# **The 7IM Platform**

Adviser User Guide



#### www.7im.co.uk

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No of slides: 93



#### www.7im.co.uk

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# About 7IM

### We launched our platform in

2005 – one of the first open architecture platforms in the UK – and have been developing it in-house ever since. Our platform uses 7IM's own technology with the benefit of an independent custodian, Pershing Securities, holding all client money.

- Proprietary platform technology
- Full service DFM
- DFM Models
- Wrap Platform

For more about the 7IM Platform, <u>click here</u>. To download a client brochure from our Platform <u>click here</u> For more about Pershing and the security of client assets held on our platform <u>click here</u>.

# 2002

Founded in 2002

# 600

Over 600 people working as part of the 7IM group

# £25 billion

Over £25 billion of assets under management

### Your Platform Service Team



Ravi Patel

Senior Platform Service Manager



Platform Service Team Leader

Tatjana Kucmina Head of Platform Service Team





### To see more about the team click here

You may also get contacted by members of our account opening, transfers, or SIPP teams if they have specific client queries.



### Your Platform Service Team



Afrika Calleja

 $\bigcirc$ 

Rojan Coskun



Harry Brownlow (Senior PSM)



 $\underline{O}$ 

Oksana Dmytryk

**Tracy Diggins** 









Tell us if your staff leave



### Tax Wrappers summary

Provided by 7IM (GIA, ISA, SIPP)

- <u>7IM Platform charges only</u>
- No extra wrapper charges\*
- Electronic applications
- <u>Illustrations</u> from 7IM Platform
- All money sent direct to 7IM
- · All withdrawals direct to client
- JISA & APS ISA also available
- Non-personal accounts

### Provided by 3<sup>rd</sup> party (SIPP, Offshore & Onshore Bond)

- 7IM Platform 'plugs into' 3rd party wrapper
- 7IM Platform charges plus...
- Any 3<sup>rd</sup> party wrapper charges
- Illustrations from provider
- Money sent to provider
- · Withdrawals sent back to provider
- 7IM & provider forms needed
- Onshore bond provided by <u>CASLP</u>
- Offshore bond from most providers
- SIPPs from most providers

#### For more about the accounts / tax wrappers we offer click here

Click here for a list of 3rd party SIPP and Bond Providers that we have worked with. \*7IM SIPP will have charges in certain circumstances, click here for more detail.

# 7IM Platform charges

Tier Value (non 7IM funds)	Platform Fee (pa)
£0 - £500,000	0.30%
£500,000 - £1m	0.25%
£1m – £2m	0.15%
£2m – £5m	0.08%
Balance over £5m	0.05%

### No charge for:

- Dealing\*
- Cash\*\*
- Tax vouchers/CGT reports
- CHAPS payments out
- Transfers in
- Exit/transfer out fees
- Paper statements

\*Charges apply to dealing foreign listed securities and foreign currency transactions. \*\*Platform fee will apply to cash held in a DFM Model. 7IM funds and cash are excluded from the above tiers.



Flat rate **0.25%** pa Platform Fee for all 7IM funds

Family linking available for charges.

We also pay interest on all cash held on our platform. For the current rate click <u>here</u>

# 7IM SIPP charges

Annual fee	Zero*
Income 'payroll' fee	£162 pa (if income is being taken)
* A fee of £120pa will be applied for SIPP accounts below £75,000	For more about our SIPP click <u>here</u>

### Other features of our SIPP:

- Flexi Access or Capped Drawdown
- Phased/drip-feed "Tailored" drawdown
- Can accept Pension Sharing Orders
- Transfers via Origo
- Employee & employer contributions
- In-specie transfers
- Online transfer tracking
- Mandatory & voluntary scheme pays

# **Creating illustrations**

- Add Client. Multiple illustrations can be saved for same client.
- Choose Savings (GIA/ISA) or Pension (7IM SIPP only) illustration
- Choose 'Advised' product option for Platform (Pre-sales)
- Add Adviser Charges. 7IM charges already built in.
- Add new investment strategy and rename strategy
- Search for fund or model portfolio by name in Investment section
- Multiple models can be selected on one illustration
- Add payments in / contributions / transfers and select strategy
- Select any **income** requirements and tax-free cash (if 7IM SIPP)
- Click Calculate then View PDF
- All illustrations can be saved and amended later and copied.

Click <u>here</u> for a guide to our illustrations or <u>here</u> for a video how to create an illustration

#### Tools > Illustrations > Client Illustrations

Bond & Non 7IM SIPP illustrations should be requested from 3<sup>rd</sup> party provider. Click <u>here</u> for illustrations guide or <u>here</u> to for a how to video.



## Account opening summary

For the following accounts, use online **Account Application** tool

(watch the video on our <u>Help Centre page</u> to see how this works)

- Individual & Joint Investment Account (GIA)
- ISA
- 7IM SIPP

For all other accounts, send us **scanned application form** (editable PDF forms available on our <u>Literature Centre page</u> or download blank copies from the Platform)

- Third party SIPPs
- Third party bonds
- Trust, SSAS, limited company, charity
- Individual where POA exists
- Junior ISA & Junior SIPP
- APS ISA



### Online account application tool

Number of new applicants (	Max two people)		Evaluating uniformed DynamicPDF feature	er. Olde here for debile. (4 0 s t v0.0)	7İM	Evaluating unicensed Dyn	amicPOF testure. Cit	on here for detail	E [40 at wild			Evaluating unit onward Dynamic/OP tootune. Citra have for a	eter jean trad
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			Before we can do so, we nee	d you to review the information contained wit are correct, please sign and return to your lite		Familing The information	ion below shows the s	nay you have ogs	ed to fund your in	estments.			
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Tim			Finally, we will need to verify	your identity which we will do haved on the b	eformmine provided to us.	GM	Lump to		680,000-20			Date:	Date
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Last name			Additional stags, In order to complete your at	ditional requests as detailed below, please co to us units the address provided below.	mplete the pre-populated	7M 9##	Employe	eContribution contribution	\$3,000.00	14		<sup>1</sup> If the person signing this form is not the nerved applicant, please indicate the capacity in abidity process grant grant for both the person of Coult	<sup>1</sup> If the person signing this how is not the named applicant, please indicate the capacity in which provide an expering this laws, e.g. as although or Could
Bonbon	Wrapper type	$\sim$	<ul> <li>ISA transfer form</li> </ul>				payments should be st		dowing			appointed deputy if digriting as an excitinely or Court appointed deputy, please also ensure that you have provided us with a certified copy or	apportional day dy. If signing as an attention or Court apportional deputy, please also ensure that you have provided or with a certified copy or
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							1 - 1 of 1 items

For GIA, ISA, & 7IM SIPP accounts only. Clients > Account Applications

Watch the video on our Help Centre page to see how this works. We can accept e-signatures from clients (eg Docusign or Adobe Sign).



### Online account application tool

- 1. Complete application online
  - Add client details
  - · Select all wrappers and sub-accounts
  - Include all lump sums, transfers and regulars
  - Include all cash movement and investment instructions
  - Add all other details (fees, bank account, SIPP crystallisation)
- 2. Submit application to do an electronic ID and bank account check
- 3. Generate pack for client to sign (can use e-signatures such as DocuSign or AdobeSign)
- 4. Upload signed declaration (with any additional forms/AML/bank docs).
- 5. Accounts opened instantly
- 6. Transfers visible instantly
- 7. Give client 7IM account reference to deposit money
- 8. Investment instructions visible in SII Maintenance tab (click here for a video about this)

### Account opening forms

Where online account opening tool cannot be used

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Name of Account:	Rah	ranco Number:		
CLI - Tim Borbon	12	450		
Address of Dand Provider:				
		City:		
Country for country if not UK1:			Pasacadac	
Contact Name	Car	curv Phone Num		
Company Fax:	Em	t.		
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For Non-personal accounts (e.g. Trust, SSAS, Limited Companies, Charities) and accounts linked to other providers (e.g. SIPP or Bond)

Send all scanned applications securely to POSTROOM@7IM.CO.UK. Click here for a guide to AML requirements for non-personal accounts



# **Electronic AML verification**

- 1. Checks by 7IM include:
  - Identity and address of client
  - Bank account validation (i.e. does the account belong to client)
- 2. If client 'fails' AML check please send us certified copy documents
- 3. Reasons for 'failing' bank account check include:
  - Building society or non-high street bank (e.g. Coutts, Handelsbanken, Hoares & Co, HSBC Private, Weatherbys) – no data available
  - Savings account only current accounts can be validated
  - Client has recently moved and old address still in bank system
  - Joint account where bank only reports one holder to system
- 4. If client 'fails' bank account check we will ask for evidence:
  - Copy bank statement (less than 6 months old)
  - Scanned copy of a cheque
  - Photo of bank card (must include name, sort code, & account number)

### MIFID client data requirements

In order for a client to trade in a MIFID <u>reportable security</u>, 7IM will need to capture, and report, certain mandatory client information.

Client Type	MiFID Data Requirement
Individual Client (including POAs, JISA parents / guardians, and trustees / beneficiaries of bare trusts)	<ul> <li>Name</li> <li>Nationality</li> <li>Date of Birth</li> <li>National Insurance Number (NINO)</li> <li>Your service mandate with client – Advised or Discretionary</li> </ul>
Non-Personal Client (including trusts, corporates, and SSASs)	<ul> <li>Legal Entity Identifier (LEI)</li> <li>Your service mandate with client – Advised or Discretionary</li> </ul>

Where we don't have this mandatory information the account will be blocked from trading any reportable securities.



# What to send where

Upload all GIA, ISA, & 7IM SIPP declarations to the platform (Clients > Account Applications).

Include all additional forms/documents in same PDF file to upload

- Please remove any password protection from PDF file .
- If you need to send any extra documents to us separately, . email securely to postroom@7im.co.uk with the new 7IM account reference (starts with IMF..)
- Send any other application forms with accompanying documents securely to 7IM: postroom@7im.co.uk

Send all forms relating to third-party SIPP/Bond accounts to provider (who will complete their sections and forward to 7IM if required).

Post anything where we need original documents (e.g. share certs)

Please don't do bank transfers until 7IM account is open (otherwise, cash could be returned to the client)

## Money in: GIA, ISA, Non-Personal

7IM bank d	7IM bank details for GIA (GBP only)				
Bank:	ROYAL BANK OF SCOTLAND				
Swiftcode:	RBOSGB2LXXX				
Sortcode:	16-04-00				
A/c No:	31266302				
A/c Name:	Pershing Securities Ltd Client Hub Account				
IBAN:	GB27RBOS16040031266302				

For a PDF document showing our bank details that you can send to clients click <u>here</u> 1.Cheques payable to '**Pershing Securities Ltd**' (our custodian) except <u>7IM SIPP</u>

2.All new ISA money goes into GIA (individual or joint) first, then moved

3.Electronic payments in

- Please use bank details below to make GBP deposits (contact us if non-GBP payments).
- Please make sure that the 7IM GIA reference is included in the payment reference field.
- Please pay particular attention to the characters used in the reference e.g. the reference will start with a letter 'l', not a number '1' and then zeros should always be used, **never** the letter 'O'.

