THE 7IM PLATFORM

OFFSHORE PLATFORM USER GUIDE

For Financial Adviser use only. It should not be distributed to or relied upon by retail clients.

AUGUST 2019



PLATFORM RELATIONSHIP MANAGERS

London & South East	South West & International	Scotland & North
Hayley Stubbs Hayley.Stubbs@7im.co.uk 0203 823 8807 07818 809 961	Sam Cole Sam.Cole@7im.co.uk 0203 823 8845 07436 107 919	Lisa Walker Lisa.Walker@7im.co.uk 07392 085 884
Chris Coombs Chris.Coombs@7im.co.uk 0203 823 8780 07384 258 515	Sam Waring Sam.Waring@7im.co.uk 0203 823 8462 07500 060 082	Hazel Willox Hazel.Willox@7im.co.uk 07717 806 485
Paul Clarke Paul.Clarke@7im.co.uk 0203 823 8487 07384 114 235		

CLICK <u>HERE</u> TO FIND OTHER REGIONAL CONTACTS IN OUR BUSINESS DEVELOPMENT AND DISCRETIONARY TEAMS.



PLATFORM SERVICE TEAMS

London & South East	ondon & South East South & West	
(PS1)	(PS1) (PS2)	
0203 823 8707	0203 823 8644	0203 823 8599
PS1@7im.co.uk	PS2@7im.co.uk	PS3@7im.co.uk
Samantha Bird Joined the 7IM Platform Service Team in May 2018, having previously worked at IFDS and Cofunds.Simed the 7IM Platform Service Team in October 2017, having previously worked at Transact.Simed the 7IM Platform Service Team in October 2017, having previously worked at Transact.Simed the 7IM Platform Service Team in February 2019 having previously worked at Transact.Simed TIM Platform Service Team in February 2019 having previously worked at Transact.Simed TIM Platform Service Team in February 2019 having previously worked at Transact.Simed TIM Platform Service in October 2018 having previously work for AJBell.	Elise Ryan Joined the 7IM Platform Service Team in October 2017 having previously worked at Northern Trust, BNY Mellon and JP Morgan.Morgan.MorganKatherine Tointon Joined 7IM Platform Service Team April 2019, having previously worked at DST (IFDS).	Sarah Joslin Joined 7IM in 2015 working within Operations before moving to Platform in October 2017. Previously worked at BNP Paribas.Mandy Kaur Joined 7IM in 2013 working within Operations before moving to Platform in March 2017. Previously worked at OPAL, a third party administration company.

ALL TEAM MEMBERS ARE AVAILABLE TO ANSWER YOUR QUERIES, WHATEVER YOUR REGION. YOU MAY ALSO GET CONTACTED BY OUR ACCOUNT OPENING AND TRANSFERS TEAMS IF THEY HAVE SPECIFIC CLIENT NEW BUSINESS QUERIES.



Offshore Platform Investment Choices



Investment Management

Offshore Platform Fees & Charges

Notes

CASH

Tier Value (non 7IM funds)	Platform Fee (pa)
£0 - £500,000	0.30%
£500,000 - £1m	0.25%
£1m – £2m	0.15%
£2m – £5m	0.08%
Balance over £5m	0.05%

Interest is payable on cash held on the 7IM Platform at a rate of Base Rate minus 0.75%. This will be calculated on a daily basis and paid to the portfolio six-monthly. If Base Rate is 0.75% or below, interest will not apply. If accrued interest is less than £10 over a six-month period, no interest will be credited for that period. Please note that 98% of the total portfolio may be invested at any point in time, with a minimum of 2% of the portfolio held in cleared cash (to cover fees or charges).

TRANSFERRING CASH AND INVESTMENTS

There are no charges for cash transfers.

7IM makes no charge for transferring investments from or to another provider, but you should be aware that third party charges may apply.

FOREIGN LISTED SECURITIES AND FOREIGN EXCHANGE TRANSACTIONS

All foreign listed security trades are charged at £25 per trade. Foreign exchange conversions are carried out via the custodian (Pershing) at market rates. 7IM charges an additional 0.50% on each such transaction.

FLAT RATE PLATFORM CHARGE OF 0.25% ON AMOUNT IN 7IM S CLASS FUNDS ABOVE TIERS APPLY TO VALUE OF INVESTED IN NON-7IM FUNDS NO INITIAL OR TRADING CHARGES INCLUDING ETF/SHARE TRADING*

*CHARGES FOR FOREIGN LISTED SECURITIES (£25) AND FX TRANSACTIONS (0.5%) DO APPLY



Offshore Client Terms & Conditions



May 2019

SEVEN Management

BASIS FOR CLIENT'S CONTRACT WITH 7IM. ADDITIONAL SUPPLEMENT FOR CLIENTS OF JERSEY BASED INTERMEDIARIES COPIES AVAILABLE FROM <u>WWW.7IM.CO.UK/PRIVATE-CLIENT/REGULATORY-AND-LEGAL/TERMS-AND-CONDITIONS</u>



Submitting A Client (Personal)

PLEASE PRINT CLEARLY IN BLOCK CAPITALS AND COMPLETE A	LL APPLICABLE SECTIONS OF THIS FORM.
For personal clients opening an Individual or a Joint Account	
Section 01 Account selection	
Please open the following account(s) (tick all that apply): Individual Account Applicant One Applicant Two	Investment Account (Please note that joint accounts are not available for US clients)
Section 02 Individual details	
Applicant One You have an existing 7M personal account, place provide your account number below and move to Tax Residency. Image: I	Applicant Two If you have an existing TM personal account, please provide your account number below and move to Tax Residency. Image: Imag
Permanent Residential Address (please note we cannot accept a PO Box number or a care of (C/O) address:	Permanent Residential Address (please note we cannot accept a PO Box number or a care of (C/O) address):

PERSONAL ACCOUNT OPENING FORM TO BE COMPLETED AND ORIGINAL RETURNED WITH AML EVIDENCE (IVC NOT ACCEPTABLE), BANK STATEMENT AND ANY TRANSFER PAPERWORK (IF APPLICABLE).



