LTD ISHARES MID CAP UK EQUITY INDEX UK D DIS	BNB74C0	GBP	3.00%	<i>*</i> >	
BMO UCITS ETF ICAV BARCLAYS GBL HIGH YLD BD GBP DIS HDG	BZ0G2Y0	GBP	4.00%	A >	,
CASH (GBP)	CASH	GBP	2.00%		

AMEND THE PERCENTAGES USING THE PENCIL TOOL AND/OR ADD NEW SECURITIES.
SAVE AMENDMENTS



Or... Import Model Portfolio

MODEL PORTFOLIO



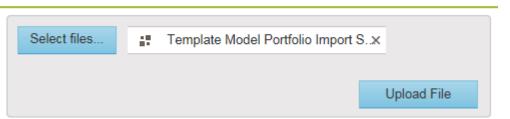
CLICK ON IMPORT BUTTON



Import Model Portfolio

~	U		U
Security Description	SEDOL	Currency	Percentage
FUND 1	B5ZX1M7	GBP	4
FUND 2	B2PLJL5	GBP	1
FUND 3	B2P⊔Q0	GBP	5
FUND 4	BJGZZ06	GBP	3
FUND 5	B8L14S3	GBP	3
FUND 6	B8KT3V4	GBP	3
CASH (GBP)	CASH	GBP	2

IMPORT EXISTING MODEL



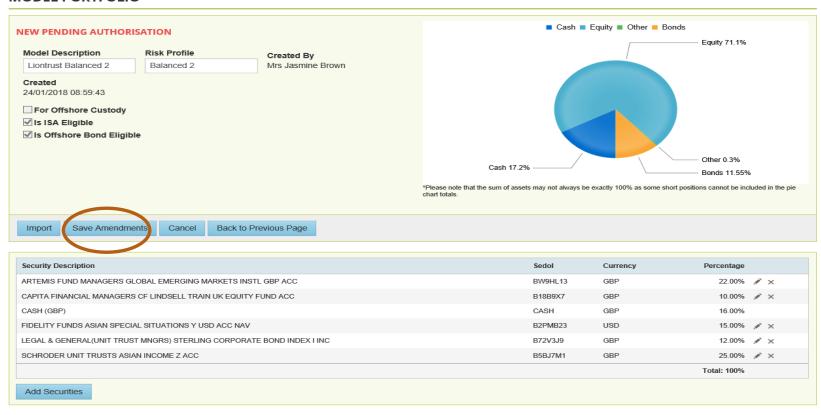
TEMPLATE NEEDS TO BE IN CSV FORMAT WITH THE INFORMATION AS SHOWN ABOVE. IMPORT FUNCTION WILL ONLY WORK IF ALL FUNDS ARE ALREADY LOADED ON THE PLATFORM. IF THEY'RE NOT, PLEASE CONTACT US.



 \times

Import Model Portfolio

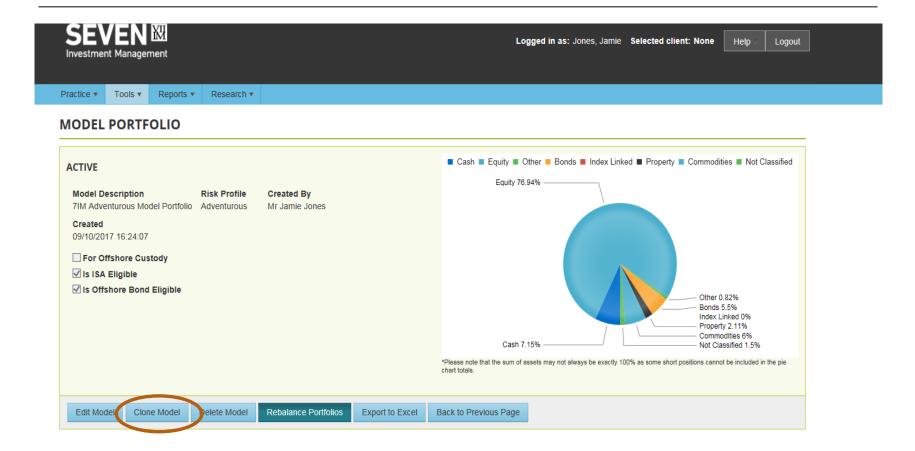
MODEL PORTFOLIO



ONCE THE MODEL HAS BEEN SUCCESSFULLY IMPORTED THEN CLICK SAVE AMENDMENTS.



