PROFESSIONAL ADVISERS ONLY

## Risk mapping

7IM Funds and Model Portfolios



#### Capital at risk

You should be aware that the value of investments may go up and down and you may receive back less than you invested originally.

7IM considers that the obligation to provide appropriate advice and explain the risks inherent in the portfolios falls to advisers.

# 7IM & risk mapping

At 7IM we recognise the need for financial planners to provide investment solutions that are appropriately matched to their clients' risk profile scores.

To this end, we work with a number of leading risk profiling tool providers, who 'map' our Funds/Model Portfolios to their risk profile scores.

It is important to emphasise that these risk profiling tools are only one aspect of an adviser's suitability process, and others such as the client's investment term / horizon, knowledge and experience should also be considered.

The methodology of the third party risk profiling tools is not endorsed by 7IM and individual fund risk profiling scores may not correspond precisely to the risk indicators in the 7IM fund literature. The responsibility for the mapping rests with these providers. The Risk Management Team at 7IM maintains a close dialogue with them all, to discuss how most appropriately to interpret the 7IM investment and risk management processes with respect to their risk rating process.

### defaqto

Defaqto's vision is to help people make better informed decisions. Risk Ratings are a key element of how they achieve this, by helping advisers match suitable funds with their clients' mandates. Risk Ratings uniquely map fund family members to Defaqto's 10 risk profiles. These have been created in partnership with Moody's Analytics. A Risk Rating of 1 indicates that a proposition represents the lowest risk profile; a Risk Rating of 10 indicates the highest risk profile. Defaqto's adviser research software 'Engage' allows advisers to extract their clients' mandates in a compliant manner, and to find suitable funds to match these.

#### 7IM Funds risk rated by Defaqto

7IM Funds	Defaqto Risk Rating
Cautious / Personal Injury / AAP Income	defacto RISK RATING VEHY LOW BESK
Moderately Cautious / AAP Moderately Cautious	defacto RISK RATING LOW SEX
Balanced / AAP Balanced / Sustainable Balance	Gefacto RISK RATING LOW TO HE GROWN BER
Moderately Adventurous / AAP Moderately Adventurous	G CLEFCIQTO RISK RATING HEIGHN PEX.
Adventurous / AAP Adventurous	defaqto RISK RATING MCDEN TO NIGHT RESK

#### **AAP Income**



7IM Pathbuilder Funds	Defaqto Risk Rating
Pathbuilder 1	defaqto RISK RATING COW SISK
Pathbuilder 2	defacto RISK RATING LOW TO MECON MESS.
Pathbuilder 3	G RISK RATING RECORD WESTS.
Pathbuilder 4	8 defaqto RISK RATING HIGH SEX

#### 7IM Model Portfolios risk rated by Defaqto

7IM Active / Blended / Passive Model Portfolios:	Defaqto Risk Rating
Cautious	defacto RISK RATING VERY LOW RESK
Moderately Cautious	defacto RISK RATING LOW SEX
Balanced / Income*	defacto RISK RATING LOW TO MICROW MISK
Moderately Adventurous	defacto RISK RATING MEDIAM MED
Adventurous	Clefacto RISK RATING MEDBAN TO HEAR MESA
Adventurous Plus	8 RISK RATING

<sup>\*</sup>Only applies to the Blended range

7IM Responsible Choice Model Portfolios	Defaqto Risk Rating
Cautious	defaqto RISK RATING VERY CAUTIOUS
Moderately Cautious	defaqto RISK RATING VERY LOW MEX
Balanced	defacto RISK RATING LOW TO MEDIUM BEK
Moderately Adventurous	defacto RISK RATING MEGAUM PERS
Adventurous	defacto RISK RATING RECEUR TO MACH RESK



Please visit the Dynamic Planner website www.dynamicplanner. com/home/dynamic-planner-for-financial-planners/manage/risk-profiles/ for information relating to their risk mapping methodology.

