

The 7IM Platform

Adviser User Guide

7iM

This document has been produced by Seven Investment Management LLP from internal and external data. Any reference to specific instruments within this document are part of widely diversified portfolios and do not constitute an investment recommendation. You should be aware that the value of investments may go up and down and you may receive back less than you invested originally. For Professional Advisers only, not to be provided or relied upon by Retail Investors. Not for further distribution. Past performance is not a guide to the future.

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About 7IM

We launched our platform in 2005 – one of the first open architecture platforms in the UK – and have been developing it in-house ever since. Our platform uses 7IM's own technology with the benefit of an independent custodian, Pershing Securities, holding all client money.

- Proprietary platform technology
- Full service DFM
- DFM Models
- Wrap Platform

For more about the 7IM Platform, <u>click here</u>. To download a client brochure from our Platform <u>click here</u>. For more about Pershing and the security of client assets held on our platform click here.

2002

Founded in 2002

600

Over 600 people working as part of the 7IM group

£25 billion

Over £25 billion of assets under management



Your Platform Service Team



Ravi Patel
Senior Platform Service Manager



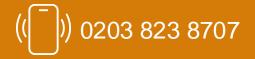
Mandy Kaur

Platform Service Team Leader



Tatjana Kucmina

Head of Platform Service Team





To see more about the team click <u>here</u>

You may also get contacted by members of our account opening, transfers, or SIPP teams if they have specific client queries.

Your Platform Service Team



Jack Steventon



Afrika Calleja



Chayma Hafid



Harry Brownlow



Kai Kai-Samba



Tom Wyatt



Tracy Diggins



Nick Pitcher



Katherine Tointon



Victor Veale



David Majekodunmi



Megan Prior



Your responsibilities Do sales for ad-hoc withdrawals 8 Check our Help Centre page Submitting Applications Online Contact 7IM Plaform Managing the Standing Investment Instructions **Service Teams** 3 Model Portfolio Management with any client specific queries 6

Tell us if your staff leave

5



Approve initial fees online

Setting up regular withdrawals online

Tax Wrappers summary

Provided by 7IM (GIA, ISA, SIPP)

- 7IM Platform charges only
- No extra wrapper charges*
- Electronic applications
- Illustrations from 7IM Platform
- All money sent direct to 7IM
- All withdrawals direct to client
- JISA & APS ISA also available
- Non-personal accounts

Provided by 3rd party (SIPP, Offshore & Onshore Bond)

- 7IM Platform 'plugs into' 3rd party wrapper
- 7IM Platform charges plus...
- Any 3rd party wrapper charges
- Illustrations from provider
- Money sent to provider
- Withdrawals sent back to provider
- 7IM & provider forms needed
- Onshore bond provided by <u>CASLP</u>
- Offshore bond from most providers
- SIPPs from most providers



7IM Platform charges

Tier Value (non 7IM funds)	Platform Fee (pa)
£0 - £500,000	0.30%
£500,000 - £1m	0.25%
£1m – £2m	0.15%
£2m – £5m	0.08%
Balance over £5m	0.05%

No charge for:

- Dealing*
- Cash**
- Tax vouchers/CGT reports
- CHAPS payments out
- Transfers in
- Exit/transfer out fees
- Paper statements

Click <u>here</u> for more on the platform fees & charges

Flat rate **0.25%** pa Platform Fee for all S class 7IM funds (which are 0.25% cheaper than normal).

Family linking available for charges.

We also pay interest on all cash held on our platform.
For the current rate click here



^{*}Charges apply to dealing foreign listed securities and foreign currency transactions.

^{**}Platform fee will apply to cash held in a DFM Model. 7IM funds and cash are excluded from the above tiers.

7IM SIPP charges

Annual fee	Zero*
Income 'payroll' fee	£162 pa (if income is being taken)
* A fee of £120pa will be applied for SIPP accounts below £75,000	For more about our SIPP click here

Other features of our SIPP:

- Flexi Access or Capped Drawdown
- Phased/drip-feed "Tailored" drawdown
- Can accept Pension Sharing Orders
- Transfers via Origo
- Employee & employer contributions
- In-specie transfers
- Online transfer tracking
- Mandatory & voluntary scheme pays



Creating illustrations

- Add Client. Multiple illustrations can be saved for same client.
- Choose Savings (GIA/ISA) or Pension (7IM SIPP only) illustration
- Choose 'Advised' product option for Platform (Pre-sales)
- Add Adviser Charges. 7IM charges already built in.
- Add new investment strategy and rename strategy
- Search for **fund** or **model portfolio** by name in Investment section
- Multiple models can be selected on one illustration
- Add payments in / contributions / transfers and select strategy
- Select any **income** requirements and tax-free cash (if 7IM SIPP)
- Click Calculate then View PDF
- All illustrations can be saved and amended later and copied.

Click <u>here</u> for a guide to our illustrations or <u>here</u> for a video how to create an illustration

Tools > Illustrations > Client Illustrations



Account opening summary

For the following accounts, use online **Account Application** tool

(watch the video on our <u>Help Centre page</u> to see how this works)

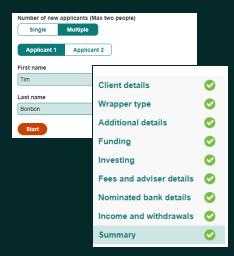
- Individual & Joint Investment Account (GIA)
- ISA
- 7IM SIPP

For all other accounts, send us **scanned application form** (editable PDF forms available on our <u>Literature Centre page</u> or download blank copies from the Platform)

- Third party SIPPs
- Third party bonds
- · Trust, SSAS, limited company, charity
- Individual where POA exists
- Junior ISA & Junior SIPP
- APS ISA



Online account application tool

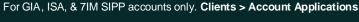














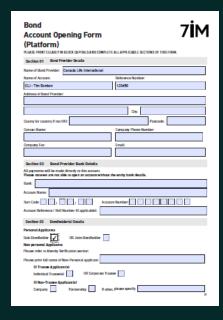
Online account application tool

- Complete application online
 - Add client details
 - Select all wrappers and sub-accounts
 - Include all lump sums, transfers and regulars
 - Include all cash movement and investment instructions
 - Add all other details (fees, bank account, SIPP crystallisation)
- 2. Submit application to do an electronic ID and bank account check
- 3. Generate pack for client to sign (can use e-signatures such as DocuSign)
- 4. Upload signed declaration (with any additional forms/AML/bank docs).
- Accounts opened instantly
- 6. Transfers visible instantly
- 7. Give client 7IM account reference to deposit money
- 8. Investment instructions visible in SII Maintenance tab (click here for a video about this)



Account opening forms

Where online account opening tool cannot be used



PLIASE				
For True	RINT CLEARLY IN BLOCK O	A PITALS A NO COMPLETE	ALL APPLICABLE SECTI	ONS OF THIS FORM.
	01 Entity Details			
Раже и	Sect an account type:			
■ Tru	Rare Trust	RATS	QROPS SSAS	Other (Floure specify):
Name of	Lorenza .			
	CYZ Family Trus	ŧ		
	by Identifier (LEI) Number		Truxoù:	
8765	3876JGHK4KJ4			
Country	elere trust or scheme w.	as created:		
UK				
Tor Shah	how of Trust or Schure			
	tency of Trust or Scheme Countries of Tax Resides		Tax Identification N	iumber (TIN)
			Tat Identification N	umber (TIN)
Country/				lumber (TNI)
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(Platform) PLEASE PRINT CLEARLY IN BLOCK OFFINES AND COMPLETS ALL APPLICABLE SECTION.	
	IONS OF THIS FORM.
Section 01 Trustee Details	
Name of Trusses:	
D.A. Philips & Co	
Name of Account	
DP Pensions - Mr A Client	
Reference Number:	
Company Address (please note we cannot accept a PO Rts number or a care of 424	00 addressi:
Chy:	
County for country if not UKI:	Posecode:
Email:	
Telephone	
Section 02 Trustee Bank Details	
All payments will be made directly to this account. Ple ass notewe are not able to	come on account without the earlier
bank decalls.	open an account of the county
Sank	
Account Name:	
Sort Code: , , , , , Accourt Number: ,	
Account Reference / Roll Number If applicable):	
Actions remained residences in applicables	

Send all scanned applications securely to POSTROOM@7IM.CO.UK. Click here for a guide to AML requirements for non-personal accounts

Electronic AML verification

- 1. Checks by 7IM include:
 - Identity and address of client
 - Bank account validation (i.e. does the account belong to client)
- 2. If client 'fails' AML check please send us certified copy documents
- 3. Reasons for 'failing' bank account check include:
 - Building society or non-high street bank (e.g. Coutts, Handelsbanken, Hoares & Co, HSBC Private, Weatherbys) – no data available
 - Savings account only current accounts can be validated
 - Client has recently moved and old address still in bank system
 - · Joint account where bank only reports one holder to system
- 4. If client 'fails' bank account check we will ask for evidence:
 - Copy bank statement (less than 6 months old)
 - Scanned copy of a cheque
 - Photo of bank card (must include name, sort code, & account number)



MIFID client data requirements

In order for a client to trade in a MIFID <u>reportable security</u>, 7IM will need to capture, and report, certain mandatory client information.