Submitting A Client (Non-Personal)

TRUST SECONT OPENING FORM ACCOUNT OPENING FORM Investment Management PLASE PRINT CLEARLY IN BLOCK CAPITALS AND COMPLETE ALL APPLICABLE SECTIONS OF THIS FORM. For Trusts only Section 01 Entity Details Please select an account type: Trust Details	CORPORATES AND PARTNERSHIPS Investment Management ACCOUNT OPENING FORM Investment Management (PLATFORM OFFSHORE) Platterships only Rection 01 Entity Details Please select an account type: Corporate Name of Account Partnership	CHARITIES ACCOUNT OPENING FORM (DLATFORM OFFSHORE) PLEASE PRINT CLEARLY IN BLOCK CAPITALS AND COMPLETE ALL APPLICABLE SECTIONS OF THIS FORM. Charines on B Description Complete Charity, please complete a form according to your entity type. Name of Account:
Name of Account:	Legal Entity Identifier (LEI) Number:	Legal Entity Identifier (LEI) Number: Country of Incorporation / Establishment:
Legal Entity Identifier (LEI) Number (not required for Bare Trusts): Country where trust or scheme was created:	Country of incorporation: Registered Office Address:	Are operations carried out in any other countries? Yes No If yes, please list country / countries below:
Tax Residency of Trust or Scheme Country / Countries of Tax Residence Tax Identification Number (TIN)	City: City: County (or country if not UKI: Postcode: Company Registration Number: Postcode: Date of Incorporation / Registation (DD/ MM/YYYY):	Registered Address: County (or country if not UK): Please state Correspondence Address if different from above: City: City: City:
<form></form>	If yes, please list country / countries below: Please state Correspondence Address if different from above: Clayc County (or country if not UK): Tax Residency of Entity Country / Countries of Tax Residence Tax Identification Number (TIN)	County (or country if not UK): County Reference: Charity Reference: Nature and Purpose of Charity: Country / Countries of Tax Residence Country / Countries of Tax Residence Countries

SPECIFIC FORMS DEPENDING ON THE ACCOUNT TYPE BEING APPLIED FOR



Anti-Money Laundering

- Individuals proof of ID, address and bank details
- Corporate certificate of incorporation, reports and accounts, signatory list, list of directors, bank statement dated within last 3 months, AML on at least 2 directors & AML on beneficial owners with at least 25% shareholding.
- Trusts copy of trust deed, signatory list, AML on settlor, personal trustees, beneficiaries. For corporate trustees please provide same AML as for corporate applicants outlined above. Bank statement within last 3 month

ABOVE IS A GUIDELINE FOR THE DOCUMENTATION WE REQUIRE BUT WE RESERVE THE RIGHT TO REQUEST MORE INFORMATION/DOCUMENTATION ON A CASE BY CASE BASIS. MUST BE CERTIFIED COPIES OF DOCUMENTATION OR ORIGINALS.



APPOINTING INVESTMENT MANAGER



If a client will be investing in a discretionary model portfolio provided by a third party investment manager they will need to sign this appointment form.

7IM need original copy of this form before you will be able to invest.

SIGNED BY CLIENT AND ADVISER TO APPOINT THE INVESTMENT MANAGER AND AUTHORISE THE FEES. SEPARATE FORM PER INVESTMENT MANAGER.



7IM Portfolio Reference

Each 7IM portfolio number is made up of three separate parts:

Letter	Account Type
F	Corporate
V	Joint GIA
W	Trust
X	Individual GIA
Z	Offshore Bond

- Client Reference (eg JOF5UHW) unique to that client
- Account Type (eg X) the 'wrapper' type (see list on left)
- Portfolio Suffix (eg D) the type of portfolio (or 'sub account') see below.

Suffix	Portfolio Type
D	Dealing 1
E	Earnings
J,K,N	Dealing 2,3,4
W	Cash (GIA only)

KNOWING THE ABOVE STRUCTURE ENABLES YOU TO IDENTIFY WHAT TYPE OF ACCOUNT A CLIENT HAS JUST FROM THE 7IM REFERENCE NOTE JO IN CLIENT REFERENCE IS ALWAYS THE LETTER O **NOT** A ZERO



Flexibility for Segregating Income



The ability to have multiple portfolios (or sub accounts) within an account allows you to segregate different 'pots' for different purposes.

Multiple Dealing portfolios can be used to split the total investment into different 'pots' that have different time frames for use (see example diagram) or perhaps to segregate some satellite shares from the rest of the account which will be managed by a third party DFM model provider.

The Earnings portfolio can be used to automatically collect up any dividends or income derived from the Dealing portfolios and then either:

- Hold until requested;
- pay out the natural income on a given frequency; or
- pay out a fixed amount on a given frequency

ANY OF THESE ADDITIONAL PORTFOLIOS CAN BE SET UP AS PART OF THE ACCOUNT OPENING PROCESS (SEE ACCOUNT OPENING FORM) OR AT A LATER DATE BY REQUEST TO THE PLATFORM SERVICE TEAM (<u>PS2@7IM.CO.UK</u>)



Bank Account Details

 If any income needs to be paid to your client, please state the account that you would like income to be paid to on the application. This will be your client's DEFAULT bank account.