CLONE A MODEL

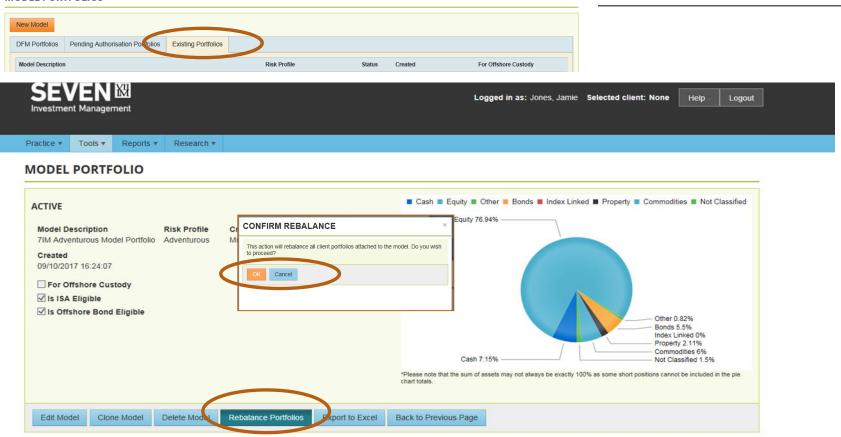


EDIT, CLONE, DELETE CLONE IS USEFUL WHEN CREATING A SERIES OF MODELS WITH SIMILAR FUNDS AS ONLY THE FUND WEIGHTINGS AND MODEL NAME NEED CHANGING.



TO REBALANCE

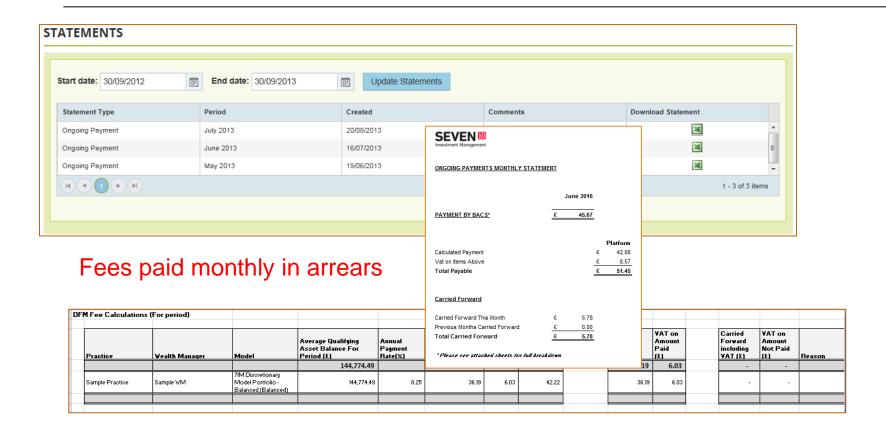
MODEL PORTFOLIOS



SELECT **EXISTING PORTFOLIOS** > **REBALANCE** > **OK** - WILL CREATE REBALANCE TRADES FOR **ALL** CLIENT PORTFOLIOS LINKED TO THE MODEL. NO PURCHASE TRADES LESS THAN £30 WILL BE DONE. PLEASE USE INTERNET EXPLORER BROWSER **NOT CHROME** TO DO THIS.