4.Regular investments

- GIA / ISA (click <u>here</u>)
- 3<sup>rd</sup> party SIPP (click <u>here</u>)



# Money in: 7IM SIPP

7IM SIPP ba	7IM SIPP bank details				
Sortcode:	16-00-15				
A/c No:	16294767				
A/c Name:	7IM Trustees Limited				

For a PDF document showing our bank details that you can send to clients click <u>here</u> 7IM SIPP cheques payable to '7IM Trustees Ltd'

### Electronic payments in

- Please use these bank details to make deposits.
- Please make sure that the 7IM SIPP reference (IMF...) is included in the payment reference field.

All payments need to be confirmed in advance via:

- <u>Online 7IM SIPP application (if a new account is being opened)</u>
- <u>Contribution form (if adding to an existing SIPP account for the first time)</u>
- <u>Top-up Contribution form (if a repeat top-up to</u> an existing SIPP account)

All member contributions will have tax relief added immediately prefunded by 7IM

SIPP contributions will show on platform once cheques have cleared and payments have been matched to a completed contribution record



### 7IM SIPP

#### SIPP account information online in the client account area:

- Crystallised / uncrystallised amounts
- Contributions in current tax year
- Income received in current tax year
- Detail on each arrangement within the SIPP
- Beneficiary details

General	Contributions	Income Drawdown	Arrangements	Beneficiaries				
Crystallis	ed Value	£24,992.03	Life	Lifetime Allowance Used				
Uncrystal	llised Value	£248,806.70	Lifetime Allowance Protection					
Total Valu	le	£273,798.73	}					
Selected	Retirement Date	11/08/2019						

neral	Contributions	Income Drawdown	Arrangements	Bene	ficiaries			
Numbe	r Arrangement	Туре	Valu	e (£)	Max GAD Income (	£)	Income YTD (£)	Next Review Date
	1 Uncrystallised			0.00	0.0	00	0.00	
2 Transfer In Capped Drawdown Transitioned		187,213.82		23,459.00		0.00		
:	3 Transfer In Ca	pped Drawdown	64,25	0.90	8,086.8	33	0.00	
	4 Transfer In Ca	pped Drawdown	27,92	6.39	3,514.9	90	0.00	
	5 Transfer In Pro	gress		0.00	0.0	00	0.00	

### Click one of the options below for more information

### Making contributions

<u>Drawdown</u>

### **Retirement income**

Secure Lifetime Income

### Junior SIPPs

Voluntary and Mandatory 'scheme pays' HMRC payments for exceeding annual allowance can be paid from 7IM SIPP.

For more about using our SIPP wrapper click here and for the features click here.

For more about the death benefit options click here.

ARER ON DEMAND THE SUM

# Junior ISA (JISA)

Currently available for children aged 18 or under Parent must have 7IM GIA (can open new GIA if necessary) Can <u>transfer</u> in existing JISAs or Child Trust Funds (CTF) JISA fees can be deducted from parent's GIA Anyone (e.g. parents & grandparents) can pay money into JISA New contributions go into parent's GIA first then into JISA JISA subscriptions are done online using Cash Movements tool JISA becomes normal ISA when the child turns 18 Accounts opened using <u>application form</u> Any regular contributions need to be done manually\* Click <u>here</u> for JISA FAQ document

#### For more about using our Junior ISA wrapper click here

Editable JISA Forms available to download from <u>help centre page</u> \*Regular contributions have to be made into parent's GIA and then moved into the JISA and invested each month by you.

### Junior ISA (JISA) Forms

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You otherwise have Parenal Responsibility of the child named
Tole: Eine Namelol: Sumame:
Date of Birth DO/ HM/ YYYY: National Insurance Number:
Nationality:
Permanent Residential Address (plouse note we cannot accept a PO Rot number or a care of ICOD address):
County for country if not UK: Postcade:

Junior ISA (JISA) Transfer Form For personal clients transferring a Junior Individual to Soven Investment Management LLP (7M).	<b>7iM</b> Swings Account (JISA) or a Child Trust Fund (CTF)
PLANE NEW CLARK & RUCK COPUS & ALL SECTEME. SECTION WAS SECTION AS A MERINARY Section 1 - Transfer Details Merina A Merinary Merina A Merina A Merina Merina A Merina A Merina A Merina A Merina Merina A Merina A Merina A Merina Merina A Merina A Merina A Merina A Merina A Merina Merina A Merina A Merina A Merina A Merina A Merina A Merina Merina A Merina	Section 19 - Sector and Sharen Transfer that the the the the the the the three strength and the the the sector and the three strength and the three strength and the the sector and the three strength and the three strength and the three sector and the three strength and the three strength and the three sector and the three strength and the three strength and the three sector and the three strength and the three strength and the three sector and the three strength and the three strength and the three sector and the three strength and the three stre
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	Page 1 of

	Junior ISA (JISA) Change Of Registered Contact	7İM
nafer Des Bitsel adleyes	To change a Registered Contact between parents or non-16 years of age and wish to became the Register provided by Seven In watmark Management LLD (7)M PLASE PERTICIANE IN ELOC CAPTURE MAIL SECTORS.	guardians, please complete ALL sections. Hyper are red Contact for your Junier Individuel Account (JISA) (), you do not need to complete Section 2 or Section 3. Section 2 – Current Registered Contact's Details
nation is not in 700."	Section 1 - Child's Details	7M Purilia Runier
ini bian a 176 ani attat 18 yan mai attat 18 yan mai attat	John Start - Cartra & Debana - Fragly Information - Table - Ta	Full News The presentaneous falsers is the sourced Registered Cardial for the JNL, and officer (please complete as appropriate) al Caracelli agrees by the sourced Registered Cardial in the sharpe of
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nona Ir die islands he islands he	Dy* Gauly in model to all IO*	M Tabilita has if the present saveral stores is no larger capabin aftering the flequineer factor. A small be contacted, a base tores replaced as flequineer factors if your to refer to the Present endown of the added in the appropriate descended into its append these.
tuila	Tade of Bolis SERVICE VICE COLORS	Section 3 - New Registered Contact's Details
	Networky*	Fall Name Pressent Institution Attenue
	196 Annual Norder 1 18	
	unami dano. Tao da sel con la monjati mentari. 2. Tao chila nome d'anne ng li to lin ta nahida mener di line namad i mendimento.	
Page 1 al 2		Page 1 of 2

All accounts set up using paper forms

Editable JISA Forms available to download from help centre page



# 7IM portfolio reference

Each 7IM portfolio number is made up of three separate parts:

Letter	Account Type
F	Corporate
JI	Junior ISA
V	Joint GIA
W	Trust
X	Individual GIA
XSH	ISA*
Y	SIPP
Z	Offshore Bond
Н	Onshore Bond

Suffix	Portfolio Type
D	Dealing 1
E	Earnings
J,K,N	Dealing 2,3,4
IJD, IKD, IND	*ISA Dealing 2,3,4
W	Cash (GIA & SIPP only)
R	Regular withdrawals only

- Client Reference (e.g. IMF4TRS) unique to that client
- Account Type (e.g. X) the 'wrapper' type (see list on the left)
- Portfolio Suffix (e.g. D) the type of portfolio (or 'sub-account') see below.

Knowing the above structure enables you to identify what type of account a client has just from the 7IM reference.



# Linking clients

### Three types of linking are available:

- 1. Family fee groups for our platform charges (part of the <u>application process</u>)
- 2. Report groups to show multiple clients on one <u>valuation report</u>

Link Client

3. Online account linking for viewing purposes (platform and <u>client portal</u>)

Linking clients on our platform

Manage Links )(

<ul> <li>Mrs Abigail Abbott</li> </ul>
<ul> <li>Mrs Abigail Abbott</li> <li>Dealing Portfolio</li> </ul>
Earnings Portfolio
<ul> <li>Mrs Abigail Abbott</li> </ul>
ISA Dealing Portfolio
ISA Earnings Portfolio
<ul> <li>Mr Jacob Abbott</li> </ul>
<ul> <li>Mr Jacob Abbott</li> </ul>
<ul> <li>Mr Jacob Abbott &amp; Mr Lionel Rood</li> </ul>
InvestAcc Pension Administration Ltd - Mr Jacob Abbott

71

25

You can link as many clients as you like on our platform. This is for your view only unless you tick the relevant box above.

Watch the video on our platform help centre

# Linking clients

### Linking clients for our client portal & 7IMagine app







### Adding new sub accounts

<ul> <li>Mrs Isabel Cope</li> <li>Mrs Isabel Cope</li> </ul>		Summary	Assets in Transfer	Charts	Asset Allocation	Initia
Dealing Portfolio Withdrawal Portfolio					+ Add new p	portfolio
Mrs Isabel Cope		Account				Value (£)
ISA Dealing Portfolio	•	Advised ISA				44,503.57
					Total Value	e : 44,503.57

- Go into client's account
- Click on 'Add new portfolio' button
- Choose which portfolio(s) you want
- Choose withdrawal option if selecting Earnings portfolio
- Confirm

- Portfolios are opened instantly
- Ready to receive
  - cash (cash movements)
  - assets (stock movements)
- Same fee structure as Dealing



# Transfers

### Most GIA/ISA fund transfers are done electronically via Equisoft

It's important that the client details (e.g. name, address, NINO) you give us on our transfer form match those currently held by the transferring provider

Timescales vary hugely, with cash transfers typically being quickest and manual in-specie transfers usually taking the longest

Offshore funds have to be transferred manually, so will take longer

Share transfers will require certificates & Crest transfer form if a holding is certificated (please check with the relevant share registrar first)

7IM SIPP transfers are done electronically where possible via <u>Origo</u> (cash only) or **Equisoft** (in-specie)

Include transfers in online account application tool for new clients

Standalone transfer forms are available <u>here</u> for top-up transfers.

Once an in-specie transfer has completed you should enter the book cost online for GIA holdings as we don't always receive this as part of the transfer. For more info about how to do this click <u>here</u>



## Transfers: Client level

Sum	nmary	Assets in	Transfer	Charts	Asset All	ocation	Fees	CGT	Regular Ir	nvestments	Regular Withdrawals	
	Transfer Complet		Reference	Туре		Account	Туре		Forms Received	Source	Status	Chaser Date
•	Yes		н	Stock - (In)	In Specie	Advised I	SA Accour	it	27/06/2019	Old Mutual	Paperwork checked and sent scanning	to 15/07/2019
•	Yes		н	Stock - (In)	In Specie	Advised I Account	ndividual		27/06/2019	Jupiter	Paperwork checked and sent scanning	to 05/07/2019
4	Yes			Stock - (In)	In Specie	Advised I Account	ndividual		27/06/2019	Old Mutual	Paperwork checked and sent scanning	to 18/07/2019
	Commen	nt						Author			Create [	Date
	Anonymi	ised comme	nt 649909					7im\kim	berly.dowuona		27/06/20	019
	Anonymi	ised comme	nt 651568					7im\kim	berly.dowuona		05/07/20	019

- This section shows notes from our transfers team or automated from Origo as each transfer progresses.
- This means you can monitor the progress of the transfer online without having to spend time on the phone.
- Once received, the cash or asset will appear on the <u>New Platform Assets</u> report as well as the Transaction Listing. Cash will be invested if instructions are set up.