Client Type	MiFID Data Requirement
Individual Client (including POAs, JISA parents / guardians, and trustees / beneficiaries of bare trusts)	 Name Nationality Date of Birth National Insurance Number (NINO) Your service mandate with client – Advised or Discretionary
Non-Personal Client (including trusts, corporates, and SSASs)	 Legal Entity Identifier (LEI) Your service mandate with client – Advised or Discretionary





What to send where

Upload all GIA, ISA, & 7IM SIPP declarations to the platform (Clients > Account Applications).

Include all additional forms/documents in same PDF file to upload

- Please remove any password protection from PDF file
- If you need to send any extra documents to us separately, email securely to postroom@7im.co.uk with the new 7IM account reference (starts with IMF..)
- Send any other application forms with accompanying documents securely to 7IM: postroom@7im.co.uk

Send all forms relating to third-party <u>SIPP/Bond</u> accounts to provider (who will complete their sections and forward to 7IM if required).

Post anything where we need original documents (e.g. share certs)

Please don't do <u>bank transfers</u> until 7IM account is open (otherwise, cash could be returned to the dient)



Money in: GIA, ISA, Non-Personal

7IM bank details for GIA (GBP only)

Bank:	ROYAL BANK OF SCOTLAND
Swiftcode:	RBOSGB2LXXX
Sortcode:	16-04-00
A/c No:	31266302
A/c Name:	Pershing Securities Ltd Client Hub Account
IBAN:	GB27RBOS16040031266302

For a PDF document showing our bank details that you can send to clients click here

- 1. Cheques payable to 'Pershing Securities Ltd' (our custodian) except 7IM SIPP
- 2.All new ISA money goes into GIA (individual or joint) first, then moved
- 3. Electronic payments in
- Please use bank details below to make GBP deposits (contact us if non-GBP payments).
- Please make sure that the 7IM GIA reference is included in the payment reference field.
- Please pay particular attention to the characters used in the reference e.g. the reference will start with a letter 'l', not a number '1' and then zeros should always be used, never the letter 'O'.
- 4.Regular investments
- GIA / ISA (click <u>here</u>)
- 3rd party SIPP (click <u>here</u>)



Money in: 7IM SIPP

7IM SIPP bank details			
Sortcode:	16-00-15		
A/c No:	16294767		
A/c Name:	7IM Trustees Limited		

For a PDF document showing our bank details that you can send to clients click <u>here</u>

7IM SIPP cheques payable to '7IM Trustees Ltd' Electronic payments in

- Please use these bank details to make deposits.
- Please make sure that the 7IM SIPP reference (IMF...) is included in the payment reference field.

All payments need to be confirmed in advance via:

- Online 7IM SIPP application (if a new account is being opened)
- Contribution form (if a top-up to an existing account)
- Employer contribution form (if relevant)

All member contributions will have tax relief added immediately prefunded by 7IM

SIPP contributions will show on platform once cheques have cleared and payments have been matched to a completed contribution record

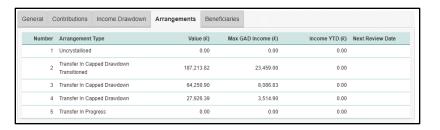


7IM SIPP

SIPP account information online in the dient account area:

- Crystallised / uncrystallised amounts
- Contributions in current tax year
- Income received in current tax year
- Detail on each arrangement within the SIPP
- Beneficiary details

General	Contributions	Income Drawdown	Arrangements	Beneficiaries	
Crystallis	ed Value	£24,992.03	Life	time Allowance	Used
Uncrystal	llised Value	£248,806.70) Life	time Allowance	Protection
Total Valu	ie	£273,798.73	3		
Selected	Retirement Date	11/08/2019			



Click one of the options below for more information

Making contributions

Drawdown

Retirement income

Secure Lifetime Income

Junior SIPPs

Voluntary and Mandatory 'scheme pays' HMRC payments for exceeding annual allowance can be paid from 7IM SIPP.

For more about using our SIPP wrapper click <u>here</u> and for the features click <u>here</u>.





Junior ISA (JISA)

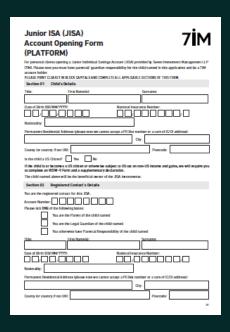
Currently available for children aged 18 or under
Parent must have 7IM GIA (can open new GIA if necessary)
Can transfer in existing JISAs or Child Trust Funds (CTF)
JISA fees can be deducted from parent's GIA
Anyone (e.g. parents & grandparents) can pay money into JISA
New contributions go into parent's GIA first then into JISA
JISA subscriptions are done online using Cash Movements tool
JISA becomes normal ISA when the child turns 18
Accounts opened using application form
Any regular contributions need to be done manually*
Click here for JISA FAQ document

For more about using our Junior ISA wrapper click <u>here</u>

Editable JISA Forms available to download from help centre page *Regular contributions have to be made into parent's GIA and then moved into the JISA and invested each month by you.



Junior ISA (JISA) Forms



Junior ISA (JISA) Transfer Form For personal clients transferring a Junior Individual to Savan Investment Management LLP (TM).	7 iM Savings Account (JISA) or a Child Trust Fund (CTF)
PASA PRIO CLARA RELECTOR AND MALS SCHERK. SCHERK MERCHAN AND MALS SCHERK. Schicht T. Transfer Details Social Desarrates of Details And Social Social CV Number And Social Social CV Number Address of Lorent JAN CV P Passion	Section 18 – Stocks and Shares Transfer It is his histories To Set (The stock date of Millers Shares) A FILE state— 18 (1931) and the history as large and the state of the
City County for moving is not USD Pendoral Med Filinger CF formed belowere funder Handle Stage CF formed belowere funder Fresh in breaker file sourced JEM/CF for Modela & Minera JEM provided by former about of Mongarent LEP JEM.	
Type of 20 of CT with the common parties this cost Dods, diges complete contexts in each Dods, dispersed place and parties of the consent could be admissed fifthe cost of 20 of 10 of 1	Navelle in Remord of the course gas advantagles exhalted in the largest in all Section 2 - Registered Centeral's Details too the implement detail will be sent that CEL count beginned to the course of the CEL CEL SECTION OF THE CELL OF THE CE
Section 1 = Cash Transfer	Tell Based Assessed Dishelide Milesan* Dishelide Milesan* Dishelide Milesan* Dishelide Milesan* Dishelide Milesan* Dishelide Milesan*
	Page 1 of 2

Junior ISA (JISA) Change Of Registered Contact To change a Binjustered Contact between parrents or now 16 years of sage and wish to become the Binjustic provided by Sown in seatment Management LID/DIM	ed Contact for your Junior Individual Account (JISA)
PILASE PRINT CLEART IN BUDCK CAPTRILS IN ALL SICTIONS. SICTION ON ROLL BY THE AN "ARE ASSOCIATION. SICTION 1— CARRY SET BERRIES. Legals in linear to its injusional facilitation for 20th. Title Control 1 for Security Security Se	Section 2 - Current Registered Center(s Details 700 Notice). It is a section of the control of t
Cope Committee	100 To this law for Play primery control dates a to shape - regular of law for the Play form of Linds can see the control of the law form of Linds can see the control of the law form of Linds can see the Linds can see the Linds can see that the law form of

All accounts set up using paper forms

Editable JISA Forms available to download from help centre page

Only parents or legal guardians can open JISAs



7IM portfolio reference

Each 7IM portfolio number is made up of three separate parts:

Letter	Account Type
F	Corporate
JI	Junior ISA
V	Joint GIA
W	Trust
X	Individual GIA
XSH	ISA*
Y	SIPP
Z	Offshore Bond
Н	Onshore Bond

Suffix	Portfolio Type					
D	Dealing 1					
E	Earnings					
J,K,N	Dealing 2,3,4					
IJD, IKD, IND	*ISA Dealing 2,3,4					
W	Cash (GIA & SIPP only)					
R	Regular withdrawals only					

- Client Reference (e.g. IMF4TRS) unique to that client
- Account Type (e.g. X) the 'wrapper' type (see list on the left)
- Portfolio Suffix (e.g. D) the type of portfolio (or 'sub-account') see below.

Linking clients

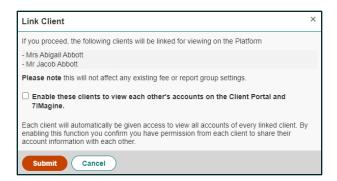
Three types of linking are available:

Family fee groups for our platform charges (part of the application process)

- Report groups to show multiple clients on one <u>valuation report</u>
- Online account linking for viewing purposes (platform and <u>client portal</u>)

Linking clients on our platform

Manage Links Link Client



▲ Mrs Abigail Abbott
 ▲ Mrs Abigail Abbott
 ▶ Dealing Portfolio
 ▲ Mrs Abigail Abbott
 ■ Mrs Abigail Abbott
 ■ ISA Dealing Portfolio
 ■ ISA Earnings Portfolio
 ▲ Mr Jacob Abbott
 ▶ InvestAcc Pension Administration Ltd - Mr Jacob Abbott

You can link as many clients as you like on our platform. This is for your view only unless you tick the relevant box above.