Section 3 - Bank Details*

Please note that 7IM are not able to open an account without your bank details. We will also need to verify your bank account. Please send us a statement (dated within the last three months) for the account detailed below.

currency of Account (lick one).
GBP USD EUR
Bank/Building Society:
Branch Sort/Swift Code/BIC:
IBAN Number:
Account Name:
Account Number:
Further Payment Details / Reference (if applicable):

- If capital payments should be sent to a separate bank account, please enclose a signed letter from the client's requesting for the additional bank account to be set-up.
- When requesting capital withdrawals please specify the bank account you would like the payment sent to – ELSE the payment will be made to the default bank account.

IF ADDITIONAL BANK ACCOUNTS ARE REQUIRED OR EXISTING DETAILS NEED TO BE CHANGED, PLEASE SEND US A SIGNED LETTER OF INSTRUCTION FROM THE CLIENT/S WITH THE NEW OR ADDITIONAL BANK DETAILS THAT ARE TO BE ADDED.



Money In

Electronic Payments

- Please use bank details below to make deposits in GBP (for other currencies ask your PRM for details)
- Please make sure that the 7IM GIA reference only is included in the payment reference field.

7IM Offshore Bank details (GBP only)				
Bank:	ROYAL BANK OF SCOTLAND, JERSEY			
BIC code:	RBOSJESXXXX			
Sortcode:	16-10-28			
A/c No:	50812656			
A/c Name:	Pershing (Channel Islands) Limited Client Money Account			
IBAN:	GB42RBOS16102850812656			

Note that cheques are not acceptable so please ensure payments are only sent electronically



New Platform Assets Report

		New Platform Assets Report 02 August 2014 - 02 September 2014					Seven Investment Management			
Wealth Manager	Client Name		Асс. Туре		SEDOL		Stock Name	Quantity	Value (£)	
07 August 2014										
Sharon Lloyd	Mr Mark Tucker	Mr Mark Tucker	ISA Account	IMFONQLXSHD	CASH		CASH (GBP)		6,107.73	07-Aug-2014
08 August 2014										
Mona Crozier	Mr Todd Rhem	Mr Todd Rhem	Individual Account	IMF0QMGX D	B830G15	G8008830G150	F&C FUND MANAGEMENT LTD UK PROPERTY SC 2 ACC	35,211.79	21,021.44	08-Aug-2014 (Physical)
Mona Crozier	Mr Todd Rhem	Mr Todd Rhem	Individual Account	IMF0QMGX D	B4T6SD5	GB00B4T6SD53	JUPITER UNIT TRUST MANAGERS STRATEGIC BOND I ACC	22,049.51	19,872.12	08-Aug-2014 (Physical)
11 August 2014										
Mona Crozier	Mr Todd Rhem	Mr Todd Rhem	Individual Account	IMF0QMGX D	3142556	GB0031425563	KAMES CAPITAL PLC HIGH YIELD BOND B INSTL ACC NAV	4,156.2138	10,112.07	11-Aug-2014 (Physical)
Mona Crozier	Mr Todd Rhem	Mr Todd Rhem	Individual Account	IMF0QMGX D	B7LG0W7	GB00B7LG0W70	STANDARD LIFE INVESTMENTS LTD EURP EQTY INCOME PLATFORM 1 RETL ACC NAV	18,215.818	12,578.02	11-Aug-2014 (Physical)
Mona Crozier	Mr Todd Rhem	Mr Todd Rhem	Individual Account	IMF0QMGX D	B7K3T22	GB00B7K3T226	STANDARD LIFE INVESTMENTS LTD GBL ABST RTN STRAT PLATFORM 1 RETL ACC	17,863.828	9,994.81	11-Aug-2014 (Physical)
Mona Crozier	Mr Todd Rhem	Mr Todd Rhem	Individual Account	IMF0QMGX D	B7C0H94	GB00B7C0H946	STANDARD LIFE INVESTMENTS LTD GBL IDX LKD BD PLATFORM 1 RETL ACC NAV	18,773.337	9,657.00	11-Aug-2014 (Physical)
Mona Crozier	Mr Todd Rhem	Mr Todd Rhem	Individual Account	IMF0QMGX D	B7KVX24	GB00B7KVX245	STANDARD LIFE INVESTMENTS LTD GBL SMALLER COS PLATFORM 1 RETL ACC NAV	18,060.087	11,643.34	11-Aug-2014 (Physical)
Mona Crozier	Mr Todd Rhem	Mr Todd Rhem	Individual Account	IMF0QMGX D	BC5ZKG9	GB00BC5ZKG98	STANDARD LIFE INVESTMENTS LTD UK PROPERTY PLATFORM ACC NAV	28,367.420	17,786.37	11-Aug-2014 (Physical)
12 August 2014										
Sharon Lloyd	Mr Harrison Bowman	Mr Harrison Bowman	ISA Account	IMFOT1NXSHD	CASH		CASH (GBP)		15,000.00	12-Aug-2014

CHECK FOR NEW CASH RECEIVED OR NEW ASSETS TRANSFERRED IN IMPORTANT TO MONITOR THIS REPORT REGULARLY **REPORTS > PRACTICE ADMINISTRATION > NEW PLATFORM ASSETS** (CSV OPTION AND CUSTODY SET TO OFFSHORE)