### Transfers: Firm level

- Firm-level view shows all in progress and completed transfers for all clients
- Each transfer will have its own entry
- Click on column headers to sort
- Click on status link to see more details on that transfer

Assets In T	ransfer							
In Progress	Completed							
Client Name	7IM Reference	Account Name	Account Type	Туре	Forms Received	Source	Status	Chaser Date
Kunkel, Mrs Nan	ю	7IM SIPP - Mrs Nancy Kunkel	Advised SIPP	7IM SIPP Cash (In)	19/08/2020	Zurich	Transfer Form Forwarded to Provider	02/09/2020
Johnson, Mrs Er	in	D. A. Phillips & Co Ltd - Mrs Erin Johnson	Advised SIPP	Cash Transfer (OUT)	14/07/2020	Dapco	Bulk cash payment sent	28/08/2020
K (	) • •							1 - 2 of 2 items
Please contact you	ur 7IM Relationship Mar	nager on 020 7760 8707 if you have any ques	tions.					

### Moving funds between portfolios

- Transactions > Stock Movements > Instruction (watch video <u>here</u>)
- Choose Portfolios to move funds from and to
- · Choose either a specific unit quantity or percentage of holding to move

Amaya, Mr	0										
	rs Elizabeth										
rom Portfo	olio										
ISA(					٠						
o Portfolio	<b>,</b>										
ISA					٠						
old denotes e	editable cells	colour denotes modified ce	0s								
luantity	SEDOL	Description	Total Cost (E)	Price		Market Value (E)	Gair/Loss (E)	Quantity To Move	Percentage To Move	Value (E)	Cost (E)
.885.305	B7W3061	FIRST STATE INV WWIDE SUSTAINABILITY B ACC	4,511.30	2.5531		4,815.93	304.54	1886.306	100.00%	4815.93	4511.30
.714.693	BMN9063	LIONTRUST FUND PARTNERS LLP SUSTAINABLE FUTRE DEFENSV MSD 2 NET INC	8,000.00	1.4189		8,097.29	97.29	0.000	0.00%	0.00	0.00
.352.509	3003006	LIONTRUST FUND PARTNERS LLP SUSTAINABLE FUTURE GLOBAL GTH 2 ACC NAV	3,000.00	2.3525		3,181.75	181.75	0.000	0.00%	0.00	0.00
.784.781	BFN4H46	VALU-TRAC INVESTMENT MANAGEMENT LTD GRAVIS CLEAN ENERGY INCOME C INC	4,476.55	1.3291		5,030.41	553.86	0.000	0.00%	0.00	0.00
			E19,987.94			£21,125.38	E1,137.44				
4 4 1	1 1 1										1 - 4 of 4 items

**Midday cut off** for stock movements to be processed that day. Transfers requiring supporting paperwork e.g. inter-spousal transfers, cannot currently be instructed online.

Wealth

Manage

Daisy Conway Daisy Conway Lily Newman Client Name

### New platform assets report

This report shows a firm-level view of all new inflows:

- · Cash or in-specie
- From client or transfers

Account

- Customisable date range can include historic inflows
- Includes details about any <u>SII</u> on that account
- Can be a trigger for further action (e.g. trades or withdrawals)

Reports > Practice Administration > New Platform Assets

_							
	Mrs Sophie Owens Mrs Sophie Owens	Mrs Sophie Owens	Advised ISA Account		B6QQDK4	GB00B6QQDK47	M&G SECURITIES LIMITED M&G GBL STRATEGIC VALUE STERLING A II
	Mrs Mary Privett Mrs Mary Privett	Mrs Mary Privett	Advised Individual Account		CASH		CASH (GBP)
		7IM SIPP - Mr James Cobb	Advised SIPP	IMF7JQKY D	CASH		CASH (GBP)
	(			- f			

Check for new cash received or new assets transferred in. Important to monitor this report regularly in case trades required. **Reports > Practice Administration > New Platform Assets** (CSV Option)

ccount Type

New Platform	Assets
From Date	
23/08/2020	ti i
To Date	
23/09/2020	
Report Format	
CSV	•
Generate Repo	rt

	StockName	Quantity	Currency	Value	TradeDate	SII Active When Cash Received	Linked To ISA	SII Processed Date	SII Active When Report Run
B6QQDK47	M&G SECURITIES LIMITED M&G GBL STRATEGIC VALUE STERLING A INC	9937.225	GBP	£18,157.30	13/08/2021	Y	N/A		Y
	CASH (GBP)	0	GBP	£105,206.48	13/08/2021	N	Y		N
	CASH (GBP)	0	GBP	£578,262.78	20/08/2021	Y	N/A	23/08/2021	Y



# Standing Investment Instructions (SII)

SIIs are automated cash movements and investments set up for:

- New clients via <u>online account opening</u>
- Existing clients via the Manage Investments screen

For a video on this tool click <u>here</u>

### Firm level view of all SIIs available: Transactions > Standing Investment Instructions

II Activ	e All Cancelled	Awaiting Action	Completed Actions			
Activ	All Calicelleu	Awaiting Action	Completed Actions			
Clie	ent name				Wealth Manager	
⊿ Mrs	Amanda Alejo				Mrs Daisy Conway	
	Account	Account ty	ре	End date		
		Advised ISA	Account			
	Portfolio	Split A:	ssets			% allocated
	SHD	80.00% E	Q Future Leaders Balanced			100%
	IJD	20.00% E	Q Future Leaders Adventurous			100%
<ul> <li>Mrs</li> </ul>	Theresa Ammons				Mr Felipe Johnson	

Download a guide to SII

# Standing Investment Instructions (SII)

It's important to check the SII notifications screen:	Standing Investment Instructions	
Standing Investment Instructions	Notifications awaiting action: 1	_
All Active All Cancelled Awaiting Action Completed Actions	more	
Leave in Portfolio Invest in Portfolio Transfer to ISA		
Date Account Portfolio Client Name Amount Num of Transaction	ns Reason Select ISA	
▶ 02/09/2021 Cooper, Mr Earle £200.00 1	No ISA Subscription	
(R) (1) (20 ) items per page	1 - 1 of 1 items (	Ċ

Will appear when cash arrives in GIA but we're not sure what to do with it (eg should it go into ISA or not?)

- Leave in Portfolio: cash will remain where it is with no further action
- Invest in Portfolio: cash will be invested as per GIA SII (including any cash movements between sub-accounts)
- Transfer to ISA: cash will be moved into ISA and then invested as per ISA SII.

For more about checking and amending the SII download the guide here

It is important that you check the homepage to see if there are any SII notifications awaiting action as these are cash deposits that will remain in cash in the GIA until you select one of the options above.

### Standing Investment Instructions (SII)

Client level SII tab can be used to:

- Edit or cancel an existing SII
- Create a new SII

Su	mmary	Client Details	Manage Inves	stments	Assets in Tra	insfer	Charts	Asset Allocation	Fees	CGT		
s	tanding	Investment Inst	tructions (SII)	Regular	Investments	Regu	lar Withdr	awals				
												History
	Account				Account	t Numbe	er	S			_	
	Advised IS	3A Account						~		C Edit	)	×
	Advised J	oint Account								+ Add	)	
	Advised Ir	idividual Account								+ Add	)	

### Creating a new model

Model Description	Risk Profile	
Created By Benefiel, Michael	Created 18/09/2020 14:08:49	Last Rebalanced N/A
For Offshore Custod Is ISA Eligible Is Offshore Bond Elig	-	
Create Cancel	Back to Previous Pa	ge

- Enter name and risk profile for model
- · Model name cannot be changed once the model has been created
- Tick relevant ISA/Offshore Bond eligibility boxes
- If creating a model to be held in offshore custody, you must tick the 'For Offshore Custody' box
- You will not be able to tick the 'ISA Eligible' & 'Offshore Bond Eligible' boxes if you are creating a model for offshore custody.

36
### Add funds and weightings

Add Securities

rity search			You can check if a func
ities stainable%balance Sedol • Search Favourites List			is available on our platform by going to
MiFID Reportable	Sedol		Research > Security
USTAINABLE BALANCE S ACC	BJBPWR7	Select	Search and typing in a SEDOL code or part of
USTAINABLE BALANCE S INC	BJBPWS8	Select	the fund name. This is
		1 - 2 of 2 items	best done before you start to build your
nished			models.

Save Amendments Export to Excel Back to Previous Page Cancel Import OCF Security Description Weighted OCF MiFID Reportable Sedol Currency Percentage 7IM SUSTAINABLE BALANCE S ACC 1.18% 0.58% BJBPWR7 GBP 49.00% / × BNY MELLON GLOBAL FUNDS PLC SUSTAINABLE GLOBAL EQTY INC W GBP ACC 0.85% 0.00% BJ066Z7 GBP 49 %  $\sqrt{0}$ CASH (GBP) 0.00% CASH GBP 51.00% Total : 0.58% Total: 100%

Select all funds required for the model. This is best done using the fund's Sedol code rather than by name. Set up a **favourites fund list** to make this easier. Watch the video <u>here</u>. Click Finished, then enter the weightings (click on pencil icon then click the tick to save), and finally click Save Amendments to save the model. Remember to include a cash weighting in the model, typically 2%.

### Import and clone model portfolio



Security Description	SEDOL	Currency	Percentage
FUND 1	B5ZX1M7	GBP	4
FUND 2	B2PLJL5	GBP	1
FUND 3	B2PLIQ0	GBP	5
FUND 4	BJGZZ06	GBP	3
FUND 5	B8L14S3	GBP	3
FUND 6	B8KT3V4	GBP	3
CASH (GBP)	CASH	GBP	2



You can clone an existing active model portfolio to create a new one with the same funds and weightings, which you can then edit.

Import Existing Model	×		Model Portfolio
Select files Template Model Portfolio Impor	t Spreadsheet.csv ×	<	Model Description     Risk Profile       Balanced (Copy)     Balanced
Clear	Upload File		Create Cancel Export to Excel Back to Previous Page



# Authorise model portfolio

Iodel Portfolios			
New Model			
Pending Authorisation Portfolios	Existing Portfolios		
Model Description (Pending Authorisat	ion)	Risk Profile	Status
ABC Balanced		Medium	New Pending Authorisation
Example Model		Balanced	New Pending Authorisation



Another user at your firm needs to authorise any new models or changes to existing models before they can be used.