Watch the video on our platform help centre

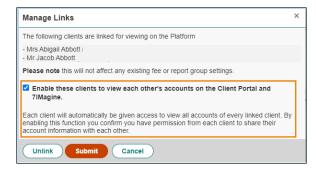


Linking clients

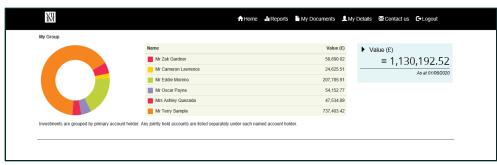
Linking clients for our client portal & 71Magine app

Manage Links

Link Client

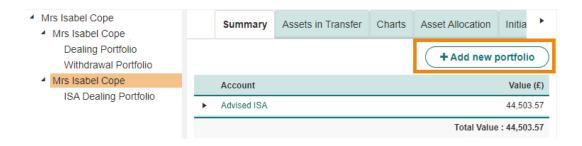








Adding new sub accounts



- Go into client's account
- Click on 'Add new portfolio' button
- Choose which portfolio(s) you want
- Choose withdrawal option if selecting Earnings portfolio
- Confirm

- Portfolios are opened instantly
- Ready to receive
 - cash (<u>cash movements</u>)
 - assets (<u>stock movements</u>)
- Same fee structure as Dealing





Transfers

Most GIA/ISA fund transfers are done electronically via Altus

It's important that the client details (e.g. name, address, NINO) you give us on our transfer form match those currently held by the transferring provider

Timescales vary hugely, with cash transfers via Altus being the quickest (1-2 weeks) and manual in-specie transfers usually taking the longest

Offshore funds have to be transferred manually, so it will take longer

Share transfers will require certificates & Crest transfer form if a holding is certificated (please check with the relevant share registrar first)

7IM SIPP transfers are done electronically via <u>Origo</u> (cash only) or **Altus** (in-specie)

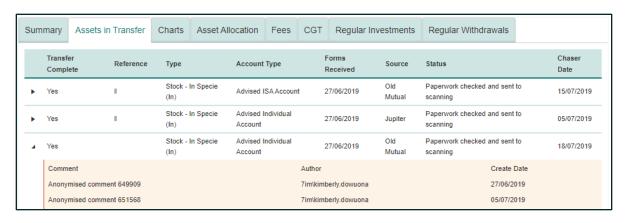
Include transfers in online account application tool for new dients

Standalone transfer forms are available <u>here</u> for top-up transfers.

Once an in-specie transfer has completed you should enter the book cost online for GIA holdings as we don't always receive this as part of the transfer. For more info about how to do this click here



Transfers: Client level



- This section shows notes from our transfers team as they process and chase each transfer. If they have any questions, they will contact you.
- This means you can monitor the progress of the transfer online without having to spend time on the phone.
- Once received, the cash or asset will appear on the <u>New Platform Assets</u> report as well as the Transaction Listing. Cash will be invested if instructions are set up.



Transfers: Firm level

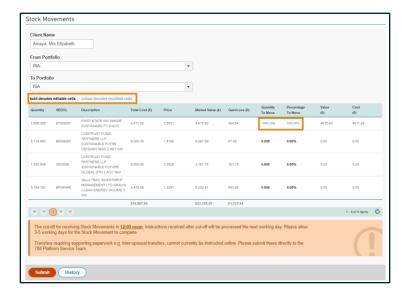
- Firm-level view shows all in progress and completed transfers for all clients
- Each transfer will have its own entry
- Click on column headers to sort
- Click on status link to see more details on that transfer





Moving funds between portfolios

- Transactions > Stock Movements > Instruction (watch video <u>here</u>)
- Choose Portfolios to move funds from and to
- Choose either a specific unit quantity or percentage of holding to move





New platform assets report

This report shows a firm-level view of all new inflows:

- Cash or in-specie
- From client or transfers
- Customisable date range can include historic inflows
- Includes details about any <u>SII</u> on that account
- Can be a trigger for further action (e.g. trades or withdrawals)





Wealth Manager	Client Name	Ac count	Ac count Type	Portfolio	Sedol	ls in	S to c IAN ame	Quantity	Currency	Value	TradeDate		Linked		SIIA ctive When Report Run
Daisy Conway	Mrs Sophie Owens Mrs Sophie Owens	Mrs Sophie Owens	Advised ISA Account	p	B6QQDK4	GB0086QQDK47	M &G SECURITIES LIMITED M&G GBLS TRATEGIC VALUE STERLINGA I NO	9937.225	GBP	£18,157.30	13/08/2021	Υ	N/A		Y
Daisy Conway	M is Mary Privett Mrs Mary Privett	Mrs MaryPrivett	Advised Individual Account		CASH		CASH(GBP)	(GBP	£105,206.48	13/08/2021	N	Υ		N
Lil v N ew ma n		7lM SIPP - Mir James Cobb	Advised SIPP	IM F7JQKY D	CASH		CASH (GBP)	(GBP	£578,262.78	20/08/2021	Υ	N/A	23/08/2021	Υ

Check for new cash received or new assets transferred in.

Important to monitor this report regularly in case trades required.

Reports > Practice Administration > New Platform Assets (CSV Option)



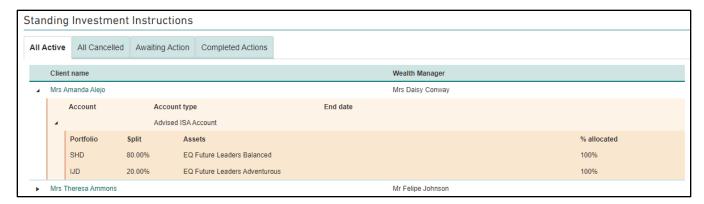
Standing Investment Instructions (SII)

SIIs are automated cash movements and investments set up for:

- New clients via <u>online account opening</u>
- Existing clients via the Manage Investments screen

For a video on this tool click here

Firm level view of all SIIs available: Transactions > Standing Investment Instructions



Download a guide to SII



Standing Investment Instructions (SII)

Standing Investment It's important to check the SII notifications screen: Instructions Standing Investment Instructions Notifications awaiting action: 1 Awaiting Action Completed Actions more... Leave in Portfolio Invest in Portfolio Transfer to ISA Portfolio Client Name Amount Num of Transactions Select ISA Date Account Reason 02/09/2021 Cooper, Mr Earle £200.00 No ISA Subscription H (1) ► H 20 ▼ items per page 1 - 1 of 1 items O

- Leave in Portfolio: cash will remain where it is with no further action
- Invest in Portfolio: cash will be invested as per GIA SII (including any cash movements between sub-accounts)

Will appear when cash arrives in GIA but we're not sure what to do with it (eg should it go into ISA or

Transfer to ISA: cash will be moved into ISA and then invested as per ISA SII.

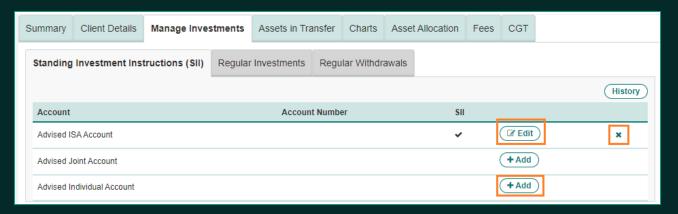
For more about checking and amending the SII download the guide here



Standing Investment Instructions (SII)

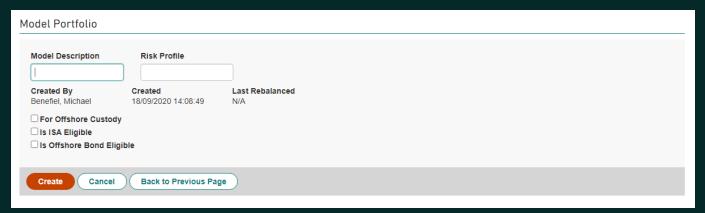
Client level SII tab can be used to:

- Edit or cancel an existing SII
- Create a new SII





Creating a new model



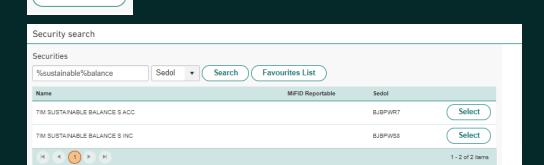
- Enter name and risk profile for model
- Model name cannot be changed once the model has been created
- Tick relevant ISA/Offshore Bond eligibility boxes
- If creating a model to be held in offshore custody, you must tick the 'For Offshore Custody' box
- You will not be able to tick the 'ISA Eligible' & 'Offshore Bond Eligible' boxes if you are creating a model for offshore custody.