#### 7IM Funds and Model Portfolios risk rated by Dynamic Planner

7IM Funds Risk Rating	7IM Model Portfolios Risk Rating*	DP Risk Rating
Personal Injury / Cautious / Real Return	Cautious	IN DYNAMIC BRANKER 3
Moderately Cautious / Income	Moderately Cautious	DYNAMIC 4
Balanced / Sustainable Balance	Balanced / Income	M DYNAMIC 5
Moderately Adventurous	Moderately Adventurous	N DYNAMIC 6
Adventurous	Adventurous	DYNAMIC 7
7IM Pathbuilder Funds	7IM Passive Model Portfolios	DP Risk Rating

7IM Pathbuilder Funds	7IM Passive Model Portfolios	DP Risk Rating
	Cautious	INPLANTE 3
Pathbuilder 1	Moderately Cautious	IN DYNAMIC 4
Pathbuilder 2	Balanced	INPRANTE 5
Pathbuilder 3	Moderately Adventurous	MPLANNER 6
	Adventurous	INDYNAMIC 7
Pathbuilder 4	Adventurous Plus	INDYNAMIC 7

<sup>\*</sup>Risk ratings apply to blended models only.



The EValue ratings shown here are based on a 15 year investment time horizon. Ratings based on other time horizons are available. Mappings are based on the Strategic Asset Allocations of the 7IM Multi-Asset Funds and Model Portfolios.

#### 7IM Funds and Model Portfolios risk rated by eValue

Name of Fund (AAP and Multi Manager)	Model Portfolio (Active and Blended)	EV Risk Ratings (Scale 1 – 5)	EV Risk Ratings (Scale 1 – 7)	EV Risk Ratings (Scale 1 – 10)
		15 Years	15 Years	15 Years
Cautious / Personal Injury	Cautious	€/ 2	<b>ev</b> 2	<b>ev</b> 3
Moderately Cautious	Moderately Cautious	<b>ev</b> 2	<b>ev</b> 3	<b>4</b>
AAP Income		<b>ev</b> 3	<b>ev</b> 4	<b>e</b> / 5
Balanced	Balanced	<b>ev</b> 3	<b>ev</b> 5	<b>e</b> / 7
	Income*	<b>ev</b> 3	<b>ev</b> 5	<b>e</b> / 7
Moderately Adventurous	Moderately Adventurous	<b>ev</b> 4	<b>ev</b> 6	<b>e</b> / 8
Adventurous	Adventurous	<b>ev</b> 4	<b>ev</b> 6	<b>e</b> / 9
	Adventurous Plus*	<b>4</b> 5	<b>ev</b> 7	<b>ev</b> 9

Fund (Pathbuilder and Sustainable Balance)	Model Portfolio (Passive and Responsible Choice)	EV Risk Ratings (Scale 1 – 5)	EV Risk Ratings (Scale 1 – 7)	EV Risk Ratings (Scale 1 – 10)
		15 Years	15 Years	15 Years
	Cautious	<b>ev</b> 2	<b>e</b> / 3	<b>6</b> / 3
Pathbuilder 1	Moderately Cautious	<b>ev</b> 3	<b>4</b>	<b>6</b> / 5
Pathbuilder 2 / Sustainable Balance	Balanced	<b>ev</b> 3	<b>e</b> / 5	<b>ev</b> 7
Pathbuilder 3	Moderately Adventurous	<b>e</b> / 4	<b>e</b> / 6	<b>ev</b> 8
	Adventurous	<b>e</b> / 5	<b>e</b> / 6	<b>ev</b> 9
Pathbuilder 4	Adventurous Plus**	<b>4</b> 5	<b>e</b> / 7	<b>ev</b> 9

- \* Applies **only** to the Blended range
- \*\* Applies **only** to the Passive range