Models requiring authorisation will appear in the Pending Authorisation tab of other users, as above.

# **Dealing:** buying

Four different trade types for buying assets:

- 1. Invest Cash investing a certain £ amount into selected funds (video here)
- 2. Buy Units buying a certain number of units regardless of cost
- 3. Model Portfolio investing a certain £ amount into a model portfolio
- 4. **Rebalance** linking an account to a DFM model for the first time or rebalancing an existing account\* (see <u>separate section</u>)
- Add all trades to Order Sheet then submit Order Sheet
- Minimum £10 buy per fund (£30 in a rebalance). Buy trades below this amount will be highlighted in red and will need to be removed from the order sheet before submitting.
- 11am dealing cut off (for funds that price at midday).
- Investments done for you if using online <u>Account Applications</u> tool

Please note that trades cannot be cancelled once submitted. All trades are from GBP cash. Contact us for trading in other currencies.

# Dealing: buying

Invest Cash	Sell Units	Raise Cash	Buy Units	Model Portfolios	Liquidate	Switch	Rebalance				
Client Baez, Mrs	Sara		Portfoli     ISA	io	▼ Av	vailable Cas	h £1,046.25 (e:	xcluding cash buffer	of £0.00) Use	Portfolio Group	$\sim$
Security 7IM SUST/	Security       7IM SUSTAINABLE BALANCE S ACC         Use Favourite Funds										
Amount 10.00	Cash	ction Format	▼ 0.00	action Fee %							
Create C									Submit	Clear	Clear Errors
Trad	le Type D	escription		Sedol	Quantity / Cash	Portfolio na	ne	Client		Number Of Buys	Number Of Sells
Baez, Mrs S		M SUSTAINABLE B	ALANCE S ACC	BJBPWR7	£10.00	ISA		Baez, Mrs Sara		1	0 🗙 1 - 1 of 1 items

## Dealing: selling

Five different trade types to sell assets:

- 1. Sell Units selling a certain number of units, with proceeds unknown
- 2. Raise Cash selling an unknown number of units to generate a specific £ amount. It can be single fund or proportional (video <u>here</u>)
- 3. Liquidate selling 100% of a holding or 100% of all holdings
- 4. Switch selling A and buying B (see <u>separate section</u>)
- 5. **Rebalance** selling anything not included in the model and investing in model *(see <u>here</u>).*

Please note that trades cannot be cancelled once submitted. All trades are into GBP cash. Contact us for trading in other currencies.

# Dealing: selling

Invest	t Cash	Sell Units	Raise Cash	Buy	Units	Model Portfolios	Liquidate	Switch	Rebalance						
Clie Ba	nt ez, Mrs	Sara			Portfolio ISA		▼ Av	railable Cas	h £11,056.25	(exclu	ding cash but	ffer of £0.00)	Jse Portfolio Gr	oup	
Тур	e														
Pre	oportiona	al Sell		•											
Calo	ulation														
As	sets Onl	ly		• (	View I	Example									
Ame	ount	Transa	ction Format		Transa	ction Fee									
10	000.00	Cash	(£)	•	0.00 %	6									
	Create C	Order													
Ord	ershe	et										Submit	Clear	Clear Er	TOIS
	Trad	e Type – I	Description			Sedol	Quantity / Cash	Portfolio na	ne	c	Client		Number Of Buys	Number Of Sells	
▲ Bi	aez, Mrs S														
	Sell	ortional					£10,000.00	ISA		B	aez, Mrs Sara		0	21	×
	Order		ecurity BERDEEN STANDA	RD	Sedol	Quantity / Cash	Unit Price	Quantity	Gross Conside	eration	Transaction Fee	Transaction Charge	Net Consideration	Profit / Loss	
	Raise Cash	e F	UND MANAGERS L' BL R/EST SHARE LATFORM 1 GBP AG	TD ASI	B7MR5V	V4 £255.48	0.7173	356.1820	£	255.48	£0.00	£0.00	£255.48	-£8.20	×
	Raise Cash	e F	BERDEEN STANDA UND MANAGERS L <sup>-</sup> K REAL ESTATE SH	TD ASI	BOXWN	№ £254.19	2.2172	114.6500	£	254.20	£0.00	£0.00	£254.20	-£2.02	×

Please note that trades cannot be cancelled once submitted, so please check that everything is correct before submitting them. Watch the videos in our platform help centre here.



# **Dealing: switching**

- 1. Selling fund A either £ or % amount; and
- 2. Buying fund B, C, D, etc. either £ or % amount

#### Examples:

- Sell 100% of Fund A and reinvest 100% of proceeds into Fund B
- Sell 100% of Fund A and reinvest 50% into Fund B and 50% into Fund C
- Sell 50% of Fund A and reinvest 100% of proceeds into Fund B
- Sell £5,000 Fund A and reinvest 100% of proceeds into Fund B
- Sell £5,000 Fund A and reinvest £4,500 into Fund B, £500 in cash

Sell trades will get placed at the next available dealing date; and Buy trades will 'queue' and automatically be done by 7IM Platform as soon as possible (typically the day after sell trade where settlement periods are the same). No minimum sale size; minimum buy size is £10.

Please note that trades cannot be cancelled once submitted. All trades are from GBP cash. Contact us for trading in other currencies.

7IM Platform will process queued buy trades in accordance with in-built rules linked to settlement periods and buffers. Typically this will be the following day but might not always be the case.

# Dealing: switching

Switch							
Description				Amount	Switch		
Sale Proceeds	(est)			£494.08	100.00 %		
Purchase Amou	int			100.00 %			
Amount to Cash	n (est)			£0.00	0.00 %		
Sell							
Order Type	Security Description		Sedol	Quantity / Amount	Percentage of Current Holding		
Sell Units	ABERDEEN STANDARD FUND MANAGERS LTD ASI UK	REAL ESTATE SHARE I ACC	B0XWNN6	222.84	100.00 %		
Add Buy							
Security							
Enter a secu	rity name or SEDOL.	Use Favourite Funds					
Amount	Transaction Format Transaction Fee						
0.0000	• 0.00 %						
Add							
Buys							
Order Type	Security Description	Sedol	Quantity / Amount		Percentage of Current Holding		
Invest Cash	7IM SUSTAINABLE BALANCE S ACC	BJBPWR7	£247.04		50.00 % 🗙		
Invest Cash	7IM AAP BALANCED S ACC	BJBPWW2	£247.04		50.00 % 🗙		
Accept	Cancel						



Please note that trades cannot be cancelled once submitted, so please check that everything is correct before submitting them.

### Dealing: rebalancing

- Brings an account in line with a model portfolio (either adviser or DFM).
  - Multiple adviser models (including a cash model) can be blended by %
  - Single DFM model can be selected per portfolio (aka sub-account)
  - Includes tick box to confirm you have client permission and have disclosed DFM fees when investing in a DFM model (watch DFM MPS video <u>here</u>)
- 7IM Platform will calculate any necessary sale trades (Sell Units) and buy trades (Invest Cash).
- No minimum sale size. Minimum £30 buy per fund. Buy trades below this amount will be highlighted in red and will need to be removed from the order sheet before submitting. Other trades will not be recalculated.
- Sell trades will get placed at next available dealing date; and
- Buy trades will 'queue' and automatically be done by 7IM Platform as soon as possible (typically the day after sell trades where settlement periods are the same).

# Dealing: rebalancing

Invest Cash	Sell Units	Raise Cash	Buy Units	Model Portfolios	Liquidate	Switch	Rebalance					
7IM Blend	Trade Amount	us Model Portfo		-	Avi	ailable Cas		cluding cash buffer	of £0.00) Use F	Portfolio Grou	P	
Ordersh	eet								Submit	Clear	Clear Error	s
			Trade Ty	pe Description		:	Sedol Quan	tity / Portfolio name Cash	Clier	nt Number Of Buys	Number Of Sells	
⊿ Bens	on, Mrs Jasmine	ISA										
► Re	balance 71	M Blended Advent	turous Model Po	rtfolio		ISA		Benson, Mrs Jasmin	e	16	25	×

### Monitor trades

1	16/03	8/2020	)	ä	23/09/202	20		View	)								
I	In Pro	ogres	s C	ompleted	Not Submi	itted (2)	)										
	E	Expor	t to E	xcel													
		Туре		Status	Submitted Date	Client Name	Input By	Portfolio	Name	Description				SEDOL	Quantity/Cash		Number of Buys
	4	Invest	Cash	Complete	17/03/2020 12:30:41	Chandl Noah	er, Debra Wurm	SIPP		VANGUARD INVEST		FESTRATEGY	100	B41XG30	£92,912.98	0	1
			Status	Trade II	D Bargain Refe	rence	Submitted Date	Туре	Description				Contract Note	e Quantity	/Cash		
			Allocate	ed 792822	в		17/03/2020 12:30:41	Invest Cash	VANGUARD INVESTI EQTY ACC NAV	IENTS UK LTD LIFES	TRATEGY 100 PE	RCENTAGE	14	£92,9	912.98		
			SEDOL	ISIN			Unit Price	Quantity	Gross Consideration	Transaction Fee	Stamp Duty	PTM Levy	Transa	ction Charge	e Net Consi	deration	FX Rate
			B41XG	30 GB0	0B41XG308	18	3.27998113	506.9456	£ 92,912.98	£0.00	£0.00	£0.00		£0.0	D £92	2,912.98	1
	•	Liquid	ate	Complete	17/03/2020 09:37:22	Hale, Elizabe	Holly th Bruce	ISA								5	0

#### You can view trades done by others (e.g. a DFM) in the Orders on Behalf section:

Wealth	Manager List					
Wealth M	anagers	Number of Clients				
Talbot, Mr	Jeffery	2	Show Clients	Show Orders On Behalf	Show Orders	Show Asset Transfer
Leyva, Mr	Joseph	83	Show Clients	Show Orders On Behalf	Show Orders	Show Asset Transfer
Sims, Mrs	Kayleigh	239	Show Clients	Show Orders On Behalf	Show Orders	Show Asset Transfer
Wallace, N	Mrs Madeleine	1	Show Clients	Show Orders On Behalf	Show Orders	Show Asset Transfer
Total		325				

Check trades complete successfully in 'my orders'. This shows trades 'In progress', 'completed' and 'not submitted'. Any trades in 'not submitted' should be reviewed immediately.