Add funds and weightings

Add Securities

Finished



You can check if a fund is available on our platform by going to Research > Security Search and typing in a SEDOL code or part of the fund name. This is best done before you start to build your models.



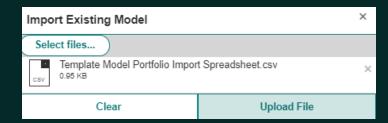
Select all funds required for the model. This is best done using the fund's Sedol code rather than by name. Set up a **favourites fund list** to make this easier. Watch the video <u>here</u>. Click Finished, then enter the weightings (click on pencil icon then click the tick to save), and finally click Save Amendments to save the model. Remember to include a cash weighting in the model, typically 2%.



Import and clone model portfolio

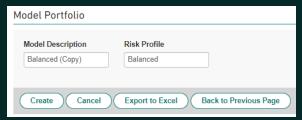


Security Description	SEDOL	Currency	Percentage
FUND 1	B5ZX1M7	GBP	4
FUND 2	B2PLJL5	GBP	1
FUND 3	B2P⊔Q0	GBP	5
FUND 4	BJGZZ06	GBP	3
FUND 5	B8L14S3	GBP	3
FUND 6	B8KT3V4	GBP	3
CASH (GBP)	CASH	GBP	2



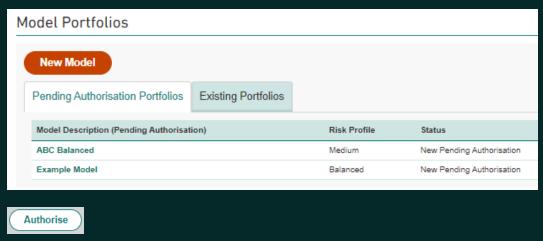


You can clone an existing active model portfolio to create a new one with the same funds and weightings, which you can then edit.





Authorise model portfolio



Another user at your firm needs to authorise any new models or changes to existing models before they can be used.

Models requiring authorisation will appear in the Pending Authorisation tab of other users, as above.



Dealing: buying

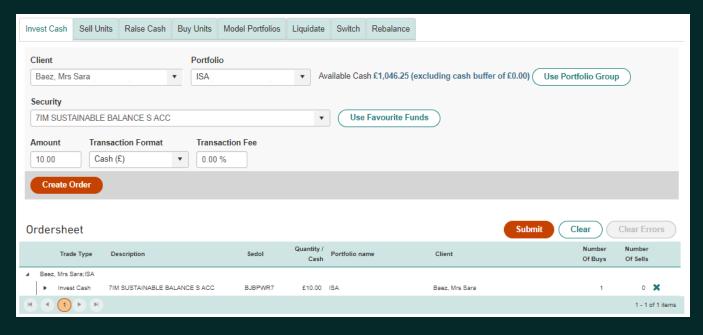
Four different trade types for buying assets:

- 1. Invest Cash investing a certain £ amount into selected funds (video here)
- 2. **Buy Units** buying a certain number of units regardless of cost
- 3. Model Portfolio investing a certain £ amount into a model portfolio
- 4. Rebalance linking an account to a DFM model for the first time or rebalancing an existing account* (see <u>separate section</u>)
- Add all trades to Order Sheet then submit Order Sheet
- Minimum £10 buy per fund (£30 in a rebalance). Buy trades below this amount will be highlighted in red and will need to be removed from the order sheet before submitting.
- 11am dealing cut off (for funds that price at midday).
- Investments done for you if using online <u>Account Applications</u> tool

Please note that trades cannot be cancelled once submitted. All trades are from GBP cash. Contact us for trading in other currencies.



Dealing: buying





Dealing: selling

Five different trade types to sell assets:

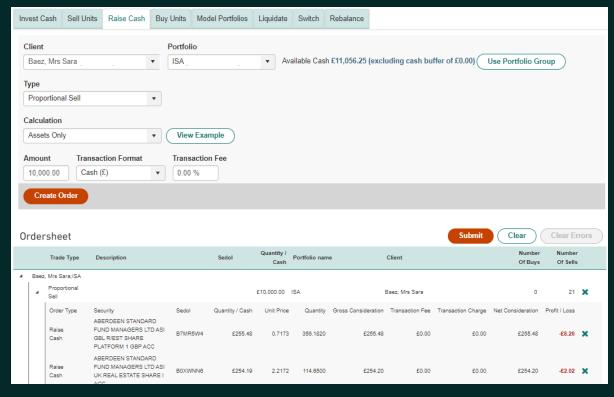
- 1. **Sell Units** selling a certain number of units, with proceeds unknown
- 2. Raise Cash selling an unknown number of units to generate a specific £ amount. It can be single fund or proportional (video here)
- 3. Liquidate selling 100% of a holding or 100% of all holdings
- Switch selling A and buying B (see <u>separate section</u>)
- **5. Rebalance** selling anything not included in the model and investing in model (see <u>here</u>).

Please note that trades cannot be cancelled once submitted.

All trades are into GBP cash. Contact us for trading in other currencies.



Dealing: selling





Dealing: switching

- 1. Selling fund A either £ or % amount; and
- 2. Buying fund B, C, D, etc. either £ or % amount

Examples:

- Sell 100% of Fund A and reinvest 100% of proceeds into Fund B
- Sell 100% of Fund A and reinvest 50% into Fund B and 50% into Fund C
- Sell 50% of Fund A and reinvest 100% of proceeds into Fund B
- Sell £5,000 Fund A and reinvest 100% of proceeds into Fund B
- Sell £5,000 Fund A and reinvest £4,500 into Fund B, £500 in cash

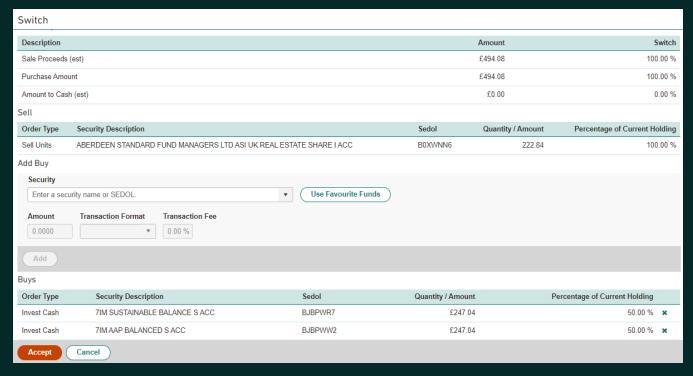
Sell trades will get placed at the next available dealing date; and Buy trades will 'queue' and automatically be done by 7IM Platform as soon as possible (typically the day after sell trade where settlement periods are the same). No minimum sale size; minimum buy size is £10.

Please note that trades cannot be cancelled once submitted.

All trades are from GBP cash. Contact us for trading in other currencies.



Dealing: switching



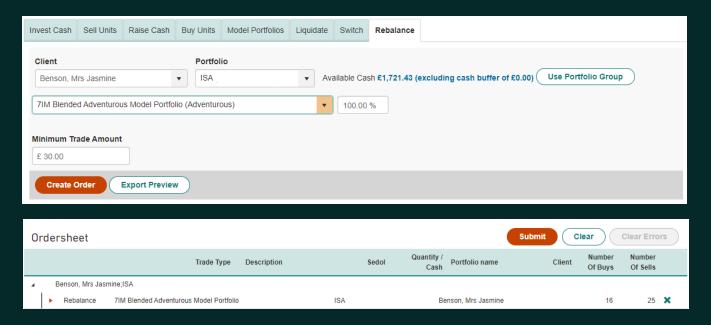


Dealing: rebalancing

- Brings an account in line with a model portfolio (either adviser or DFM).
 - Multiple adviser models (including a cash model) can be blended by %
 - Single DFM model can be selected per portfolio (aka sub-account)
 - Includes tick box to confirm you have client permission and have disclosed DFM fees when investing in a DFM model (watch DFM MPS video here)
- 7IM Platform will calculate any necessary sale trades (Sell Units) and buy trades (Invest Cash).
- No minimum sale size. Minimum £30 buy per fund. Buy trades below this amount
 will be highlighted in red and will need to be removed from the order sheet before
 submitting. Other trades will not be recalculated.
- Sell trades will get placed at next available dealing date; and
- Buy trades will 'queue' and automatically be done by 7IM Platform as soon as possible (typically the day after sell trades where settlement periods are the same).