Fee Statements



AVAILABLE AS AN EXCEL DOWNLOAD: PRACTICE > STATEMENTS
% FEE BASED ON AVERAGE VALUE OF ACCOUNTS DURING THE MONTH. DEDUCTED
AND PAID OUT **AROUND 20TH EACH MONTH** (EG FEES FOR JUNE PAID 20TH JULY)



Communication With IFA Users

It is important that any IFA firm using your models is aware of when any rebalances are going to happen.

- To avoid trading on client accounts in the period leading up to a DFM rebalance (otherwise client will get excluded from rebalance)
- To know whether to 'manually' invest any top-up cash or let it get swept up in the DFM rebalance
- To know whether to de-link an account if they don't want a rebalance to affect a client (eg if selling for withdrawals)
- To know whether any extra cash needs to be ring-fenced in a subaccount to avoid being invested

WE STRONGLY RECOMMEND AT LEAST A FEW DAYS NOTICE IS GIVEN TO THE IFA USER FIRMS PRIOR TO A REBALANCE TAKING PLACE SO THAT THEY CAN PREPARE FOR IT.



Corporate Action Notifications

- 1. Any CA notifications affecting the investments in the DFM model will be sent by 7IM to the DFM for a decision.
- 2. DFM to advise 7IM on appropriate course of action.
- 3. DFM can forward to IFA if CA is client specific.



DFM MODEL PORTFOLIOS

Adviser Side



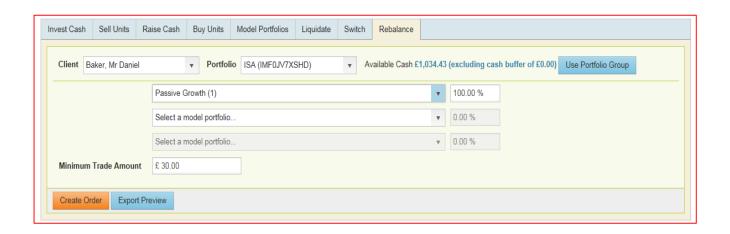
Client Appointment of DFM

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SIGNED BY CLIENT AND ADVISER TO APPOINT THE DFM AND AUTHORISE THE FEES NO CLIENT CAN BE LINKED TO DFM MODEL UNTIL 7IM HAVE THE **ORIGINAL** OF THIS FORM AND FLAGGED THE CLIENT ON 7IM SYSTEMS



Linking to a DFM - Rebalance

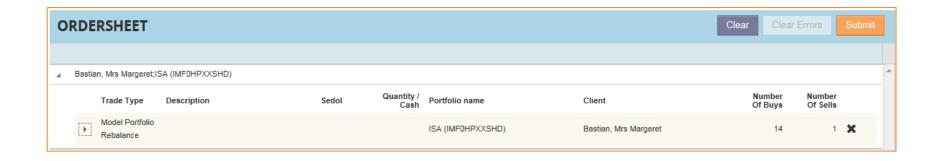


TRANSACTIONS > INSTRUCTION TO DEAL > REBALANCE

SELECT CLIENT, ACCOUNT AND RELEVANT MODEL – THEN "CREATE ORDER"
IF NO AUTHORITY FORM HAS BEEN SENT TO 7IM AN ERROR MESSAGE WILL SHOW