# Unlinking from / linking to DFM Model

DFM	Model Portfolio Name	Total AUM 🚯 \downarrow	Last Rebalanced Date		
Teston Gas	Betafolio ESG (No REITs) 60	£20,017,545.63	08/09/2021 11:45	🗞 Link	💦 Unlink
Mose Financial Service Corporation	EQ Positive Impact Balanced	£16,300,776.41	18/11/2021 15:29	S Link	💦 Unlin
Mose Financial Service Corporation	EQ Future Leaders Balanced	£8,844,768.59	17/11/2021 15:32	S Link	💦 Unlin
Mose Financial Service Corporation	EQ Positive Impact Cautious	£8,783,979.57	18/11/2021 15:30	🗞 Link	💦 Unlin
Schendel Telecommunications	SCore Responsible Equity 40	£5,171,406.16	30/06/2021 14:11	🗞 Link	💦 Unlin
Mose Financial Service Corporation	EQ Future Leaders Cautious	£4,816,655.53	17/11/2021 15:34	🗞 Link	💦 Unlin
Teston Gas	Betafolio ESG (No REITs) 80	£4,492,504.03	08/09/2021 11:46	S Link	🔊 Unlin
Mose Financial Service Corporation	EQ Positive Impact Adventurous	£4,338,735.74	18/11/2021 15:27	🗞 Link	🔊 Unlin
Vrabel & Co	LGT Vestra Growth	£3,527,779.55	10/11/2021 14:36	🗞 Link	🔊 Unlin
Mose Financial Service Corporation	EQ Future Leaders Adventurous	£3,468,267.76	17/11/2021 15:31	🗞 Link	St Unlin

To unlink an account from a DFM model or to link it without rebalancing, go to: **Tools** > **DFM Model Portfolios** Watch the video here for more about how to do this.

For a full list of clients in DFM models go to: Reports > DFM Reports > DFM Model Portfolios

For a history of linking / unlinking clients in DFM models go to: **Reports > DFM Reports > DFM Model History**  Please remember that when closing an account, you need to delink that account from the DFM model so that you can liquidate the assets ready for closure.

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### Account linked to DFM Model

Sum	mary	Client Details	Manage Investme	ents Assets in Trans	sfer Charts	Asset Alloc	ation	Fees	CGT		
							(	+ Add	new ac	count	Link Client
	Accou	nt									Value (£)
•	Advise	d Individual Investm	ient Account								0.00
4	Advise	dISA									90,353.85
	Portfo	lio			Port	olio Reference	Valuat	tion Date	Cash E	Balance (£)	Current Value (£)
	ISA De	aling Portfolio		Linked to 7IM Blended Balanced Model Portfoli (Balanced)	o		18/01/	2022		1,755.38	90,353.85
									т	otal Valu	ie : 90,353.85

For a full list of clients that are linked to a DFM model, go to: **Reports > DFM Reports > DFM Model Portfolios** Watch the video <u>here</u> for more about using this data.

Portfolio is 'flagged' as being linked to a DFM and the name of the model that the portfolio is linked to appears. This will also appear in the client's <u>quarterly statement</u> and in the ad-hoc <u>Client Review Reports</u> you can create.



# Valuations (inc historical valuation)

	Summan	y Asse	ets in Transfer	Positions	Transaction	ns Orde	ers in Pro	gress	Order	rs Comple	te C	harts	Asset Allocation	Ini	•
E	xport to E	xcel													
	Quantity	SEDOL	Description		Fact Sheet	Total Cost (€)	Price	Market	t Value (€)	Assets %	Yield %	Gain /	Loss (£)		
	Cash														
	15.68	CASH	CASH (GBP)			15.68			15.68	0.11			0.00		
	Cash Total					£ 15.68		£	15.68	0.11		£	0.00		
	GBP Mutual F	Funds													
	9,669.928	BJBPX07	7IM AAP ADVEN ACC	FUROUS S	12	12,311.52	1.4309	13,	836.70	99.89	1.28	1,5	25.18 Buy Sell		
	GBP Mutua	al Funds 1	Fotal		£	12,311.52		£ 13,8	36.70	99.88		£ 1,52	25.17		
	TOTAL PO	RTFOLIO			£	12,327.20		£ 13,8	52.38	100.00	1.28	£ 1,52	25.17		

To download go to: **Reports** > **Client Admin** > **Positions** and choose options.

	sate a download for You will then be presented with the accounts that belong to that client together with the portfolios in each account. Select the nicad and supply the date(s) you want to use and click the Generate button below.
Client Search	
Sullivan, Mrs Laura	
Select Account and Portfolios	(
🖌 🗹 Mrs Laura Sullivan	
<ul> <li>Mrs Laura Sullivan</li> <li>Dealing Portfolio</li> </ul>	Advised Individual Investment Account
<ul> <li>Dealing Portiolio</li> <li>Mrs Laura Sullivan</li> </ul>	Advised ISA
ISA Dealing Portfolio	
Date	
23/09/2019	
Report Format	
PDF 🔹	
Generate Report	

You might also want to create a Client Review (investment) Report (CRR) For more about this, click <u>here</u>.

Positions = valuation. Click on fund name (7IM Funds only) to see latest 'look through'. Fund factsheets available.

### MiFID reportable securities

- 7IM will have to report transaction details for any client trading a **reportable security**.
- A reportable security is one that is listed on a recognised exchange, such as a share, gilt, or ETF.
- There is a column in the Security Search screen and also the Client Holdings report to show whether an investment is reportable or not and which clients hold it.

Sedol	Description †	MiFID Reportable	ISA Eligible	Offshore Bond Eligible	Initial Charge	OCF	Standard AMC	Other Expenses	KIID	Fact Sheet	Add to Favourites List
B1W5MJ2	ISHARES II PLC BRIC 50 UCITS ETF USD DIST GBP	Yes	Yes	No	0.00%	0.74%	0.74%	0.00%	<b>N</b>	Þ	× Add
	н										1 - 1 of 1 items

Research > Security Search. Reports > Practice Admin > Client Holdings by Security

### **MIFID** dealing restrictions

Where an account is restricted due to a lack of <u>mandatory MIFID information</u>, the following dealing restrictions will apply (when attempting to trade in a <u>reportable security</u>):

Order Type	Restriction
Invest Cash / Raise Cash Buy Units / Sell Units	The order will fail on the order sheet.
Model Portfolio / Proportional Sell / Liquidate / Switch	The reportable securities within a group order will fail on the order sheet. The failed order(s) can be removed, allowing the remaining orders to be submitted.
Rebalance (Adviser Model)	The reportable securities within a rebalance will fail on the order sheet. The failed order(s) can be removed, allowing the remaining good orders to be submitted.
Rebalance (DFM Model)	The rebalance will be blocked from being created. An on-screen alert will state the account has been blocked for DFM models containing MIFID reportable securities.
DFM Rebalance	When a DFM rebalances a model that contains a MIFID reportable security, 7IM will unlink any MIFID-restricted accounts from the DFM model group. You can <u>relink</u> once it is sorted. Portfolios delinked by 7IM following a DFM model rebalance will be reported within the DFM Rebalance Exclusions report (Reports > DFM Reports).

### MiFID complex securities

- You will be able to buy complex securities via our platform.
- Responsibility for appropriateness and advice is with you.
- You will have to confirm this via the usual order confirmation screen when placing trades on our platform:

#### Confirm Order Submission

By clicking the Confirm button you accept the below information and confirm that, where appropriate to do so, required documents including Key Investor Information Documents (KIIDs) have been provided to the underlying investor.

- You are responsible for ensuring that all order details are correct. Any transaction carried
  out will be a valid and binding obligation. You agree to indemnify 7IM against any loss,
  damage, cost, expense or payment incurred, and make good any loss suffered by any
  7IM Platform client, arising from or in connection with any error made by you.
- We operate an order execution policy which sets out how we provide dealing services through the 7IM Platform, including how we deal with investment instructions and the price we obtain for clients when executing investment instructions. A copy of our order execution policy is available here.
- When a portfolio with an active Regular Investment is rebalanced we will update the regular investment instruction to match the target allocation of the model.
- If you wish to withdraw any proceeds from sales placed, please go to the Cash Movement screen and complete a withdrawal instruction.
- This order contains a MiFID II Complex Security. You are responsible for ensuring that if required under FCA Rules an Appropriateness Test has been satisfactorily performed.



# Regular investment: GIA & ISA

- Individual GIA & ISA (not joint GIA or JISA yet). Click here for FAQ.
- Paperless Direct Debit (DD) set up online by you
- No signatures or paper required.
- DD must be from client's own nominated bank account
- Client's email address is mandatory (all DDs will be confirmed by email)
- Collection on 1st or 15th each month
- Includes automatic subscription to ISA accounts
- Minimum DD £50pm
- No minimum investment per fund (but only whole numbers of ETF/IT shares can be bought)
- Can allocate to cash if you want to place trades or let DFM rebalance invest cash
- Investments into DFM models will automatically update if the model changes
- Investments into adviser models will need updating by you if model changes
- DDs and investments managed by you online
- Go to: Transactions > Regular > Investment > Instruction / Summary

Regular investments for new clients can be set up as part of the online <u>application process</u>. No initial fees will be paid on regular contributions.



### Regular investment: GIA & ISA

#### T (e.g. 1st March 2022)

Money is collected from client's nominated bank account.



#### T + 2 (e.g. 3rd March 2022)

Money received by Pershing. ISA subscriptions made.



#### T + 3 (`````e.g. 4th March 2022)

Contribution & ISA sub visible on 7IM platform. Trades placed by 7IM.

 T is either 1<sup>st</sup> or 15<sup>th</sup> depending on which date you have selected. Next working day if 1<sup>st</sup> or 15<sup>th</sup> is weekend or bank holiday.
 T+2/3 refers to number of working days after the collection date.

**T** is either 1<sup>st</sup> or 15<sup>th</sup> depending on which date you have selected. Next working day if 1<sup>st</sup> or 15<sup>th</sup> is weekend or bank holiday. **T+2/3** refers to number of working days after the collection date.

### Regular investment: GIA & ISA

dit Regular Investment		
Name Mr Nicholas Beaudoin Email NicholasPBeaudoin17388@ual.7/m.com Account Portfolio(s)	Documents Paper Direct Debit Instruction Direct Debit Guide C Order Execution Policy	
Regular Investments Regular Type Funds, Securities & Cash Amount		
2200.00      Security  BROWN ADVISORY FUNDS US SUSTAINABLE GROWTH B GBP ACC	×	
SEDOL Security Name	MiFIO Amount Percenta Reportable Amount	ge
CASH CASH (GBP)	£4.00 2.00	%
BJBPWR7 7IM SUSTAINABLE BALANCE S ACC	£98.00 49.00	
BF1T8V3 BROWN ADVISORY FUNDS US SUSTAINABLE GROWTH B GBP ACC	£98.00 49.00	% X Delet
2 Confirm Regular Investment Instruction	£200.00 100.00	1%
Set Up A Monthly Direct Debit Total Monthly Contribution 5200.00 Preferred Monthly Collection Date () 41 ● 15 <sup>th</sup> ● Please ensure you have read the Direct Debil Guide 2 Confirm Direct Debil Instruction	Bank Details for Name Nicholas Beaud Bank Nicholas Beaud Account Number ****9911 Sort Code **.**.00	
Save Cancel Edit Delete Regular Investment		

We must have the client's email address, as all regular DD contributions will be confirmed to the client by email.