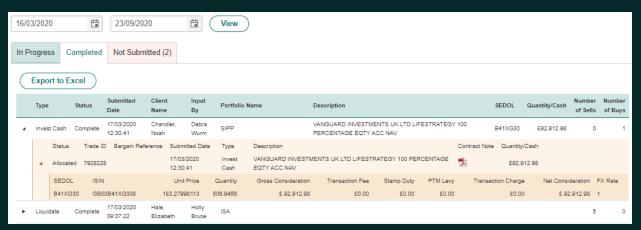


Dealing: rebalancing





Monitor trades

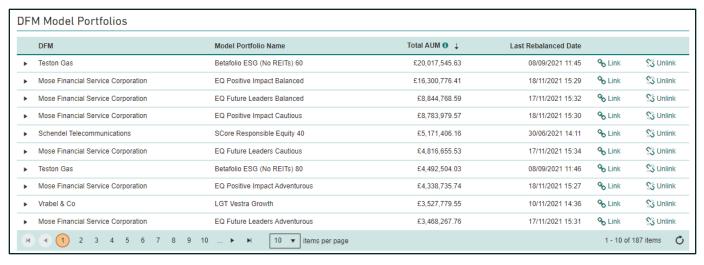


You can view trades done by others (e.g. a DFM) in the Orders on Behalf section:

Wealth Manager List Wealth Managers Number of Clients Talbot, Mr Jeffery 2 Show Clients Show Orders On Behalf Show Orders Show Asset Transfer Show Orders On Behalf Leyva, Mr Joseph 83 Show Clients Show Orders Show Asset Transfer Sims, Mrs Kayleigh 239 Show Clients Show Orders On Behalf Show Orders Show Asset Transfer Wallace, Mrs Madeleine 1 Show Clients Show Orders On Behalf Show Orders Show Asset Transfer 325 Total



Unlinking from / linking to DFM Model



To unlink an account from a DFM model or to link it without rebalancing, go to: **Tools** > **DFM Model Portfolios**Watch the video here for more about how to do this.

For a full list of clients in DFM models go to: **Reports > DFM Reports > DFM Model Portfolios**For a history of linking / unlinking clients in DFM models go to: **Reports > DFM Reports > DFM Model History**

Please remember that when closing an account, you need to delink that account from the DFM model so that you can liquidate the assets ready for closure.



Account linked to DFM Model



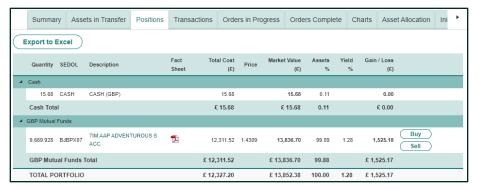
For a full list of clients that are linked to a DFM model, go to:

Reports > DFM Reports > DFM Model Portfolios

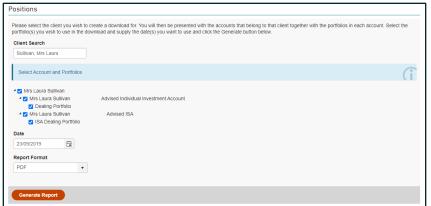
Watch the video here for more about using this data.



Valuations (inc historical valuation)



To download go to: Reports > Client Admin > Positions and choose options.

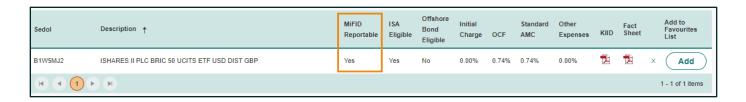


You might also want to create a Client Review (investment) Report (CRR) For more about this, click here.



MiFID reportable securities

- 7IM will have to report transaction details for any client trading a **reportable security**.
- A reportable security is one that is listed on a recognised exchange, such as a share, gilt, or ETF.
- There is a column in the Security Search screen and also the Client Holdings report to show whether an investment is reportable or not and which clients hold it.





MIFID dealing restrictions

Where an account is restricted due to a lack of <u>mandatory MIFID information</u>, the following dealing restrictions will apply (when attempting to trade in a <u>reportable security</u>):

Order Type	Restriction
Invest Cash / Raise Cash Buy Units / Sell Units	The order will fail on the order sheet.
Model Portfolio / Proportional Sell / Liquidate / Switch	The reportable securities within a group order will fail on the order sheet. The failed order(s) can be removed, allowing the remaining orders to be submitted.
Rebalance (Adviser Model)	The reportable securities within a rebalance will fail on the order sheet. The failed order(s) can be removed, allowing the remaining good orders to be submitted.
Rebalance (DFM Model)	The rebalance will be blocked from being created. An on-screen alert will state the account has been blocked for DFM models containing MIFID reportable securities.
DFM Rebalance	When a DFM rebalances a model that contains a MIFID reportable security, 7IM will unlink any MIFID-restricted accounts from the DFM model group. You can <u>relink</u> once it is sorted. Portfolios delinked by 7IM following a DFM model rebalance will be reported within the DFM Rebalance Exclusions report (Reports > DFM Reports).



MiFID complex securities

- You will be able to buy complex securities via our platform.
- Responsibility for appropriateness and advice is with you.
- You will have to confirm this via the usual order confirmation screen when placing trades on our platform:

Confirm Order Submission By clicking the Confirm button you accept the below information and confirm that, where appropriate to do so, required documents including Key Investor Information Documents (KIIDs) have been provided to the underlying investor. . You are responsible for ensuring that all order details are correct. Any transaction carried out will be a valid and binding obligation. You agree to indemnify 7IM against any loss, damage, cost, expense or payment incurred, and make good any loss suffered by any 7IM Platform client, arising from or in connection with any error made by you. . We operate an order execution policy which sets out how we provide dealing services through the 7IM Platform, including how we deal with investment instructions and the price we obtain for clients when executing investment instructions. A copy of our order execution policy is available here. . When a portfolio with an active Regular Investment is rebalanced we will update the regular investment instruction to match the target allocation of the model. . If you wish to withdraw any proceeds from sales placed, please go to the Cash Movement screen and complete a withdrawal instruction. . This order contains a MiFID II Complex Security. You are responsible for ensuring that if required under FCA Rules an Appropriateness Test has been satisfactorily performed. Confirm Cancel



Regular investment: GIA & ISA

- Individual GIA & ISA (not joint GIA or JISA yet). Click here for FAQ.
- · Paperless Direct Debit (DD) set up online by you
- No signatures or paper required.
- DD must be from client's own nominated bank account
- Client's email address is mandatory (all DDs will be confirmed by email)
- Collection on 1st or 15th each month
- Includes automatic subscription to ISA accounts
- Minimum DD £50pm
- No minimum investment per fund (but only whole numbers of ETF/IT shares can be bought)
- Can allocate to cash if you want to place trades or let DFM rebalance invest cash
- Investments into DFM models will automatically update if the model changes
- Investments into adviser models will need updating by you if model changes
- DDs and investments managed by you online
- Go to: Transactions > Regular > Investment > Instruction / Summary



Regular investment: GIA & ISA



T (e.g. 1st March 2022)

Money is collected from client's nominated bank account.



T + 2 (e.g. 3rd March 2022)

Money received by Pershing. ISA subscriptions made.



T + 3 (""e.g. 4th March 2022)

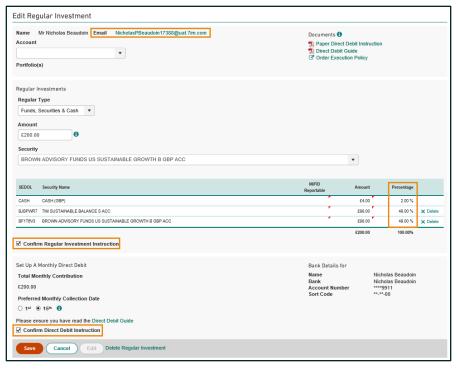
Contribution & ISA sub visible on 7IM platform. Trades placed by 7IM.

T is either 1st or 15th depending on which date you have selected. Next working day if 1st or 15th is weekend or bank holiday. **T+2/3** refers to number of working days after the collection date.

T is either 1st or 15th depending on which date you have selected. Next working day if 1st or 15th is weekend or bank holiday. **T+2/3** refers to number of working days after the collection date.



Regular investment: GIA & ISA



We must have the client's email address, as all regular DD contributions will be confirmed to the client by email.

Go to: Transactions > Regular > Investment > Instruction / Summary

Remember to allocate the investment \pounds amount or % to each fund before saving. You will need to confirm that you have given your client all the DD information and that they agree to it.



Regular investment: 3rd party SIPP

Set standing order/DD up with SIPP provider to send cash to 7IM (min £50 per month)

Set up regular investment online

Choice of investment dates – 10th or 25th each month

No minimum investment per fund (but only whole numbers of ETF/IT shares can be bought)

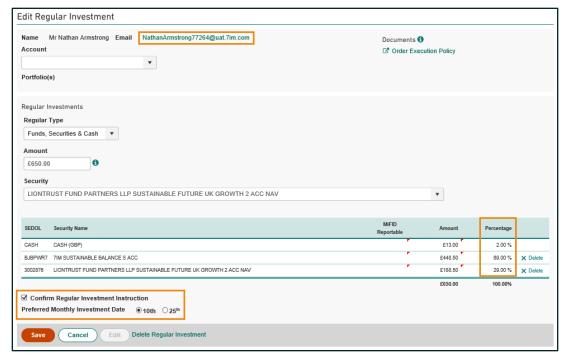
- Investments into DFM models will automatically update if model changes
- Investments into adviser models will need updating by you if the model changes
- DFM rebalance process will also invest cash so could leave regulars in cash

Remember to factor in tax relief, which will usually follow separately

- Invest gross amount and use existing cash in 7IM account until tax relief starts coming in (typically after 2 months)
- Invest net amount at start then increase to gross amount after 2 months
- Invest net amount only and let tax relief help provide a cash buffer



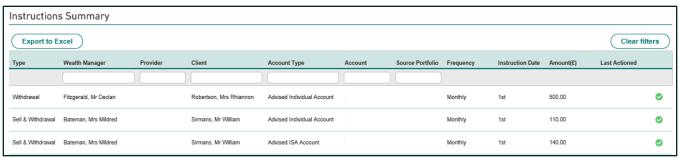
Regular investment: 3rd party SIPP



Go to: Transactions > Regular > Investment > Instruction / Summary



Regular withdrawals



- Three types of instruction:
 - Withdrawal payments from existing cash
 - Sell & withdrawal sell each month, then pay out
 - Sell sell each month and retain in account
- All instructions set up and amended online (click <u>here</u> for FAQ or <u>here</u> for video)
- All withdrawals automatically routed via a unique sub-account (suffix 'R')
- GIA/ISA payments can be on any date of the month / quarter / year
- 7IM SIPP payments on 1st or 15th of each month (click here for more info)
- Colour-coded status to highlight any payments that will fail or have failed

Go to Transactions > Regular > Withdrawal & Sell Down

All sells will be carried out 6 working days before withdrawal. Withdrawals from 3rd party accounts require authorisation first.