Multi Manager / AAP i	Risk Tolerance Score Ranges						
Asset Allocation	Growth Assets	Best Fit	Too Much Risk	Marginal	OK Risk	Marginal	Too Little Risk
Cautious / Personal Injury	35%	30 – 48	<30	30 – 37	38 – 49	50 – 55	>55
Moderately Cautious	48%	49 – 58	<40	40 – 45	46 – 57	58 – 63	>63
Balanced	68%	59 – 68	<52	52 – 57	58 – 69	70 – 77	>77
Moderately Adventurous	82%	69 – 77	<60	60 – 65	66 – 80	81 – 100	n/a
Adventurous	92%	78 – 100	<66	66 – 72	73 – 100	n/a	n/a

Active / Blended Mode	el Portfolios	Risk Tolerance Score Ranges					
Asset Allocation	<b>Growth Assets</b>	Best Fit	Too Much Risk	Marginal	OK Risk	Marginal	Too Little Risk
Cautious	35%	30 – 48	<30	30 – 37	38 – 49	50 – 55	>55
Moderately Cautious	48%	49 – 58	<40	40 – 45	46 – 57	58 – 63	>63
Balanced	68%	59 – 68	<52	52 – 57	58 – 69	70 – 77	>77
Moderately Adventurous	82%	69 – 77	<60	60 – 65	66 – 80	81 – 100	n/a
Adventurous	92%	78 – 100	<66	66 – 72	73 – 100	n/a	n/a

Income Fund / Model Po	Risk Tolerance Score Ranges						
Asset Allocation	Growth Assets	Best Fit	Too Much Risk	Marginal	OK Risk	Marginal	Too Little Risk
7IM AAP Income Fund	45%	-	<38	38 – 43	44 – 55	56 – 61	>61
7IM Blended Income Model Por	tfolio 68%	-	<52	52 – 57	58 - 69	70 – 77	>77

Sustainable Balance I	Fund	Risk Tolerance Score Ranges					
Asset Allocation	Growth Assets	Best Fit	Too Much Risk	Marginal	OK Risk	Marginal	Too Little Risk
7IM Sustainable Balance	67%	-	<51	51 – 56	57 – 69	70 – 76	>76

Real Return Fund		Risk Tolerance Score Ranges					
Asset Allocation	Growth Assets	Best Fit	Too Much Risk	Marginal	OK Risk	Marginal	Too Little Risk
Real Return	58%	-	<46	46 – 51	52 – 63	64 – 69	>69

7IM Passive Model Portfolios		Risk Tolerance Score Ranges					
Asset Allocation	Growth Assets	Best Fit	Too Much Risk	Marginal	OK Risk	Marginal	Too Little Risk
Cautious	33%	29 – 47	<29	29 – 35	36 – 48	49 – 54	>54
Moderately Cautious	46%	48 – 57	<38	38 – 44	45 – 55	56 – 61	>61
Balanced	67%	58 – 67	<51	51 – 56	57 – 69	70 – 76	>76
Moderately Adventurous	81%	68 – 78	<59	59 – 65	66 – 79	80 – 100	n/a
Adventurous	95%	79 – 100	<68	68 – 74	75 – 100	n/a	n/a
Adventurous Plus	98%	81 – 100	<70	70 – 77	78 – 100	n/a	n/a