Go to: Transactions > Regular > Investment > Instruction / Summary

Remember to allocate the investment  $\pounds$  amount or % to each fund before saving. You will need to confirm that you have given your client all the DD information and that they agree to it.

# Regular investment: 3rd party SIPP

Set standing order/DD up with SIPP provider to send cash to 7IM (min £50 per month)

Set up regular investment online

Choice of investment dates - 10th or 25th each month

No minimum investment per fund (but only whole numbers of ETF/IT shares can be bought)

- · Investments into DFM models will automatically update if model changes
- Investments into adviser models will need updating by you if the model changes
- DFM rebalance process will also invest cash so could leave regulars in cash

Remember to factor in tax relief, which will usually follow separately

- Invest gross amount and use existing cash in 7IM account until tax relief starts coming in (typically after 2 months)
- Invest net amount at start then increase to gross amount after 2 months
- Invest net amount only and let tax relief help provide a cash buffer

### Regular investment: 3<sup>rd</sup> party SIPP

ame Mr Nathan Armstrong Email NathanArmstrong77264@uat.7im.com ccount	Documents 🕄			
ortfolio(s)				
egular Investments				
legular Type				
Funds, Securities & Cash 🔻				
mount				
£650.00 <b>()</b>				
ecurity				
LIONTRUST FUND PARTNERS LLP SUSTAINABLE FUTURE UK GROWTH 2 ACC NAV		•		
	MiFID Reportable	Amount	Percentage	
EDOL Security Name		£13.00	2.00 %	
EDOL Security Name ASH OASH (GBP)				
		£448.50	69.00 %	× Dele
ASH CASH (GBP)		£448.50 £188.50	69.00 % 29.00 %	× Dele
ASH CASH (GBP) JBPWR7 7IM SUSTAINABLE BALANCE S ACC				

Go to: Transactions > Regular > Investment > Instruction / Summary

# **Regular withdrawals**

Instructions	Summary									
Export to E	xcel									Clear filters
Туре	Wealth Manager	Provider	Client	Account Type	Account	Source Portfolio	Frequency	Instruction Date	Amount(£)	Last Actioned
Withdrawal	Fitzgerald, Mr Declan		Robertson, Mrs Rhiannon	Advised Individual Account			Monthly	1st	500.00	0
Sell & Withdrawal	Bateman, Mrs Mildred		Sirmans, Mr William	Advised Individual Account			Monthly	1st	110.00	0
Sell & Withdrawal	Bateman, Mrs Mildred		Sirmans, Mr William	Advised ISA Account			Monthly	1st	140.00	0

- Three types of instruction:
  - Withdrawal payments from existing cash
  - Sell & withdrawal sell each month, then pay out
  - Sell sell each month and retain in account
- All instructions set up and amended online (click here for FAQ or here for video)
- All withdrawals automatically routed via a unique sub-account (suffix 'R')
- · GIA/ISA payments can be on any date of the month / quarter / year
- 7IM SIPP payments on 1<sup>st</sup>, 8<sup>th</sup>, 15<sup>th</sup>, or 22<sup>nd</sup> of each month (click <u>here</u> for more)
- · Colour-coded status to highlight any payments that will fail or have failed

#### Go to Transactions > Regular > Withdrawal & Sell Down

All sells will be carried out 6 working days before withdrawal (this will be longer for SIPP withdrawals). Withdrawals from 3rd party accounts require authorisation first.

### 7IM SIPP income & withdrawals

- **PCLS** paid at any point in the month.
  - Typically 5 working days from receipt of *Taking Benefits* form to payment
  - Needs cash available to pay out (<u>sales required</u> if no cash)
- Income paid through payroll on 1<sup>st,</sup> 8<sup>th</sup>, 15<sup>th</sup>, or 22<sup>nd</sup> (see timeline below for deadlines)
  - Needs cash available (set up <u>regular sales</u> or <u>create a cash pot</u>)

10 working days before	5 working days before	1 <sup>st</sup> 8 <sup>th</sup> 15 <sup>th</sup> or
Cut off to receive one of	Cut off for cleared /	22 <sup>nd</sup>
these forms:	settled cash (from	Client paid
Taking Benefits	transfers or from	Olicin paid
Pension Income	sales) to be	
Existing Income	available on	
Amendment	platform.	

Please send us a copy bank statement or cheque with the form to verify client's bank account

To avoid emergency tax being applied please send us a current P45 or HMRC <u>Starter checklist</u> form.

Please note that transfers need to be complete before any income can be paid out from that money.

Click <u>here</u> to find out more about our **Tailored Drawdown** (phased drawdown) option Click <u>here</u> for more information about setting up or managing withdrawals from 7IM SIPP

# **Retirement Income Solution**

For clients requiring an income from GIA, ISA, or pension wrappers

- One investment strategy for clients who require a long-term stream of income from their investments, such as those in pension drawdown, is to split the total investment into different 'buckets' that have different time frames for use.
- The multiple sub-account structure that the 7IM platform has is used to create different 'buckets' for different time horizons.



For a technical guide to our Retirement Income Solution click <u>here</u>.



For more about how we can help you manage a client's income requirements, then ask us about our award-winning <u>Retirement Income Solution</u>.

For a video showing how to use the Retirement Income Solution tool on our platform click <u>here</u>

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# Secure Lifetime Income (SLI) from Just

- SLI is insured guaranteed income for life
- Sustainable income
- Not dependent on investment performance
- Death/cash-in value in early years
- Can be held alongside other assets in <u>7IM SIPP</u>
- Held by SIPP, not client directly
- Income paid monthly into 7IM SIPP cash on 1st
- <u>Withdrawals from 7IM SIPP</u> in the usual way
- Withdrawals are independent of SLI
- SLI can form part of a client's SIPP income
- Can be used within a <u>RIS</u> plan to increase success

Click here to find out more about how to open and use our 7IM SIPP

# For more about **SLI** click <u>here</u>

For more about how **SLI** works click <u>here</u>

For an adviser guide to **SLI** click <u>here</u>

For more about **Just** click <u>here</u>

### Ad-hoc withdrawals & cash movements

- GIA/ISA Withdrawals
  - All payments out by CHAPS free of charge (midday cut-off)
  - Withdrawals require cleared/settled cash
  - Withdrawals can be input after sales and will 'queue' pending settlement
  - Click <u>here</u> to watch a video on how to do this
  - Use Transactions > Cash Movements > Cash Withdrawal to instruct
- Cash Movements Between Accounts / Sub-Accounts
  - Transactions > Cash Movements > Cash Movement to instruct
  - Moved monies will show in the new account the following day (if instruction received before 14.30)
- Click here for more about withdrawals from a 7IM SIPP, as this will require a crystallised pension pot.

# Bed & ISA

	For a video on this tool click here
Bed and ISA Instruction         Client Name         Cope, Mrs Isabel         From Portfolio         Individual Investment Account         To Portfolio         ISA:	<ul> <li>ISA subscription can be funded by:</li> <li>Proportional sales</li> <li>Specific fund sales</li> <li>Existing cash</li> </ul>
Sell	

Quantity	SEDOL	Description	Total Cost (£)	Price	Market Value (£)	Gain/Loss (£)	Raise Cash Amount	Percentage Amount
31.457	B5WM6Y4	AXA INVESTMENT MANAGERS UK LTD US SHT DURATION HIGH YLD BD ZI GROSS ACC	47.26	1.505	47.34	0.08	£ 20.00	42.25 %
0.700	0601492	BAILLIE GIFFORD & CO JAPANESE SML COS B NAV ACC	34.86	62.46	43.72	8.87	£ 13.12	30.00 %

ISA Subscription			
ISA Subscription Year	2020/2021	Estimated subscription from this transaction	£33.12
Remaining ISA allowance before transaction	£20,225.00	Estimated remaining ISA allowance after transaction	£20,191.88

### Don't forget our ISA is a flexi ISA so you can replace any withdrawals made in the same tax year.

#### Go to: Transactions > Bed & ISA > Instruction

Instruction cut-off is 2.30pm. Instruction will be processed the same day. All trades in GIA and ISA will be placed at the same time.

# Bed & ISA

Buys in ISA can be:

- Into a linked DFM model
- Into your own model
- Into your selection of funds
- Replicated from the GIA sales

All GIA sale trades and ISA buy trades will be placed at the **same time** to minimise any out-ofmarket time. No additional charges for using bed & ISA tool.

Buy					
Model Portfolio					
LGT Vestra Gro	wth (Moderate	ely Adventurous) v Use Securities			
					Copy sales Clear
Estimated Quantity	SEDOL	Description	Price	Invest Cash Amount	Percentage Amount Remove
0.560	0601492	BAILLIE GIFFORD & CO JAPANESE SML COS B NAV ACC	62.46	£ 35.00	3.50 %
2.506	3387476	FIRST STATE INV (UK) ASIA PACIFIC LEADERS B NAV	9.9748	£ 25.00	2.50 %
2.962	B0CNGT7	LEGAL & GENERAL(UNIT TRUST MNGRS) L&G US INDEX TRUST(I)ACC	7.428	£ 22.00	2.20 %
7.667	B18B9X7	LFS LTD LF LINDSELL TRAIN UK EQUITY ACC	4.6956	£ 36.00	3.60 %

#### You can also use this to restart a lapsed ISA. We will write directly to the client to confirm this action.

✓ I can confirm that my client has read and agreed to an ISA declaration for the current tax year.
 Submit History

#### Go to: Transactions > Bed & ISA > Instruction

Instruction cut-off is 2.30pm. Instruction will be processed the same day. All trades in GIA and ISA will be placed at the same time.

# Initial fees: paid weekly



- % fee rate applies to the value of cheque/deposit/re-reg asset.
- As new ISA money goes into GIA first, the GIA needs to have an initial fee rate set up. ISA initial fee rate only applies to ISA transfers.

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# Initial fees dashboard

Initial Fees											
From DD/MM/YYYY		To DD/MM/YYY	Y 🛱								0
Awaiting Approval	In Progress	Completed	Cancelled								
bold denotes edital	ble cells col	our denotes m	odified cells				Ca	ncel	Approve	2 of 2 items s	elected
Export to Exce											
WM	Client Name	Account Type	Portfolio	Date	Description †	Transaction Value	Initial Rate	Fee Amount	Fee Source Portfolio	Source Cash	V
•	Short, Mr Le	•		•							
Beck, Mr Mark	Short, Mr Leon	SIPP		01/09/2020	CASH	£254.00	1.00 %	£2.54		£6,370.01	
Beck, Mr Mark	Short, Mr Leon	SIPP		01/09/2020	CASH	£253.20	0.50 %	£1.27		£8,370.01	
K ( ) )	▶ 20 ▼	items per page							L	2 of 2 items	Q

- Fee % or £ can be amended (downwards only) prior to approval.
- Which account the fee is taken from (Fee Source Portfolio) can be changed.
- Source Cash lets you know if there is enough cash to pay the fee.
- Unwanted fees can be cancelled. Wanted fees need to be approved.
- Approved fees will be deducted from the client's 7IM account on the day of approval (if before 17:00).