7IM SIPP income & withdrawals

- PCLS paid at any point in the month.
- Typically 4 working days from receipt of Taking Benefits form to payment
- Needs cash available to pay out (<u>sales required</u> if no cash)
- **Income** paid through payroll on 1st or 15th (see timeline below for deadlines)
- Needs cash available (set up regular sales or create a cash pot)

10 working days before

Cut off for 7IM to receive either Taking Benefits or Pension Income Amendment form. This will either be separate, for an existing 7IM SIPP client, or will accompany main application form for a new client.

5 working days before

Cut off for cleared / settled cash (from transfers or from sales) to be available on platform.

1st or 15th

Client paid

To avoid emergency tax being applied please send us current P45 or HMRC New Starter checklist form (see below).

Please send us a copy bank statement or cheque with the form to verify client's bank account

Click <u>here</u> to find out more about our **Tailored Drawdown** (phased drawdown) option Click <u>here</u> to find out more about **Death Benefits** from 7IM SIPP Click <u>here</u> for **HMRC New Starter Checklist** form



Retirement Income Solution

For clients requiring an income from GIA, ISA, or pension wrappers

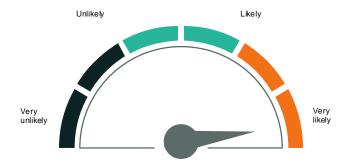
- One investment strategy for clients who require a long-term stream of income from their investments, such as those in pension drawdown, is to split the total investment into different 'buckets' that have different time frames for use.
- The multiple sub-account structure that the 7IM platform has is used to create different 'buckets' for different time horizons.







For a technical guide to our Retirement Income Solution click here.



For more about how we can help you manage a client's income requirements, then ask us about our award-winning Retirement Income Solution.

For a video showing how to use the Retirement Income Solution tool on our platform click <u>here</u>



Secure Lifetime Income (SLI) from Just

- SLI is insured guaranteed income for life
- Sustainable income
- Not dependent on investment performance
- Death/cash-in value in early years
- Can be held alongside other assets in <u>7IM SIPP</u>
- Held by SIPP, not client directly
- Income paid monthly into 7IM SIPP cash on 1st
- Withdrawals from 7IM SIPP in the usual way
- Withdrawals are independent of SLI
- SLI can form part of a client's SIPP income
- Can be used within a RIS plan to increase success

For more about **SLI** click here

For more about how **SLI** works click here

For an adviser guide to **SLI** click here

For more about **Just** click <u>here</u>

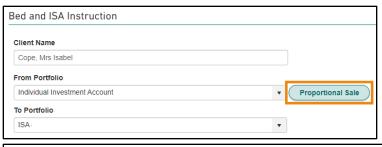


Ad-hoc withdrawals & cash movements

- GIA/ISA Withdrawals
 - All payments out by CHAPS free of charge (midday cut-off)
 - Withdrawals require cleared/settled cash
 - Withdrawals can be input after sales and will 'queue' pending settlement
 - Click here to watch a video on how to do this
 - Use Transactions > Cash Movements > Cash Withdrawal to instruct
- Cash Movements Between Accounts / Sub-Accounts
 - Transactions > Cash Movements > Cash Movement to instruct
 - Moved monies will show in the new account the following day (if instruction received before 14.30)
- Click here for more about withdrawals from a 7IM SIPP, as this will require a crystallised pension pot.



Bed & ISA



For a video on this tool click here

ISA subscription can be funded by:

- Proportional sales
- Specific fund sales
- Existing cash





Don't forget our ISA is a flexi ISA so you can replace any withdrawals made in the same tax year.

Go to: Transactions > Bed & ISA > Instruction

Instruction cut-off is 2.30pm. Instruction will be processed the same day. All trades in GIA and ISA will be placed at the same time.

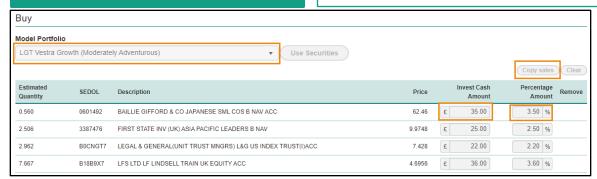


Bed & ISA

Buys in ISA can be:

- Into a linked DFM model
- Into your own model
- Into your selection of funds
- Replicated from the GIA sales

All GIA sale trades and ISA buy trades will be placed at the **same time** to minimise any out-of-market time. No additional charges for using bed & ISA tool.



You can also use this to restart a lapsed ISA. We will write directly to the client to confirm this action.

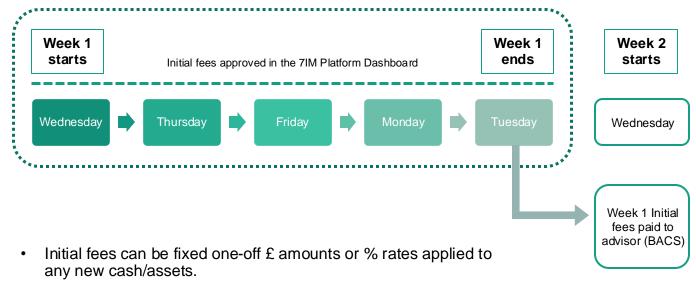


Go to: Transactions > Bed & ISA > Instruction

Instruction cut-off is 2.30pm. Instruction will be processed the same day. All trades in GIA and ISA will be placed at the same time.



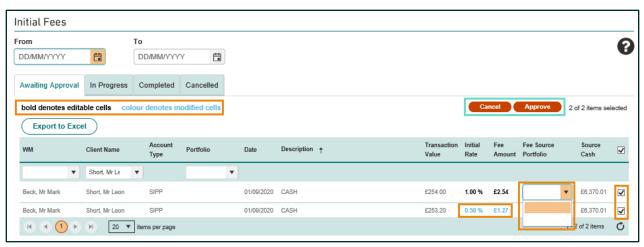
Initial fees: paid weekly



- % fee rate applies to the value of cheque/deposit/re-reg asset.
- As new ISA money goes into GIA first, the GIA needs to have an initial fee rate set up. ISA initial fee rate only applies to ISA transfers.



Initial fees dashboard

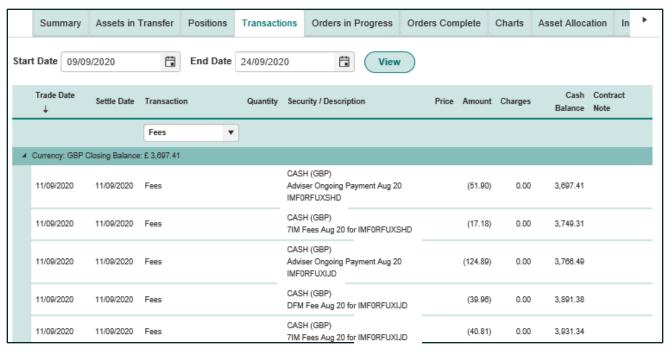


- Fee % or £ can be amended (downwards only) prior to approval.
- Which account the fee is taken from (Fee Source Portfolio) can be changed.
- Source Cash lets you know if there is enough cash to pay the fee.
- Unwanted fees can be cancelled. Wanted fees need to be approved.
- Approved fees will be deducted from the client's 7IM account on the day of approval (if before 17:00).