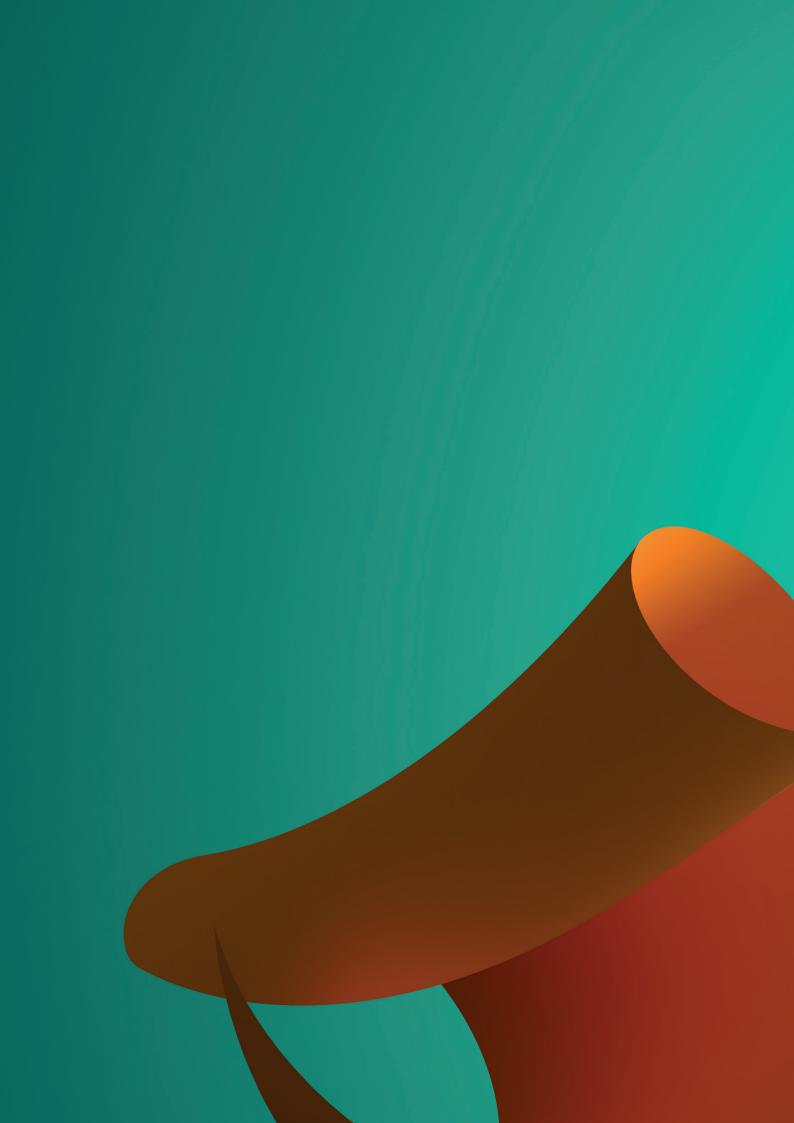
This review was conducted in August 2023.

© Morningstar, Inc. Risk tolerance scores were mapped to the funds' strategic asset allocations as at 21/08/2023. The mappings are only for use by financial advisors licensed to use FinaMetrica, are for guidance purposes only and do not constitute financial or investment advice. Financial advisers must satisfy themselves that the funds' current asset allocations reflect the risk/return expectations of the funds when mapped. 7IM does pay Morningstar for the mappings in the table however these mappings are calculated independently by Morningstar.

### Oxford Risk

#### 7IM Funds and Model Portfolios risk rated by Oxford Risk

7IM Funds Risk Rating	7IM Model Portfolios Risk Rating	Oxford Risk Risk Rating	
	7IM Passive Cautious 7IM Responsible Choice Cautious	Oxford 2/5 Risk 2/7	
7IM Cautious 7IM Personal Injury 7IM Moderately Cautious 7IM AAP Moderately Cautious 7IM Pathbuilder 1 7IM AAP Income 7IM Real Return	7IM Active Cautious 7IM Blended Cautious 7IM Active Moderately Cautious 7IM Blended Moderately Cautious 7IM Passive Moderately Cautious 7IM Responsible Choice Moderately Cautious	Oxford 2/5 Risk 3/7	
7IM Balanced 7IM AAP Balanced 7IM Pathbuilder 2 7IM Sustainable Balance	7IM Active Balanced 7IM Blended Balanced 7IM Blended Income 7IM Passive Balanced 7IM Responsible Choice Balanced	Oxford 3/5 Risk 4/7	
7IM Moderately Adventurous 7IM AAP Moderately Adventurous 7IM Pathbuilder 3	7IM Active Moderately Adventurous 7IM Blended Moderately Adventurous 7IM Passive Moderately Adventurous 7IM Responsible Choice Moderately Adventurous	Oxford 4/5 Risk 5/7	
7IM Adventurous 7IM AAP Adventurous	7IM Active Adventurous 7IM Blended Adventurous 7IM Passive Adventurous 7IM Responsible Choice Adventurous	Oxford 4/5 Risk 6/7	
7IM Pathbuilder 4	7IM Passive Adventurous Plus	Oxford 5/5 Risk 6/7	