Practice> Initial fees > Awaiting Approval

All initial fees need to be approved online before they can be paid. Weekly cut-off is 17:00 on Tuesday for Wednesday bacs payment.

# Ongoing fees: paid monthly

In client's account:

	Summary	Assets in 7	Fransfer	Positions	Transactio	ons Orders i	n Progress	Orders Con	nplete	Charts	Asset Alloca	tion	In	۲
Star	t Date 09/09	)/2020		End Date	24/09/202	0 6	View							
	Trade Date ↓	Settle Date	Transactio	n	Quantity	Security / Descri	iption	Price	Amount	Charges	Cash Balance	Contrac Note	:t	
			Fees	•										
	Currency: GBP C	losing Balance	: £ 3,697.41											
	11/09/2020	11/09/2020	Fees			CASH (GBP) Adviser Ongoing IMF0RFUXSHD	Payment Aug 20		(51.90)	0.00	3,697.41			
	11/09/2020	11/09/2020	Fees			CASH (GBP) 7IM Fees Aug 20	for IMF0RFUXS	нр	(17.18)	0.00	3,749.31			
	11/09/2020	11/09/2020	Fees			CASH (GBP) Adviser Ongoing IMF0RFUXIJD	Payment Aug 20		(124.89)	0.00	3,766.49			
	11/09/2020	11/09/2020	Fees			CASH (GBP) DFM Fee Aug 20	for IMF0RFUXIJ	D	(39.96)	0.00	3,891.38			
	11/09/2020	11/09/2020	Fees			CASH (GBP) 7IM Fees Aug 20	for IMF0RFUXIJ	D	(40.81)	0.00	3,931.34			

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### Ongoing fees: how to monitor

The Ongoing Fees report shows what fee rate an account is set up on

Firm's ongoing payment statement

							Client Review Re	port monitor	onoothod mud	00
							McJunkin Exchang	e Ju	ny 20 Regular Payme	ents
							McJunkin Exchang	e Ju	<sup>une 2</sup> Income Sweep	S
							McJunkin Exchang	e Mi	ay 20 Portfolio Value:	S
Practice  Clients	<ul> <li>Tools </li> </ul>	Transactions 🔻	Reports 🔻	Research 🔻			McJunkin Exchang	e Ap	pril 21 Ongoing Fees	
Summary							McJunkin Exchang	e Mi	larch Initial Fee Rate	\$
Initial Fees							McJunkin Exchang	e Fe	Client Contract	Note Settings
Statements										
Assets In Transfer	019 🗄	End date: 2	4/09/2020	<b>H</b>	Update Sta	atements				
Wealth Managers										
Statement Type 🖕	Recipient		Owner		Period	Created	Comments	Offshore	7IM Statement	Back Office Upload File
Ongoing Payment	Wealth Man	nager Practice	McJunkin Ex	change	August 2020	03/09/2020			×	¥
Ongoing Payment	Wealth Man	nager Practice	McJunkin Ex	change	July 2020	19/08/2020			36	¥
Ongoing Payment	Wealth Man	nager Practice	McJunkin Ex	change	June 2020	20/07/2020			2	±.
5 5 J.										

Reports v

Tax

Loans

MIFID Reports

Client Administration

Client Valuation Reports

Practice Administration Cash Buffers

Client Review Report Monitor

Research **v** 

Fees deducted & paid monthly in arrears around 20<sup>th</sup> of each month.

If there is insufficient cash for a fee to be paid we will sell largest fund in client's account and pay the fee the following month.



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Client Holdings by Security

Aggregated Security Holdings New Platform Assets

nused ISA/JISA Allowance

Missing Book Costs Unsettled Trades

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# Changing fee rate

- **Reduction** in fee rate: email 7IM (no client authority required)
- Increase/addition of fee rate: use this form signed by the client
- Use this form if fees are to be changed from the level set on the application.
- To change which account we collect fees from, email 7IM
- Charge ad-hoc fee: use this form signed by the client with fee detail

Instruction To Amend Initial Or Ongoing Payments (Platform)								
Section 01 Client de talla								
Yaar account number:								
Section 02 Initial payments to be update	đ							
The agene syster Fitzactial Advisor receiving the 1 any random and register constitutions. Pershalls numbered.	where payment per contribution into the linead particle Percentage Value or Fund/Value K or C K or C K or C K or C otherman.							
Section 02 Ongoing charge a to be update	ed							
value) as specified below:	e an ongoing fee Las a 'K of the value of your investm	ens or a fixed						
Pertitio nonterist								

Fees can only be changed from the date authority received by 7IM. All adviser fees have to be agreed in writing by your client. **Reports > Practice Admin > Initial / Ongoing Fees to check existing set up** 



## Reports available online

- Cash holdings (£ and %)
- Fund holdings (aggregated by fund or clients in a fund)
- Portfolio drift (for clients in a DFM model)
- SIPP information (contributions, carry forward, withdrawals, beneficiary, etc)
- New inflows (includes cash and in-specie transfers) (click <u>here</u>)
- ISA subscriptions (includes GIA values for possible bed & ISA)
- Regular withdrawals (fixed £ and natural income sweeps)
- Account values (inc. historical values)
- Fee rates by account (inc. family group linking and DFM fees)
- Individual client valuations and transactions
- CGT (click <u>here</u>)
- Client statements (click <u>here</u>)
- Adviser Fee statements (initial and ongoing fees)
- Contract notes (click <u>here</u>)
# CGT reporting: online

### CGT dashboard summary in client's account:

Capital Gain	s Tax Dashb	oard Re	ealised Gains and Losses							
							Expo	rt to: Exc	el	PDF
Current Tax Realised Ga Unrealised ( Unused CG	46 80		wable Lo	oss Brought e Loss Broug		£12,300.00 £0.00 £0.00	()			
Unreali	sed Gai	n/Los	s Positions							
Mrs Sarah	Burke - Di	iscretion	ary Individual Account							
Portfolio ID	Quantity	SEDOL	Description		Unit Price	CGT Cost	Market Value	Notional Gain / Loss	Notional Gain / Loss	
	170866.701	B2PB2M7	7IM AAP MODERATELY ADVENTUROUS C ACC	с	£1.8186	£248,186.09	£310,738.18	£62,552.09	20.13 %	0
	19990.449	B1LBFZ8	7IM SUSTAINABLE BALANCE C ACC		£1.7830	£29,554.95	£35,642.97	£6,088.03	17.08 %	$\bigcirc$
	25097.2389	B1RQN64	FUNDROCK PARTNERS LIMITED FP MITON INCOME A GBP DIS		£0.7129	£0.00	£17,890.57	£17,890.57	100.00 %	0 /
	32621.302	3059979	PREMIER PORTFOLIO MANAGERS PAN EURO PROPERTY A DIS	OPEAN	£0.6504	£9,908.78	£21,216.89	£11,308.11	53.30 %	0 🗸
		Total				£287,649.82	£385,488.61	£97,838.80		

Gain/loss figures rely on accuracy of book cost data.

**GREEN**: Verified. All buys & sells done by 7IM.

**ORANGE**: Unverified (i.e. book cost data for transfer sourced from outside 7IM).

**RED**: No data for transfer in, so it needs attention.

You can edit most orange or any red positions.



### CGT reporting: online

### Realised Gains/Losses in client's account:

Summary	/ Assets	s in Transfer	Charts	Asset Allocation	Fees	CGT	Regular	Investments	Regular W	ithdrawals	
Capital	Capital Gains Tax Dashboard Realised Gains and Losses										
Tax Ye	ar 202	0 / 2021		•					Export	to: Excel	PDF
Total Al	Total Chargeable Gain£3,010.18Total Allowable Loss£0.00Net Chargeable Gain (Allowable Loss)£3,010.18						llowable L GT Allowa	T Allowance	t Forward £1	£0.00 £0.00 2,300.00 9,289.82 £0.00	
Tra	ansaction	Trade Date	Portfo	lio ID Identifica	ition		Quantity	CGT Cost	Proceeds	Realised Gain/Loss	30 Days
▲ 7IM	AAP ADVEN	ITUROUS S ACC	(BJBPX07)								
Sal	le	29 Jun 2020		Section 1	04 holding	3	30769.365	£40,487.47	£43,492.50	£3,005.03	
Sal	le	21 May 2020		Section 1	04 holding		24.095	£31.58	£32.85	£1.27	
Sal	le	25 Jun 2020		Section 1	04 holding		24.549	£32.30	£34.49	£2.19	
Sal	le for Fees	29 Apr 2020		Section 1	04 holding		24.297	£31.85	£32.46	£0.61	
				Total				£40,583.20	£43,592.30	£3,009.10	
🔺 SEI	INVESTMEN	NT GLOBAL LTD	AGGRESIVE	STERLING WEALTH	GBP (BYV	/1RB9)					
Sal	le for Fees	24 Jul 2020		Section 1	04 holding		2.56	£34.33	£34.49	£0.16	
				Total				£34.33	£34.49	£0.16	

Realised CGT report downloadable for any tax year. Shows all disposals made in taxable accounts for the client. 50% of jointly held asset disposals included on each individual's report.

# CGT reporting: online

Mrs Kimberly Adair

UNREALISED CGT REPORT MR NICHOLAS BEAUDOIN					7ir
Security	Quantity	CGT Cost (£)	Unit Price (£)	Market Value (£)	Unrealised Gain/(Lo
SEI INVESTMENT GLOBAL LTD AGGRESIVE STERLING WEALTH A GBP	(BYV1RB9)				
Section 104 Holding	1,619.08	21,711.84	13.4300	21,744.24	
	1,619.08	21,711.84		21,744.24	

oss) (£)

32.40 **32.40** 

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### REALISED CGT REPORT: TAX YEAR 06 APR 2020 TO 05 APR 2021 MR NICHOLAS BEAUDOIN

Transaction	Trade Date	Portfolio ID	Identification	Quantity	CGT Cost (£)	Proceeds (£)	Realised Gain/ (Loss) (£)	30 Day
BJBPX07 7IM AAP	BJBPX07 7IM AAP ADVENTUROUS \$ ACC							
Sale for Fees	29/04/2020		Section 104 holding 04 Nov 2015	24.297	31.85	32.46	0.61	
Sale	21/05/2020		Section 104 holding 04 Nov 2015	24.095	31.58	32.85	1.27	
Sale	25/06/2020		Section 104 holding 04 Nov 2015	24.549	32.30	34.49	2.19	
Sale	29/06/2020		Section 104 holding 04 Nov 2015	30,769.365	40,487.47	43,492.50	3,005.03	
					40,583.20	43,592.30	3,009.10	



(8,40)

(40.04)

12,300.00

(48.44)

12,300.00

0.00

(8.40)

Unrealised CGT report can be used to help calculate how much to sell to maximise CGT 'efficiency' for planned disposals. Individual reports available on client website – click <u>here for guide</u>.