CREATING A NEW MODEL

MODEL PORTFOLIO

Model Description	Risk Profile
Created By Golding, Christopher	Created 18/10/2017 14:33:42
For Offshore Custo Is ISA Eligible Is Offshore Bond E	dy ligible
Create Cancel	Back to Previous Page

- Enter name and risk profile for model
- Model name cannot be changed once the model has been created
- Tick relevant ISA / Offshore Bond eligibility boxes
- If creating a model to be held in offshore custody, you must tick the 'For Offshore Custody' box
- You will not be able to tick the 'ISA Eligible' & 'Offshore Bond Eligible' boxes if you are creating a model for offshore custody

GO TO: TOOLS > MODEL PORTFOLIOS > NEW MODEL



EITHER... ADD SECURITIES

MODEL PORTFOLIO

Model Description Liontrust Balanced Created By Staff, Internal Is ISA Eligible Is Offshore Bond Eligible	Risk Profile Balanced Created 24/01/2018 08:48:49		Please pole that the	Cash Cash 100%
Save Amendments Ca	ncel Export to Excel	Back to Previous Page	chart totais.	
Security Description		Sedol	Currency	Percentage
CASH (GBP)		CASH	GBP	100.00%
Add Securities				Total: 100%

CLICK ADD SECURITIES BUTTON TO START ADDING FUNDS INTO THE MODEL



SECURITY SEARCH



You can check if a fund is available on our platform by going to **Research > Security Search** and typing in a SEDOL code or part of the fund name.

This is best done before you start to build your models.

SEARCH AND SELECT ALL SECURITIES REQUIRED FOR THE MODEL. THIS IS BEST DONE BY THE FUND'S SEDOL CODE RATHER THAN BY NAME.



ADD FUND WEIGHTINGS

MODEL PORTFOLIO



EDIT (CLICK THE PENCIL ICON) AND ACCEPT (TICK ICON) MODEL PERCENTAGES. ENSURE THERE IS CASH WITHIN THE MODEL (2% RECOMMENDED). SAVE AMENDMENTS.



AUTHORISE MODEL PORTFOLIO

MODEL PORTFOLIOS

New Model Pending Authorisation Portfolios Existing Portfolios			
Model Description (Pending Authorisation)	Risk Profile	Status	Created
Adventurous 2	5	New Pending Authorisation	17/08/2017 09:34:49
Balanced 2	Balanced	New Pending Authorisation	03/11/2017 12:20:33
Cautious 2	2	New Pending Authorisation	17/08/2017 09:54:34
Growth 2	4	New Pending Authorisation	17/08/2017 09:45:56

Another user at your firm needs to authorise any new models or changes to existing models before they can be used.

Models requiring authorisation will appear in the Pending Authorisation tab of other users, as above.



AUTHORISE MODEL PORTFOLIO

MODEL PORTFOLIO



ONCE AUTHORISED THE MODEL WILLAPPEAR IN THE DEALING SECTION TO BE INVESTED IN. MODELS WILLALSO APPEAR IN THE <u>ILLUSTRATION</u> TOOL UNDER "PUBLIC PORTFOLIOS"



DEALING – Buying

Four different trade types to buy assets:

- 1. Invest Cash investing a certain £ amount into selected funds
- 2. Buy Units buying a certain number of units regardless of cost
- **3.** Model Portfolio investing a certain £ amount into a model portfolio
- Rebalance linking an account to a DFM model for the first time or rebalancing an existing account*
- Add all trades to Order Sheet then submit Order Sheet
- Minimum £30 buy per fund. Buy trades below this amount will be highlighted in red and will need to be removed from the order sheet before submitting.
- 11am dealing cut off (for funds that price at midday).

Please note that trades cannot be cancelled once submitted. All trades are from GBP cash. Contact us for trading in other currencies.

INVEST CASH TRADES INTO ETFS / EQUITIES WILL GET ROUNDED DOWN TO THE NEAREST WHOLE SHARE. *REBALANCE WILL ADJUST EXISTING HOLDINGS TO BRING THEM IN LINE WITH THE SELECTED MODEL PORTFOLIO



DEALING – Buying

	Cash Sei	Units Raise Casin Duy	UTILS WO	del Portiolios	Lideratio	ownerr	Rebalance						
Clie	ent Adams,	Mr Sebastian (IMF4UAL)	▼ Po	ortfolio Indiv	idual Investme	ent Accou	 Available (Cash £8.49 (excludin	ig cash buffer	of £303.21)	Use Port	folio Group	
Sec	curity 7IM A	AP BALANCED S ACC				•	•						
Am	ount 50.00	Transaction Form	nat Cash (£)	▼ Transa	action Fee	0.00 %						
Cre	eate Order												
RD	FRSHEF	T								Submit	Clear	Clear	Erro
RD	DERSHEE Trade Type	T Description		Sedol	Quantity / Cash	Portfolio na	ame	Client		Submit	Clear mber Buys	Clear Number Of Sells	Erro
RD Ada	DERSHEE Trade Type	T Description In;Individual Investment Account (MF4UALX D)	Sedol	Quantity / Cash	Portfolio na	ame	Client		Submit	Clear mber Buys	Ciear Number Of Sells	Erro
RD Ada	DERSHEE Trade Type ams, Mr Sebastia Invest Cash	T Description In;Individual Investment Account (7IM AAP BALANCED S ACC	MF4UALX D)	Sedol BJBPWW2	Quantity / Cash £50.00	Portfolio na Individual Inve (IMF4UALX D	ame estment Account	Client Adams, Mr Sebastian	1	Submit Nu Of	Clear mber Buys	Ciear Number Of Sells	Em
Ada	DERSHEE Trade Type ams, Mr Sebastia Invest Cash Order Type	T Description In;Individual Investment Account (I 7IM AAP BALANCED S ACC Security	MF4UALX D) Sedol	Sedol BJBPWW2 Quantity / Cash	Quantity / Cash £50.00 Unit Price	Portfolio na Individual Inve (IMF4UALX D Quantity	ame estment Account)) Gross Consideration	Client Adams, Mr Sebastian Transaction Fee	n Transaction Charge	Submit Nu Of Consideration	Clear mber Buys	Clear Number Of Sells 0	Erro