#### 7IM Funds and Model Portfolios risk rated by Synaptic

Synaptic 1 – 5 Risk Stamp		
7IM Fund / Active & Blended Model Portfolio Risk Profile	Synaptic Risk Profile	Synaptic Risk Rating
Cautious / Personal Injury	Moderately Cautious	Spanjeli Risk Raftry 2.4
Moderately Cautious	Moderately Cautious	Symptic for Salary CS ABIT ST. S.
Income	Moderately Cautious	Symptic tok Rating 2.8
Sustainable Balance	Balanced	Symple rock fatting as A.6
Balanced	Balanced	Symptite to the date of the da
Moderately Adventurous	Moderately Adventurous	Symptic crick dating 4,4 15
Adventurous	Moderately Adventurous	Sympt. Sink Salary 4.8 15
Synaptic 1 – 5 Risk Stamp		
7IM Passive / Responsible Choice Model Portfolio Risk Profile	Synaptic Risk Profile	Synaptic Risk Rating
Cautious*	Moderately Cautious	Simple to be before the balance of t
Moderately Cautious	Balanced	Synaptic trick calling and the state of the
Balanced	Balanced	swarts: one Salor  3.6 1-5
Moderately Adventurous	Moderately Adventurous	Synapte los Gallers 4.3 125
Adventurous	Moderately Adventurous	Synapte loss before 4.9 1:5
Adventurous Plus**	Adventurous	Synaptic too believe 5.1 1:5

Synaptic 1 – 10 Risk Stamp		
7IM Fund / Active & Blended Model Portfolio Risk Profile	Synaptic Risk Profile	Synaptic Risk Rating
Cautious / Personal Injury	Moderately Cautious (Low End)	Symptotic Data Strong 3 (1-10)
Moderately Cautious	Moderately Cautious (High End)	Sprage Land Strong
Income	Moderately Cautious (High End)	Sympton Sympton La deltag L  1=10
Balanced / Sustainable Balance	Balanced (High End)	Symmetry Street factor of the Control of the Contro
Moderately Adventurous	Moderately Adventurous (Low End)	Sparies on States T 1-10
Adventurous	Moderately Adventurous (High End)	Symple, to fading the fading to fading the fading to fading the fa

Synaptic 1 – 10 Risk Stamp				
7IM Passive / Responsible Choice Model Portfolio Risk Profile	Synaptic Risk Profile	Synaptic Risk Rating		
Cautious*	Moderately Cautious (High End)	Sympatic socialization 4 3-30		
Moderately Cautious	Balanced (Low End)	Sperific in States (States)  5 (3-30)		
Balanced	Balanced (High End)	Swarff Sava Safety G		
Moderately Adventurous	Moderately Adventurous (Low End)	Swarfic Son Balling 7		
Adventurous	Moderately Adventurous (High End)	France (150 cmg)		
Adventurous Plus**	Adventurous	Swapital Brack Market 9 (1-10)		

<sup>\*</sup> Applies **only** to the Responsible Choice range \*\* Applies **only** to the Passive range

## Things to note

7IM's funds are mapped against a selection of third party risk profiling tools to assist advisers as part of suitability assessments for clients. Such tools are however only one aspect of an adviser's suitability process and others such as the clients' investment term/horizon and knowledge and experience should also be considered.

The methodology of third party risk profiling tools is not endorsed by 7IM and individual fund risk profiling scores may not correspond precisely to the risk indicators in the 7IM fund literature.



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