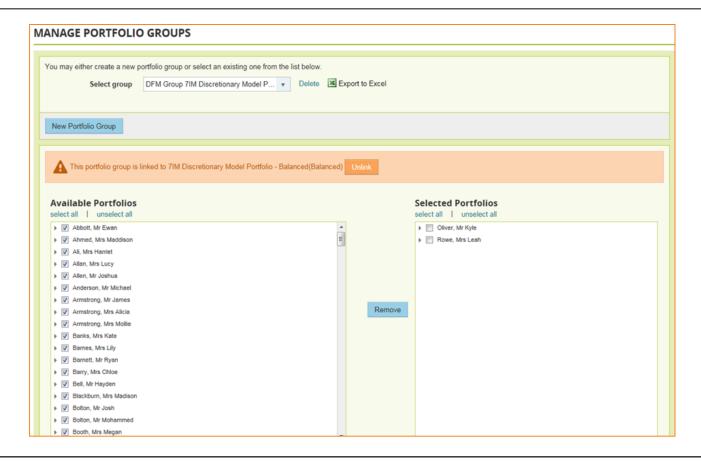
Submit Rebalance



A MODEL PORTFOLIO REBALANCE TRADE WILL APPEAR ON THE ORDER SHEET. CLICK SUBMIT TO SUBMIT THE TRADES AND MONITOR THROUGH TO COMPLETION.



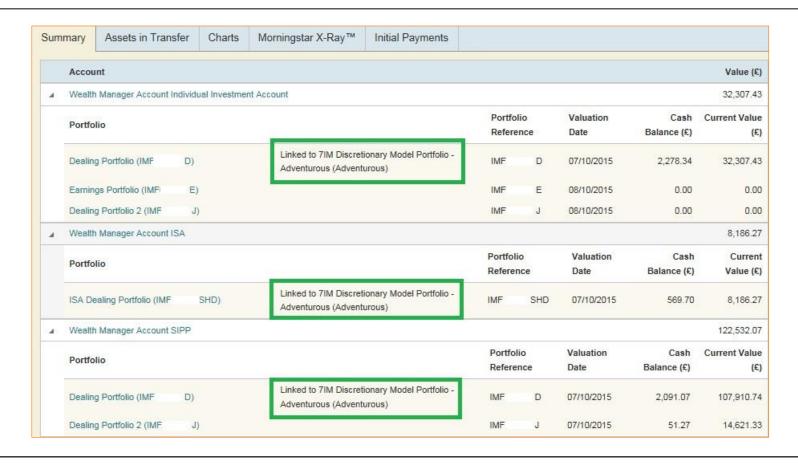
Model Portfolio Groups



CLIENT ACCOUNTS ARE AUTOMATICALLY ENTERED INTO THE MODEL GROUP AND CAN ALSO BE REMOVED BY CLICKING THE "REMOVE" BUTTON WHEN THE CLIENT CHECKBOX IS SELECTED.



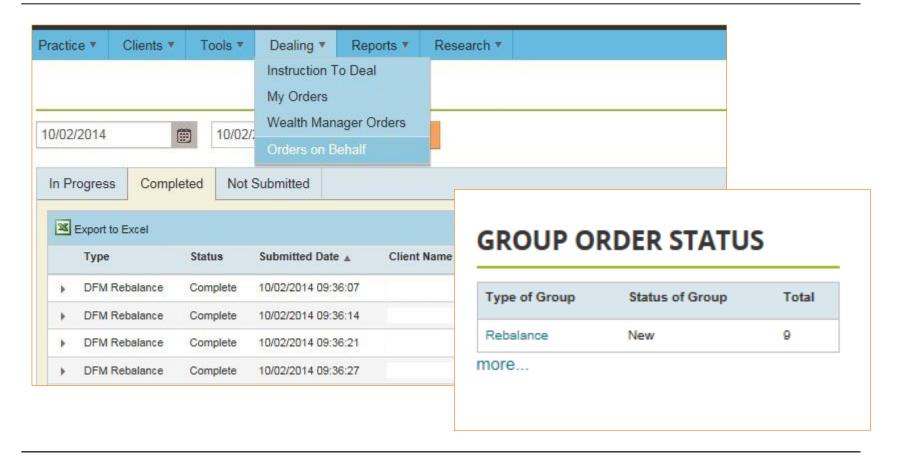
Account Now Linked To DFM Model



PORTFOLIO IS 'FLAGGED' AS BEING LINKED TO A DFM AND THE NAME OF THE MODEL THAT THE PORTFOLIO IS LINKED TO APPEARS.