PLEASE NOTE THAT TRADES CANNOT BE CANCELLED ONCE SUBMITTED, SO PLEASE CHECK THAT EVERYTHING IS CORRECT BEFORE SUBMITTING THEM.



DEALING – Selling

Four different trade types to sell assets:

- 1. Sell Units selling a certain number of units, with proceeds unknown
- Raise Cash selling an unknown number of units to generate a specific £ amount. Can be single fund or proportional across all funds in portfolio.
- 3. Liquidate selling 100% of a holding or 100% of all holdings
- **4.** Switch selling A and rebuying B (see separate section)
- 5. Rebalance selling anything not included in model and investing in model*
- Add all trades to Order Sheet then submit Order Sheet
- No minimum trade size for selling.
- 11am dealing cut off (for funds that price at midday).

Please note that trades cannot be cancelled once submitted. All trades will go into GBP cash. Contact us for trading in other currencies.

RAISE CASH SALE TRADES FROM ETFS / EQUITIES WILL GET ROUNDED UP TO THE NEAREST WHOLE SHARE. *REBALANCE WILL ALSO ADJUST EXISTING HOLDINGS TO BRING THEM IN LINE WITH THE SELECTED MODEL PORTFOLIO



DEALING – Selling

est													
Clie	ent Adams, M Ise Portfolio Gr	Ir Sebastian (IMF4UAL) roup	•	Portfolio IS/	A (IMF4UALXSH	ID)	 Available (Cash £19,450.99 (e)	ccluding cash b	ouffer of £722.29)			
Тур	Proportion	al Sell	•										
Cal	culation Ass	ets Only		▼ View E	xample								
Am	ount 2,000.0	Transaction F	Format Cash	ו (£)	• Trans	action Fee	0.00 %						
Cre	eate Order												
Cre	eate Order												
Cre RD	DERSHEET	r								Submit	Clear	Clear	Error
RD	DERSHEET Trade Type	Description		Sedol	Quantity Cash	/ Portfolio n	ame	Client		Submit Numt Of Bu	Clear Nu ys Of	Clear I umber f Sells	Error
Cre RD	DERSHEET Trade Type	Description		Sedol	Quantity Cash	/ Portfolio n	ame	Client		Submit Numt Of Bu	Clear er Nu ys Of	Clear I umber f Sells	Error
Cree RD Ada	DERSHEET Trade Type arms, Mr Sebastiar Proportional Sell	Description		Sedol	Quantity Cash £19,999.98	/ Portfolio n ISA (IMF4UA	ame LXSHD)	Client Adams, Mr Sebasti	an	Submit Numb Of Bu	Clear Nu ver Nu ys Of	Clear I umber f Sells	Error
Cree RD	DERSHEET Trade Type Ims, Mr Sebastiar Proportional Sell Order Type	Description h;ISA (IMF4UALXSHD) Security	Sedol	Sedol Quantity Casi	Quantity Cash £19,999.96 h Unit Price	/ Portfolio n ISA (IMF4UA Quantity	ame LXSHD) Consideration	Client Adams, Mr Sebasti Transaction Fee	an Transaction Charge	Submit Numt Of Bu Consideration	Clear Nu er Nu ys Of D Profit /	Clear I umber f Sells 6 / Loss	Error
Cree RD	ERSHEET Trade Type mis, Mr Sebastiar Proportional Sell Order Type Raise Cash	Description h;ISA (IMF4UALXSHD) Security 7IM AAP INCOME FUND S ACC	Sedol	Sedol Quantity Casi 5 £3,332.1	Quantity Cash £19,999.98 / h Unit Price 8 1.2143	/ Portfolio n ISA (IMF4UA Quantity 2,744.1160	ame LXSHD) Consideration £3,332.18	Client Adams, Mr Sebasti Transaction Fee £0.00	an Transaction Charge £0.00	Submit Numt Of Bu Consideration £3,332.18	Clear Nur ys Of Profit /	Clear I Imber f Sells 6 / Loss	Error

PLEASE NOTE THAT TRADES CANNOT BE CANCELLED ONCE SUBMITTED, SO PLEASE CHECK THAT EVERYTHING IS CORRECT BEFORE SUBMITTING THEM.



DEALING – Switching

- 1. Selling fund A either £ or % amount; and
- 2. Buying fund B, C, D, etc either £ or % amount

Examples:

- Sell 100% of Fund A and reinvest 100% of proceeds into Fund B
- Sell 100% of Fund A and reinvest 50% into Fund B and 50% into Fund C
- Sell 50% of Fund A and reinvest 100% of proceeds into Fund B
- Sell £5,000 Fund A and reinvest 100% of proceeds into Fund B
- Sell £5,000 Fund A and reinvest £4,500 into Fund B, £500 in cash

Sell trades will get placed at next available dealing date; and Buy trades will 'queue' and automatically be done by 7IM Platform as soon as possible (typically day after sell trade where settlement periods are the same). No minimum sale size; minimum buy size is £30.