0.00

### MIFID MI reports

There are many reports available on platform to help you manage your clients' accounts relating to MIFID:

Report	Content
Complex Securities	The report displays ALL complex securities available on the 7IM Platform, not just those held by clients of a specific practice.
MIFID Restricted Accounts	The report displays any client accounts that are MIFID-restricted by 7IM. Typically, this is due to insufficient information about the client (e.g. NINO, LEI, etc.).
DFM Rebalance Exclusions	The report displays portfolios that 7IM have delinked from a DFM model as a result of a DFM rebalance, and when the rebalance/delink occurred. Reports > DFM Reports > DFM Rebalance Exclusions
Client Holdings By Security	The report displays a Complex Security and MIFID Reportable column. You can identify all MIFID reportable securities held by their clients by selecting the All Securities Held option when running the report.
MIFID 10% Notification	This report shows any accounts with a discretionary element (eg DFM MPS) that have dropped by 10% since the start of the quarter. You will get an email notification when any new accounts are added to this. Click <u>here for more</u> .
MIFID Costs & Charges	This report shows all the MIFID costs and charges transaction data for you to be able to calculate your own summary.
Client MIFID relationships	This report shows the MIFID category of each client. Advisory clients will be categorised as 'Execution Only'. This category affects how 7IM report listed securities.

Reports > MIFID Reports

### MiFID 10% drop notification (awaiting cancellation by FCA)

- This applies if any of the following falls by 10% or more during a quarter:
  - Accounts you manage on a discretionary basis
  - Accounts invested in 7IM or third party DFM models
- Details of those accounts will be shown on our platform:
  - Reports > MIFID > MIFID 10% Notification
- We will notify you by email if you have any clients on this list so you can log into our platform and check the report
- It is your responsibility to communicate this to your clients. If you would like 7IM to notify your clients instead, please speak to your <u>PRM</u>.
- This will be calculated at tax wrapper level (eg GIA, ISA, SIPP), <u>not</u> dealing portfolio/sub-account level (eg D, J, K) therefore, it will include wrappers where <u>any</u> dealing portfolio is managed on a discretionary basis even if some aren't.

### Client welcome letter

- Client will need to register for online access to their account or to use our app. To register, they will need the following:
  - National Insurance number
  - Access to their email account
- Username will be their email address
- They will create their own password
- For added '2FA' security, they can add their mobile phone number
- For more info about registering click <u>here</u>
- For more detail, about our client portal, click <u>here</u>



28th September 2020			
Dear Mrs Smith			
Welcome to Seven Investment	•		
I am very pleased to confirm tha Adviser, and I would like to take Management.			
Your Financial Adviser will be pl account and you will be able to			
Your client reference is:	ImfXXX	(imfXXX)	
You should contact your adviser need to have this reference to h	for any account relate and.	d queries, however if you r	need to speak to us, you wi
You can keep up to date with yo need to register for access eithe store, Google Play or Microsoft	r via https://www.7im.o	secure client website or o co.uk or by downloading 71	ur app, 7IMagine. You wil Magine from the Apple app
To register you will need: • Your National Insurance Numb for you	er OR the last 4 digits	of the bank account numb	er that we have on record
Your mobile phone to receive a Access to your email account,			
If you have any questions, pleas with us.	e do not hesitate to co	ntact your adviser. Thank	you for choosing to invest
Yours sincerely			
Ma			
Dean Proctor Chief Executive			

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### **Contract Notes**

To switch off paper contract notes on/off (default is off):

Click on 'Client Details' tab in the client area (click <u>here</u> for video)

Click on 'Contact Details' tab

Tick box to switch off paper CNs

7IM must have the client's email address saved to be able to notify them of this change.





A PDF Contract Note is generated for each trade and is viewable online. Client can opt in to receive paper copies in the post. Paper copies can be turned off online as above.

### Client reporting: statements



Reports will be generated quarterly: 01/01 - 05/04; 06/04 - 30/06; 01/07 - 30/09; 01/10 - 31/12. Clients will get email notification that their report is available online.

### Electronic vs. paper statements

- Default is for clients NOT to receive paper statements, as long as we have their email address.
- Email address should be input as part of the application process.
- Clients will get an email notification that their report is available online via <u>7IM website</u>. They should then log in and download it.
- Copies of all statements are available on the 7IM platform: Reports > Client Valuation Reports > Report Pack Monitor.

### Switching off paper statements

Step 1: Ensure 7IM have an email address for that client (ask 7IM if you're not sure).

Step 2: Go online and tick the electronic only reporting box for that client (see instructions below).

Go to **Reports > Client Valuation Reports > Manage Report Groups** and search for client by surname.

Re	Report Group						
Basics Clients Accounts Report Pack Contents		Report Packs					
	General Settings						
	⊡ Inc	lude Ass	et Allocation	n Page			
	<b>⊻</b> Inc	lude Perf	ormance Pa	ge			
	🗹 Inc	lude Add	itional Risk	Analysis Charts			
	Exclude Closed Accounts in Performance Calculations						
	Exclude 'Since Inception' in Investments At A Glance						
	☑ Include 7IM Fund Look-Throughs						
	Large Text (Visual Improvement)						
	☑ Electronic Only						

Manage Report G	roups	
Please search for a spe	ecific report group by enteri	ng the surname of a client
Client Surname		
abbott		Search
Client Name	Group ID	Group Name
Abbott, Mr Jacob		
	21013	Lionel Rood

Go to **Report Pack Contents** tab and tick the Electronic Only option. Scroll to bottom of page then click **Save**. The process is now complete.

Individual reports can be customised and managed by you on the platform. Firm level customisation also available to apply to all clients.

## Client Review Report (CRR)



Click <u>here</u> for a video about how to create these reports. You choose report period and options within the report. This report can include MiFID ex post costs & charges for the period.

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# **Client portal**

- Client will need to register for online access to their account or to use our app. To register, they will need the following:
  - National Insurance number
  - Access to their email account
- Username will be their email address
- They will create their own password
- For added '2FA' security, they can add their mobile phone number
- For more about what clients can see when they log in and how to register for access, watch the video <u>here</u>.

Joseph B Loggs	/ My Overview					
		Account Individual / Self Invest		Value( 0.0 1,000.000.0 250.250.2	0.00 0.00	► Value (£) = 1,250,525.25 As at 07/07/2020
For latest poe	sitions and transactions, pl	ease click on one of the a	ccounts listed ago e.			
My Overview	Valuation History	Asset Allocation	My investments	Capital Gains Tax		
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Logou

Contact us

### Client reporting: 7IMagine App









Free 7IMagine app available for most tablets & phones (& desktop). Use existing platform login details. Click <u>here for more information about our App</u>.



### 3<sup>rd</sup> party software integration

- 'Integration' includes:
  - Bulk valuations
  - Transactions
- We integrate via the <u>FINIO</u> hub:
  - We send data to FINIO
  - Other software providers collect it from FINIO

Click <u>here</u> for more information about our direct integration with FE:







### 7IM Multi Asset Funds



**Sustainable Balance** 

Ethical & ESG investments Strategic asset allocation 1% AMC Ø

Pathbuilder

Passive investments Strategic asset allocation 4 risk profiles 0.22% AMC



Multi Manager

Active managers Strategic asset allocation Active tactical asset allocation 4 risk profiles 0.65% AMC



AAP

Passive & active investments Strategic asset allocation Active tactical asset allocation 6 risk profiles 0.25% AMC

Click here for more about our range of funds.

Click here for 7IM fund factsheets, KIIDs and prices.

S Class Funds are available on the 7IM Platform only and have an AMC 0.25% lower than C Class to offset flat 0.25% platform charge. This doesn't apply to Pathbuilder funds.



### 7IM Discretionary Model Portfolio Service

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Passive



**Responsible Choice** 

Ethical & ESG investments Strategic asset allocation 5 risk profiles 0.30% fee Passive investments Strategic asset allocation 6 risk profiles 0.15% fee



Active

Active managers Strategic asset allocation Active tactical asset allocation 6 risk profiles 0.25% fee



Passive investments Strategic asset allocation Active tactical asset allocation 6 risk profiles 0.25% fee

Click here for 7IM Model factsheets and holdings.

Subject to normal platform tiered charges. These models are also available on many other platforms. No VAT on DFM fee.



### 7IM & Utmost Offshore Bond

### 

PREMIUM BAND	UTMOST TERMS FOR 7IM CUSTOMERS (FULL INITIAL CHARGE)	UTMOST TERMS FOR 7IM CUSTOMERS (FULL ONGOING CHARGE PA)
£100,000 - £249,999	1.0%	0.20%
£250,000 - £374,999	0.90%	0.18%
£375,000 - £499,999	0.85%	0.17%
£500,000 - £749,999	0.80%	0.16%
£750,000 - £999,999	0.75%	0.15%
£1,000,000.00 - £1,749,999.99	0.70%	0.14%
£1,750,000.00 - £2,499,999.99	0.65%	0.13%
£2,500,000.00 - £3,749,999.99	0.6%	0.12%
£3,750,000.00 - £4,999,999.99	0.55%	0.11%
£5,000,000.00+	0.5%	0.1%

£171 per quarter administration charge

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For more information on Utmost's charges, please refer to the **Utmost Charges Guide**.

For more about using third party bond wrappers on our platform click <u>here</u>

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# 7IM & Countrywide Onshore Bond

#### Product charges summary

Value of client assets <sup>1</sup>	Annual administration charge
The first £0 to £100,000	0.25% <sup>2</sup>
On the next £400,000 (up to £500,000)	0.20% <sup>2</sup>
On the next £500,000 (up to £1,000,000)	0.15% <sup>2</sup>
On the balance over £1,000,000.01	0.10%²



For more about using third party bond wrappers on our platform click <u>here</u>

For more information, KFDs, forms, trust documents, charges and further help, click <u>here</u> to visit Countrywide Assured's website

### Minimum investment £50,000

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### Need further training or help?

- Online Platform Help Centre: click here for videos and documents
- Consumer Duty information: click <u>here</u>
- Process on death of a client: click here
- DFM Model Portfolios (including <u>7IM Models</u> & <u>3rd Party DFM Models</u>)
- 7IM offshore custody platform: click <u>here</u>
- 7IM Multi-Asset Funds: click here
- 7IM Investment Updates: click here
- More information about security of client assets on our platform: click here
- What we are doing about sustainability: click here



### Our office (you're welcome to visit)

Our address: 1 Angel Court, London, EC2R 7HJ



Click here for Platform Service Team contact details

Website - https://www.7im.co.uk/financial-adviser/platform/help-centre

Twitter - @7IM\_Updates



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# Thank you

This presentation consists of 93 slides. You should be aware that the value of investments may go up or down and you may receive back less than you invested originally. Past performance is not a guide to the future. This presentation is for Professional Advisers only and is not to be provided to or relied upon by Retail Investors.

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