How To See DFM Rebalances



ADVISERS CAN SEE WHEN A DFM HAS PLACED A BULK REBALANCE AS THE "DFM REBALANCE" WILL APPEAR IN THE GROUP ORDER STATUS BOX ON THE HOMEPAGE. ALL TRADES WILL BE VISIBLE UNDER **DEALING > ORDERS ON BEHALF**.



Communication With DFMs

It is important to know when a DFM rebalance is going to happen.

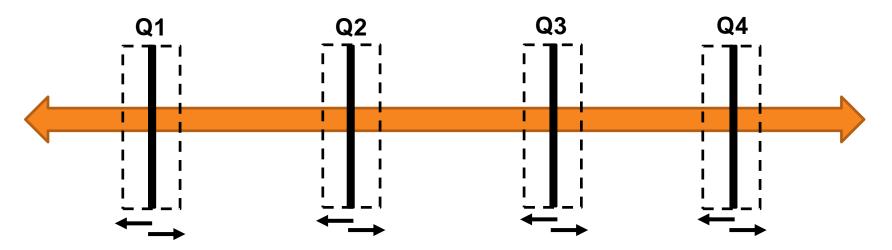
- To avoid you trading on client accounts in the period leading up to a DFM rebalance (if any trades are still pending/unsettled that account will be automatically excluded from the DFM rebalance)*
- To know whether to 'manually' invest top-up cash or let it get swept up in the next DFM rebalance
- To know whether to de-link an account** if you don't want a client included in the rebalance (remember to relink afterwards though!)
- To know whether any extra cash (eg bed & ISA or withdrawals) needs to be ring-fenced in a sub-account to avoid being invested



^{*} SEE PAGE 32 FOR MORE ABOUT UNSETTLED TRADES

^{**} SEE PAGE 33 FOR HOW TO DELINK AN ACCOUNT FROM A DFM

No Trading 'Windows'



- Typically 7 working days either side of rebalance (depends on settlement times for each fund and how 7IM handles 'queue & release' mechanism).
- This allows all prior trades to complete before DFM rebalance and allows DFM rebalance to complete before trading resumes

THIS IS WHY IT'S IMPORTANT TO KNOW WHEN THE DFM REBALANCE IS DUE TO HAPPEN SO YOU KNOW WHEN THESE NO TRADE WINDOWS ARE.



Unsettled Trades

It's important to check if there any accounts that have any unsettled trades in them, as these will be automatically excluded from the DFM rebalance.

- Download *Unsettled Trades* report (Reports > Practice Administration).
- You won't be able to rebalance an account until all trades have settled.
- If an account is excluded from a DFM rebalance it will remain linked to the DFM model and therefore get rebalanced next time (assuming all trades have settled).

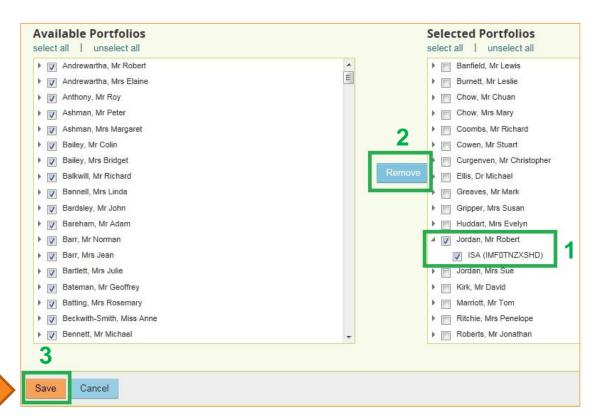


De-linking & Closing Accounts

Please remember that when closing or emptying an account, you need to delink that account from the DFM model so that you can liquidate the assets. Go to:

Tools > Portfolio Groups > Select the DFM model

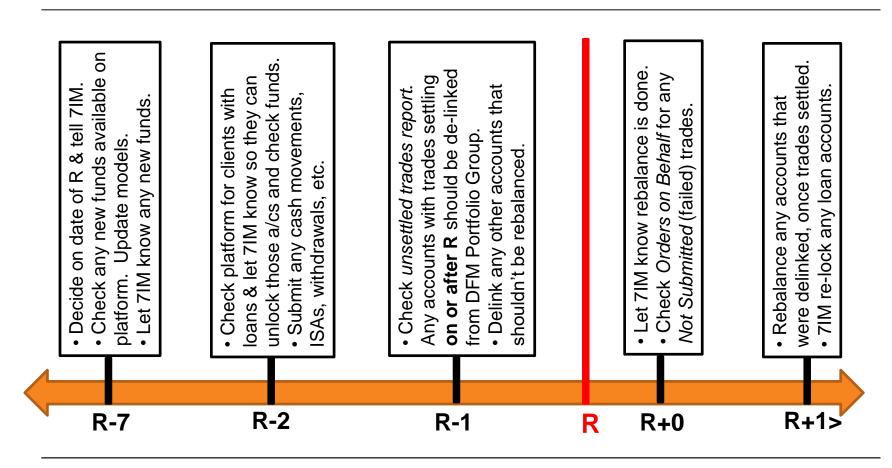
Don't forget to click Save otherwise your delinking won't take effect.



IF YOU NEED TO RE-LINK A PORTFOLIO TO A DFM MODEL AFTER IT HAS BEEN DE-LINKED, THIS IS DONE BY REBALANCING THAT PORTFOLIO TO THE DFM MODEL AS IF IT WAS A NEW CLIENT. **DO NOT CLICK ORANGE UNLINK BUTTON**.



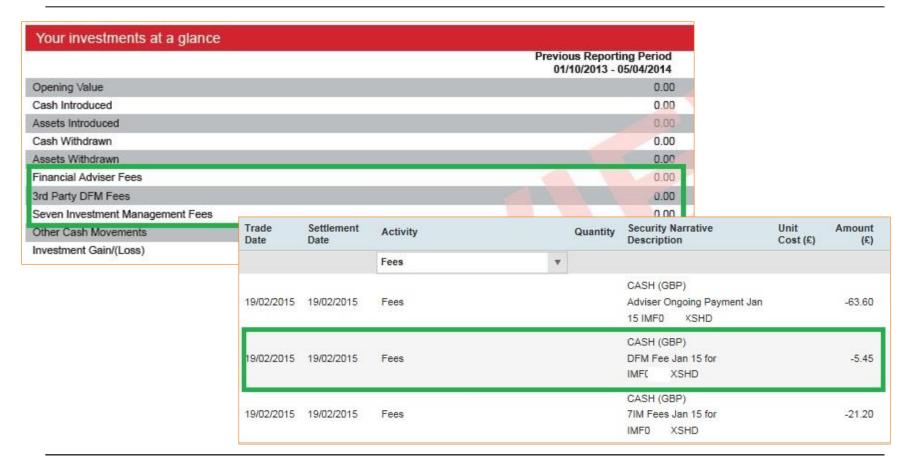
Rebalance Checklist Timeline



7IM NEED TO BE INVOLVED WHEN REBALANCING ACCOUNTS WITH LOANS. WE NEED TO UNLOCK ACCOUNTS AND CHECK ANY FUNDS ARE ELIGIBLE AS SECURITY. WE MAY NEED TO ADD ANY NEW FUNDS IF THEY'RE NOT ALREADY LOADED.



DFM Fees Reported Separately



DFM FEES WILL BE DEDUCTED AT THE SAME TIME AS ADVISER AND 7IM FEES BUT WILL BE RECORDED SEPARATELY BOTH ONLINE AND ON THE SIX MONTHLY CLIENT VALUATIONS



Corporate Action Notifications

- Any CA notifications affecting the investments in the DFM model will be sent by 7IM to the DFM for a decision.
- 2. DFM to advise 7IM on appropriate course of action.
- 3. DFM can forward to IFA if CA is client specific.