All trades will be in GBP. Contact us for trading in other currencies.

7IM PLATFORM WILL PROCESS QUEUED BUY TRADES IN ACCORDANCE WITH IN-BUILT RULES LINKED TO SETTLEMENT PERIODS AND BUFFERS. TYPICALLY THIS WILL BE THE FOLLOWING DAY BUT MIGHT NOT ALWAYS BE THE CASE.



DEALING – Switching

SWITCH

Description			Amo	ount	Swi
Sale Proceeds	s (est)		£5,96	2.66	100.0
Purchase Amo	ount		£5,963	2.66	100.0
Amount to Ca	sh (est)		£	0.00	0.0
ell					
Order Type	Security Description	Sed	ol Quantity / A	mount Pe	ercentage of Current Hold
Sell Units	ARTEMIS FUND MANAGERS MONTHLY DISTRI	BUTION I ACC B75	F9Z6 6,4	21.134	100.0
				11-11	
Security Amount	0.0000 Transaction Format	v	Transaction Fee	• 0.00 %]
Security Amount Add Buys Order Type	Enter a security name or SEDOL 0.0000 Transaction Format Security Description Sed	₹ ol Qua	Transaction Fee	v 0.00 %	tage of Current Holding
Security Amount Add Buys Order Type Invest Cash	Enter a security name or SEDOL. 0.0000 Transaction Format Security Description Sed 7IM AAP BALANCED S ACC BJB	v ol Qua PWW2	Transaction Fee	O.00 % Percent	tage of Current Holding 50.00 %

		Trade Type	e Description		Sedol	Quantity	/ Portfolio name				
	2.97					Issue w	ith Order				
4	Ada	ms, Mr Sebast	ian;ISA (IMF4UALXSHD)			14.0		101 - 111 - 111			
	4	Switch	ARTEMIS FUND MANAGERS DISTRIBUTION LACC	MONTHLY	B75F9Z6	queued a	and released in a dated cash pro	accordance with			
		Order Type	Security	Sedol	Quantity / Cash	tity / cash available to complete all instructions.					
		Sell Units	ARTEMIS FUND MANAGERS MONTHLY DISTRIBUTION I ACC	B75F9Z6	6421.134	can tracl My Orde	the progress of the section of the	f your orders in the Platform.			
		Invest Cash	est 0 7IM AAP BALANCED S ACC B		£2,981.33	1.2364	2,411.2980	£2,961.33			
		Invest Cash	7IM BALANCED S ACC	BJBPWKO	£2,981,33	1.2264	2,430.9600	£2,981.33			

PLEASE NOTE THAT TRADES CANNOT BE CANCELLED ONCE SUBMITTED, SO PLEASE CHECK THAT EVERYTHING IS CORRECT BEFORE SUBMITTING THEM.



DEALING – Rebalancing

- Brings an account in line with a model portfolio (either adviser or DFM).
 - Multiple adviser models (including a cash model) can be blended by %
 - Single DFM model can be selected per portfolio (aka sub-account)
 - Client must sign authority form before DFM model can be used
- 7IM Platform will calculate any necessary sale trades (Sell Units) and buy trades (Invest Cash).
- No minimum sale size. Minimum £30 buy per fund. Buy trades below this amount will be highlighted in red and will need to be removed from the order sheet before submitting. Other trades will not be recalculated.
- Sell trades will get placed at next available dealing date; and
- Buy trades will 'queue' and automatically be done by 7IM Platform as soon as possible (typically day after sell trades where settlement periods are the same).

7IM PLATFORM WILL PROCESS QUEUED BUY TRADES IN ACCORDANCE WITH IN-BUILT RULES LINKED TO SETTLEMENT PERIODS AND BUFFERS. TYPICALLY THIS WILL BE THE FOLLOWING DAY BUT MIGHT NOT ALWAYS BE THE CASE.



DEALING – Rebalancing

Client Henson,							
	Mr Steve (IMF41V	′E) ▼	Portfolio	ISA (IMF4TVEXSI	HD)	 Available Cash 	sh £0.00 (excluding cash buffer of £3,379.19) Use Portfolio (
	TIM Balanced Model F			ed)		v	100.00 %
Minimum Trade	Amount £ 30.0	00					

O	RD	ERSHEET	r								Submit	Clear Clea	r Errors	
		Trade Type	Description		Sedol	Quantity / Cash	Portfolio na	me	Client		Numbe Of Buy	er Number vs Of Sells		
	Hen	son, Mr Steve;IS	A (IMF4T√EXSHD)											~
	a.	Rebalance					ISA (IMF4TVE	EXSHD)	Henson, Mr Steve		2	27 5	×	
		Order Type	Security	Sedol	Quantity / Cash	Unit Price	Quantity	Gross Consideration	Transaction Fee	Transaction Charge	Net Consideration	Profit / Loss		
		Sell Units	ARTEMIS FUND MANAGERS MONTHLY DISTRIBUTION I INC	B6TK3R0	44815.854	0.7495	44,815.8540	£33,589.48	£0.00	£0.00	£33,589.48	£233.04	×	
		Sell Units	INVESCO FUND MANAGERS IP MONTHLY INCOME PLUS Z INC	B8N45Q5	15118.73	2.2220	15,118.7300	£33,593.81	£0.00	£0.00	£33,593.81	£237.37	×	

PLEASE NOTE THAT TRADES CANNOT BE CANCELLED ONCE SUBMITTED, SO PLEASE CHECK THAT EVERYTHING IS CORRECT BEFORE SUBMITTING THEM.