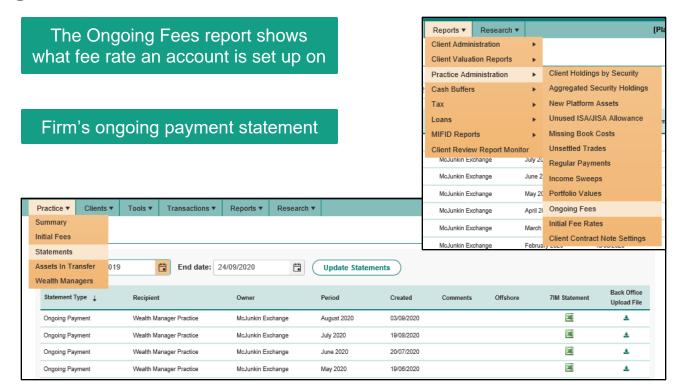
Ongoing fees: paid monthly

In client's account:





Ongoing fees: how to monitor





Changing fee rate

- Reduction in fee rate: email 7IM (no client authority required)
- Increase/addition of fee rate: use this form signed by the client
- Use this form if fees are to be changed from the level set on the application.
- To change which account we collect fees from, email 7IM
- Charge ad-hoc fee: use this form signed by the client with fee detail

Instruction To Amend Initial Or Ongoing Payn	nents 7İM
(Platform)	
Section 01 Client de talla	
Year account number:	
Section 02 Initial payments to be updated	d
You agree soyour Financial Advisor receiving the brand transfers and regular contributions:	elaw paymens per contribution into the lawed portfoliolal, including
Perhále nuntierisi:	Percanage Value or FineWalue. No or E No or E
Section 02 Ongoing charge a to be update	ed
The agent sharp are Francial deliver will recolve valued as appetited below. Perfection sentierful.	an engeleg he Lan a K of the value of your in exemens or a fixed Personage Value or Fixed Value (per annunt): K or E K or E K or E K or E



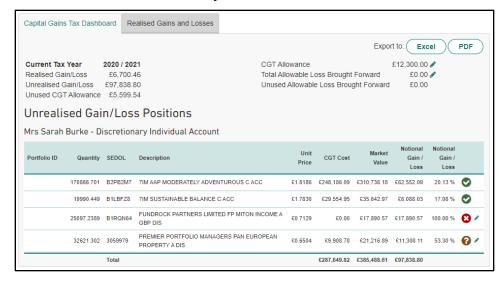
Reports available online

- Cash holdings (£ and %)
- Fund holdings (aggregated by fund or clients in a fund)
- Portfolio drift (for clients in a DFM model)
- SIPP information (contributions, carry forward, withdrawals, beneficiary, etc)
- New inflows (includes cash and in-specie transfers) (click <u>here</u>)
- ISA subscriptions (includes GIA values for possible bed & ISA)
- Regular withdrawals (fixed £ and natural income sweeps)
- Account values (inc. historical values)
- Fee rates by account (inc. family group linking and DFM fees)
- Individual client valuations and transactions
- CGT (click <u>here</u>)
- Client statements (click <u>here</u>)
- Adviser Fee statements (initial and ongoing fees)
- Contract notes (click <u>here</u>)



CGT reporting: online

CGT dashboard summary in client's account:



Gain/loss figures rely on accuracy of book cost data.

GREEN: Verified. All buys & sells done by 7IM.

ORANGE: Unverified (i.e. book cost data for transfer sourced from outside 7IM).

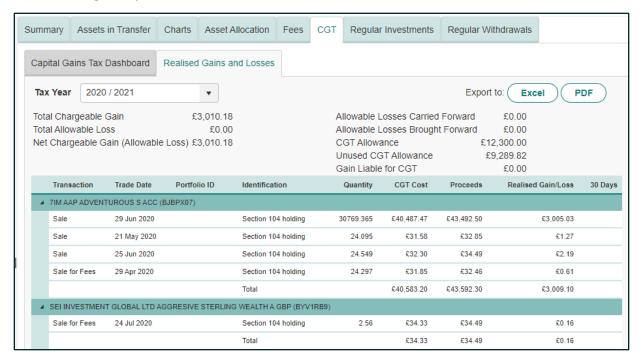
RED: No data for transfer in, so it needs attention.

You can edit most orange or any red positions.



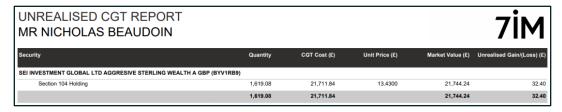
CGT reporting: online

Realised Gains/Losses in client's account:





CGT reporting: online



REALISED CGT REPORT: TAX YEAR 06 APR 2020 TO 05 APR 2021 MR NICHOLAS BEAUDOIN					7İM			
Transaction	Trade Date	Portfolio ID	Identification	Quantity	CGT Cost (£)	Proceeds (£)	Realised Gain/ (Loss) (£)	30 Day
BJBPX07 7IM AAP ADVENTUROUS S ACC								
Sale for Fees	29/04/2020		Section 104 holding 04 Nov 2015	24.297	31.85	32.46	0.61	
Sale	21/05/2020		Section 104 holding 04 Nov 2015	24.095	31.58	32.85	1.27	
Sale	25/06/2020		Section 104 holding 04 Nov 2015	24.549	32.30	34.49	2.19	
Sale	29/06/2020		Section 104 holding 04 Nov 2015	30,769.365	40,487.47	43,492.50	3,005.03	
					40,583.20	43,592.30	3,009.10	

All CLIENTS CGT REPORT TAX YEAR 06 APR 2020 - 05 APR 2021 MRS SHANNON HARRISON MCJUNKIN EXCHANGE							7	M	
Client ID	Client Name	Chargeable Gain (£)	Allowable (Loss) (£)	Net Chargable Gain / (Loss) (£)	Allowable (Losses) B/F* (£)	Allowable (Losses) C/F* (£)	CGT Allowance (£)	Unused CGT Allowance (£)	Gain Liable To CGT (£)
	Mrs Abigail Abbott	0.00	0.00	0.00	0.00	0.00	12,300.00	12,300.00	0.00
	Mr Jacob Abbott	0.00	0.00	0.00	0.00	0.00	12,300.00	12,300.00	0.00
	Mrs Kimberly Adair	0.00	(8.40)	(8.40)	(40.04)	(48.44)	12,300.00	12,300.00	0.00

Unrealised CGT report can be used to help calculate how much to sell to maximise CGT 'efficiency' for planned disposals. Individual reports available on client website – click <u>here</u> for guide.



MIFID MI reports

There are many reports available on platform to help you manage your clients' accounts relating to MIFID:

Report	Content
Complex Securities	The report displays ALL complex securities available on the 7IM Platform, not just those held by clients of a specific practice.
MIFID Restricted Accounts	The report displays any client accounts that are MIFID-restricted by 7IM. Typically, this is due to insufficient information about the client (e.g. NINO, LEI, etc.).
DFM Rebalance Exclusions	The report displays portfolios that 7IM have delinked from a DFM model as a result of a DFM rebalance, and when the rebalance/delink occurred. Reports > DFM Reports > DFM Rebalance Exclusions
Client Holdings By Security	The report displays a Complex Security and MIFID Reportable column. You can identify all MIFID reportable securities held by their clients by selecting the All Securities Held option when running the report.
MIFID 10% Notification	This report shows any accounts with a discretionary element (eg DFM MPS) that have dropped by 10% since the start of the quarter. You will get an email notification when any new accounts are added to this. Click here for more.
MIFID Costs & Charges	This report shows all the MIFID costs and charges transaction data for you to be able to calculate your own summary.
Client MIFID relationships	This report shows the MIFID category of each client. Advisory clients will be categorised as 'Execution Only'. This category affects how 7IM report listed securities.



MiFID 10% drop notification (awaiting cancellation by FCA)

- This applies if any of the following falls by 10% or more during a quarter:
 - Accounts you manage on a discretionary basis
 - Accounts invested in 7IM or third party DFM models
- Details of those accounts will be shown on our platform:
 - Reports > MIFID > MIFID 10% Notification
- We will notify you by email if you have any clients on this list so you can log into our platform and check the report
- It is your responsibility to communicate this to your clients. If you would like 7IM to notify your clients instead, please speak to your <u>PRM</u>.
- This will be calculated at tax wrapper level (eg GIA, ISA, SIPP), <u>not</u> dealing portfolio/sub-account level (eg D, J, K) therefore, it will include wrappers where <u>any</u> dealing portfolio is managed on a discretionary basis even if some aren't.



Client welcome letter

- Client will need to register for online access to their account or to use our app. To register, they will need the following:
 - National Insurance number
 - Access to their email account.
- Username will be their email address.
- They will create their own password
- For added '2FA' security, they can add their mobile phone number
- For more info about registering click <u>here</u>
- For more detail, about our client portal, click <u>here</u>

7iM

28th September 2020

Dear Mrs Smith

Welcome to Seven Investment Management

I am very pleased to confirm that an account has been opened for you, as instructed by your Financial Adviser, and I would like to take this opportunity to welcome you as a client of Seven investment Management

Your Financial Adviser will be placing instructions with us in connection with the investments in your account and you will be able to view your holdings, transactions and valuation online.

Your client reference is:

ImfYYY

(I m f XXX)

You should contact your adviser for any account related queries, however if you need to speak to us, you will need to have this reference to hand.

You can keep up to date with your investments via our secure client website or our app, 7!Magine. You will need to register for access either via https://www.7lm.co.uk or by downloading 7!Magine from the Apple app store, Google Play or Microsoft Store.

To register you will need

- Your National Insurance Number OR the last 4 digits of the bank account number that we have on record for you
- Your mobile phone to receive a security code
- Access to your email account, to verify your account

If you have any questions, please do not hesitate to contact your adviser. Thank you for choosing to invest with us.

Yours sincerely

Dean Procto

Chief Executive

Welcome letters are sent automatically to clients and contain the client's 7IM reference (IMF....)



Contract Notes

To switch off paper contract notes on/off (default is off):

Click on 'Client Details' tab in the client area (click here for video)

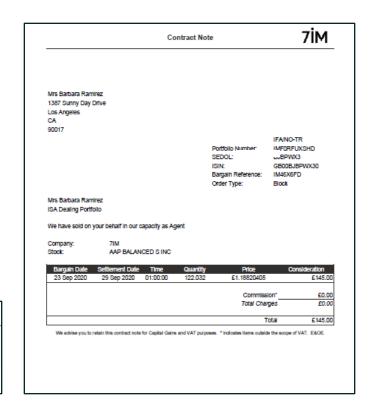
Click on 'Contact Details' tab

Tick box to switch off paper CNs

7IM must have the client's email address saved to be able to notify them of this change.

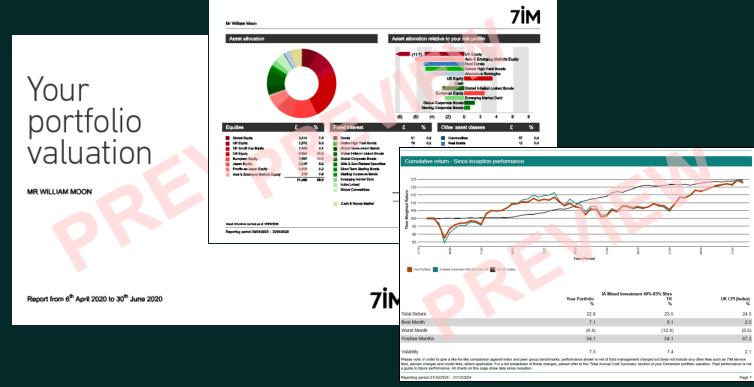








Client reporting: statements





Electronic vs. paper statements

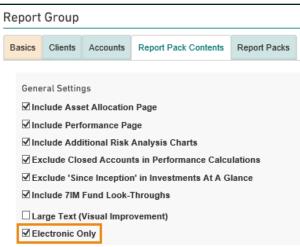
- Default is for clients NOT to receive paper statements, as long as we have their email address.
- Email address should be input as part of the application process.
- Clients will get an email notification that their report is available online via <u>7IM website</u>. They should then log in and download it.
- Copies of all statements are available on the 7IM platform:
 Reports > Client Valuation Reports > Report Pack Monitor.

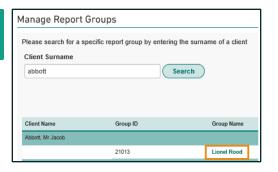


Switching off paper statements

- **Step 1:** Ensure 7IM have an email address for that client (ask 7IM if you're not sure).
- **Step 2:** Go online and tick the electronic only reporting box for that client (see instructions below).

Go to Reports > Client Valuation Reports > Manage Report Groups and search for client by surname.

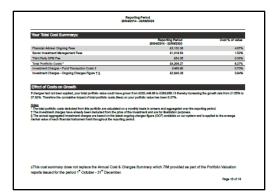


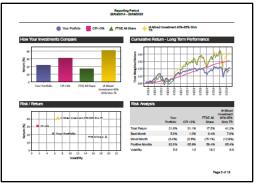


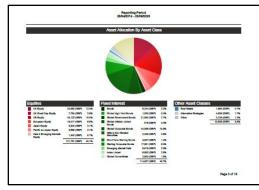
Go to **Report Pack Contents** tab and tick the Electronic Only option. Scroll to bottom of page then click **Save**. The process is now complete.



Client Review Report (CRR)





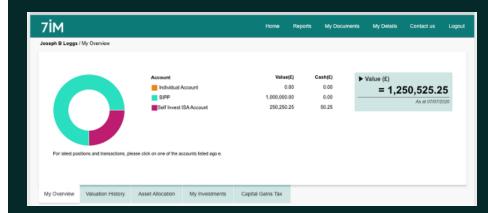






Client portal

- Client will need to register for online access to their account or to use our app. To register, they will need the following:
 - National Insurance number
 - Access to their email account
- Username will be their email address
- They will create their own password
- For added '2FA' security, they can add their mobile phone number
- For more about what clients can see when they log in and how to register for access, watch the video <u>here</u>.



Client reporting: 7IMagine App











3rd party software integration

- 'Integration' includes:
 - Bulk valuations
 - Transactions
- We integrate via the FINIO hub:
 - We send data to FINIO
 - Other software providers collect it from FINIO

Click <u>here</u> for more information about our direct integration with FE:



FE Analytics





7IM Multi Asset Funds



Sustainable Balance

Ethical & ESG investments Strategic asset allocation 1% AMC



Pathbuilder

Passive investments
Strategic asset allocation
4 risk profiles
0.22% AMC



Multi Manager

Active managers
Strategic asset allocation
Active tactical asset allocation
4 risk profiles
0.65% AMC



AAP

Passive & active investments Strategic asset allocation Active tactical asset allocation 6 risk profiles 0.25% AMC

Click here for more about our range of funds.

Click here for 7IM fund factsheets, KIIDs and prices.

S Class Funds are available on the 7IM Platform only and have an AMC 0.25% lower than C Class to offset flat 0.25% platform charge. This doesn't apply to Pathbuilder funds. .



7IM Discretionary Model Portfolio Service



Responsible Choice

Ethical & ESG investments Strategic asset allocation 5 risk profiles 0.30% fee



Passive

Passive investments
Strategic asset allocation
6 risk profiles
0.15% fee



Active

Active managers
Strategic asset allocation
Active tactical asset allocation
6 risk profiles
0.25% fee



Blended

Passive investments
Strategic asset allocation
Active tactical asset allocation
6 risk profiles
0.25% fee

Click here for 7IM Model factsheets and holdings.



7IM & Utmost Offshore Bond



PREMIUM BAND	UTMOST TERMS FOR 71M CUSTOMERS (FULL INITIAL CHARGE)	UTMOST TERMS FOR 71M CUSTOMERS (FULL ONGOING CHARGE PA)		
£100,000 - £249,999	1.0%	0.20%		
£250,000 - £374,999	0.90%	0.18%		
£375,000 - £499,999	0.85%	0.17%		
£500,000 - £749,999	0.80%	0.16%		
£750,000 - £999,999	0.75%	0.15%		
£1,000,000.00 - £1,749,999.99	0.70%	0.14%		
£1,750,000.00 - £2,499,999.99	0.65%	0.13%		
£2,500,000.00 - £3,749,999.99	0.6%	0.12%		
£3,750,000.00 - £4,999,999.99	0.55%	0.11%		
£5,000,000.00+	0.5%	0.1%		

£171 per quarter administration charge



For more information on Utmost's charges, please refer to the **Utmost Charges Guide**.

For more about using third party bond wrappers on our platform click here



7IM & Countrywide Onshore Bond

Product charges summary

Value of client assets ¹	Annual administration charge
The first £0 to £100,000	0.25%²
On the next £400,000 (up to £500,000)	0.20%²
On the next £500,000 (up to £1,000,000)	O.15% ²
On the balance over £1,000,000.01	0.10%²



For more about using third party bond wrappers on our platform click here

For more information, KFDs, forms, trust documents, charges and further help, click <u>here</u> to visit Countrywide Assured's website

Minimum investment £50,000



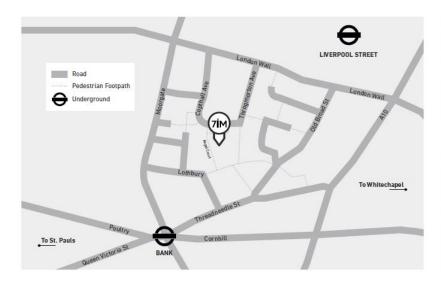
Need further training or help?

- Online Platform Help Centre: click here for videos and documents
- Consumer Duty information: click here
- · Process on death of a client: click here
- DFM Model Portfolios (including <u>7IM Models</u> & <u>3rd Party DFM Models</u>)
- 7IM offshore custody platform: click here
- 7IM Multi-Asset Funds: click here
- 7IM Investment Updates: click here
- More information about security of client assets on our platform: click here
- What we are doing about sustainability: click here



Our office (you're welcome to visit)

Our address: 1 Angel Court, London, EC2R 7HJ





Click here for Platform Service Team contact details

Website - https://www.7im.co.uk/financial-adviser/platform/help-centre

Twitter - @7IM_Updates



Thank you

This presentation consists of 93 slides. You should be aware that the value of investments may go up or down and you may receive back less than you invested originally. Past performance is not a guide to the future. This presentation is for Professional Advisers only and is not to be provided to or relied upon by Retail Investors.