MONITOR TRADES

1	2/08/	/2016		19/08/20	16 (View									
	In Pr	ogres	s Comp	leted Not Su	omitted										
	8	Export	to Excel												
		Туре	s Status	Submitted Dat	Client e Name	Input By P	Portfolio Name	Descr	ption			SEDOL	Quantity/Cash	Number of Sells	Number of Buys
	4	Sell Units	Allocate	d 12/08/2016 08:35:19	Ward, Mrs Elyse	David Olson Trust (o	ffshore) (JOF644RW	J) TRELI	GGA PLC ARDEVORA U	K INCOME C NAV		B4XXXL5	2249.88	1	O
			Status	Trade ID Barg	ain Reference	Submitted E)ate Ty	vpe Desc	ription		Contra	act Note	Quantity/Cash		
		4	Allocated	2641853 IM5Y	L551	12/08/2016 (08:35:19 Se	I TRE	IGGA PLC ARDEVORA (JK INCOME C NAV	1		2249.88		
			SEDOL	ISIN	Unit Pric	e Quantity	Gross Co	onsideratio	n Transaction Fee	Stamp Duty	PTM Levy	Transacti	ion Charge	Net Consideration	FX Rate
			B4XXXL5	IE00B4XXXL53	1.570199	3 2249.88		£3,532.7	6 £0.00	£0.00	£0.00		£0.00	£3,532.76	-
	•	Sell Units	Allocate	d 12/08/2016 08:35:12	Ward, Mrs Elyse	David Individ Olson (offsho	lual Investment Acco pre) (JOF4UHWX D)	TRELI	GGA PLC ARDEVORA GI	LOBAL EQUITY C A	CC NAV	B4XSRG3	1740.21	1	O

WEALTH MANAGER LIST

You can view trades done by others in the Orders on Behalf section:

Wealth Managers	Number of Clients				
Williams, Mr Craig	40	Show Clients	Show Orders On Behalf	Show Orders	Show Asset Transfer
Wisdom, Mr Edward	124	Show Clients	Show Orders On Behalf	Show Orders	Show Asset Transfer
Garcia, Mr Jason	64	Show Clients	Show Orders On Behalf	Show Orders	Show Asset Transfer

CHECK TRADES COMPLETE SUCCESSFULLY IN "MY ORDERS" THIS SHOWS TRADES "IN PROGRESS", "COMPLETED" & "NOT SUBMITTED" ANY TRADES IN "NOT SUBMITTED" SHOULD BE REVIEWED IMMEDIATELY



PORTFOLIO POSITIONS

	Sum	mary	Assets in Tra	Insfer	Positions	Transaction	ıs	Orders in P	rogress	Orders Complete	Charts	Morningstar 3	X-Ray™	Initial Payments
1	≊ E	xport to	Excel											
		Quant	ity SEDOL	Descri	ption	Fac She	t et	Unit Price	Origina Price	l Local Market e Value	Market Value	Accrued Interest	Gains o Losse	r s
	4	Mutual F	unds - £											
		26282.3	43 BJBPWT9	7IM AA CAUTIO	P MODERATEL OUS S ACC	Y 🔁		£1.1311	£29,235.0	7 £29, 727.96	£29,727.96	£0.00	£492.8	9 Sell
										29,727.96	29,727.96		492.8	9

wish to use in the download a Client Search	d supply the date(s) you want to use and click the Generate button below. Doon, Morgan (JOF6346)	
Select Account and P	rtoios	
 ▲ ♥ Mr Morgan Dixon ▲ ♥ Mr Morgan Dixon (J ♥ Dealing Portfolio ♥ Earnings Portfolio ♥ Dealing Portfolio 	F63H5X) Wealth Manager Offshore Account Individual Investment Account (offshore) stifshore) (JOF63H5X.D) (offshore) (JOF63H5X.E) (offshore) (JOF63H5X.J)	
Date Report Format	2009/2017 III PDF v	

To download go to: Reports > Client Admin > Positions and choose options.

POSITIONS = VALUATION CLICK ON FUND NAME (7IM FUNDS ONLY) TO SEE LATEST 'LOOK THROUGH' FUND FACTSHEETS AVAILABLE



ACCOUNT LINKED TO DFM MODEL

Sum	mary	Assets in Transfer	Charts	Morningstar X-Ray™	Initial Payments					
	Accou	int								Value (£
4	Wealth	h Manager Account Individ	ual Investme	nt Account						32,307.43
	Portfo	lio				Portfol Refere	lio nce	Valuation Date	Cash Balance (£)	Current Value
	Dealin	g Portfolio (IMF D)		Linked to 7IM Discret Adventurous (Advent	ionary Model Portfolio - urous)	IMF	D	07/10/2015	2,278.34	32,307.43
	Earnin	gs Portfolio (IMF) E)	200-		IMF	E	08/10/2015	0.00	0.00
	Dealin	g Portfolio 2 (IMF J)			IMF	J	08/10/2015	0.00	0.00
a.	Wealth	h Manager Account ISA								8,186.27
	Portfo	lio				Portfoli Referer	o ice	Valuation Date	Cash Balance (£)	Current Value (£)
	ISA De	ealing Portfolio (IMF	SHD)	Linked to 7IM Discret Adventurous (Advent	ionary Model Portfolio - urous)	IMF	SHD	07/10/2015	569.70	8,186.27
a.	Wealth	h Manager Account SIPP								122,532.07
	Portfo	lio				Portfol Refere	io nce	Valuation Date	Cash Balance (£)	Current Value (£)
	Dealin	g Portfolio (IMF D)		Linked to 7IM Discret Adventurous (Advent	ionary Model Portfolio - urous)	IMF	D	07/10/2015	2,091.07	107,910.74
	Dealin	g Portfolio 2 (IMF J)			IMF	J	07/10/2015	51.27	14,621,33

PORTFOLIO IS 'FLAGGED' AS BEING LINKED TO A DFM AND THE NAME OF THE MODEL THAT THE PORTFOLIO IS LINKED TO APPEARS.



DFM MODEL PORTFOLIO GROUPS

ou may either create a new portfolio group or select an existing one from the li	Go to:		
New Portfolio Group			Toolo
This portfolio group is linked to 7IM Discretionary Model Portfolio - Bala	nced(Balanced) Unlink		Portfoli
Available Portfolios		Selected Portfolios	
select all unselect all		select all unselect all	
Abbott, Mr Ewan	^	Oliver, Mr Kyle	Croap
Ahmed, Mrs Maddison	E	Rowe, Mrs Leah	
 Ali, Mrs Harriet 			
Allan, Mrs Lucy			
V Allen, Mr Joshua			
Anderson, Mr Michael			
Armstrong, Mr James	Remove		
Amstrong, Mis Aircia		•	
Banks Mrs Kate			
Barnes, Mrs Lily			
▶ V Barnett, Mr Ryan			
Barry, Mrs Chloe			
Bell, Mr Hayden			
 Ø Blackburn, Mrs Madison 			
Ølton, Mr Josh			
Bolton, Mr Mohammed			

CLIENT ACCOUNTS ARE AUTOMATICALLY ENTERED INTO A DFM MODEL GROUP AND CAN ALSO BE REMOVED BY CLICKING THE "REMOVE" BUTTON WHEN THE CLIENT CHECKBOX IS SELECTED.

SEVEN Management

DE-LINKING FROM DFM MODEL

Please remember that when closing an account, you need to delink that account from the DFM model so that you can liquidate the assets ready for closure. Go to:

Reports > Portfolio Groups

> Select the DFM model

Don't forget to click Save otherwise your delinking won't take effect.



IF YOU NEED TO RE-LINK A PORTFOLIO TO A DFM MODEL AFTER IT HAS BEEN DE-LINKED, THIS IS DONE BY REBALANCING THAT PORTFOLIO TO THE DFM MODEL AS IF IT WAS A NEW CLIENT. **DO NOT CLICK ORANGE UNLINK BUTTON**.



REGULAR INVESTMENTS

Client sets standing order up with their bank to ensure monies are in their 7IM account no later than the 5th of the month. This will ensure there is enough time each month for the cash to be available when we go to trade on the 10th of the month (or the next working day if 10th falls on a non-working day)

Complete Regular Investment Instruction Form (no client signature required)

- Investment dates only 10th of month is available
- Min £200pm (or £500pm if advisory model portfolio) min £30 per fund).
 - Regulars into adviser models will need updating by you if model changes

7IM WILL INVEST INTO CHOSEN FUNDS USING ANY AVAILABLE CASH IN THE CLIENT'S ACCOUNT. IT IS YOUR RESPONSIBILITY TO ENSURE CASH IS THERE.



CASH MANAGEMENT

Standard 2% Cash Buffer should cover one year's worth of:

- Adviser Ongoing Fees
- 7IM Platform Fees
- Third Party DFM Fees

Make additional cash available over and above 2% Cash Buffer to cover:

- Adviser Initial Fees
- Regular Withdrawals / Income (earnings portfolio?)

Reports > Cash Buffers > All Cash Buffer report to see cash balances Reports > Practice Admin > Regular Payments report to see clients with regular withdrawals set up and cash balances of those accounts.



WITHDRAWALS & CASH MOVEMENTS

Payments Out

- Can be made using cleared cash only
- CHAPS
 - All adhoc withdrawals submitted on Platform go via CHAPS
 - Money is in the client's account on the same day (midday cut off), otherwise next day.
- Use Transactions > Cash Movements > Cash Withdrawal to instruct
- Cash Movements Between Accounts / Sub-Accounts
 - Transactions > Cash Movements > Cash Movement to instruct
 - Moved monies will show in the new account the following day (if instruction received before 2.30pm)





INITIAL FEES – PAID WEEKLY



- Initial fees can be fixed one-off £ amounts or % rates applied to any new cash/assets (GBP only)
- % fee rate applies to value of cheque/deposit/re-reg asset.
- As new ISA money goes into GIA first, the GIA needs to have an initial fee rate set up. ISA initial fee rate <u>only</u> applies to ISA transfers.

ALL INITIAL FEES NEED TO BE APPROVED ONLINE BEFORE THEY CAN BE PAID. SEE NEXT PAGE FOR DETAILS. INITIAL FEE RATE REPORT AVAILABLE ONLINE. ABOVE PROCESS ALSO APPLIES TO AD-HOC FEES.



INITIAL FEES DASHBOARD

INITIAL FEES											
From	То										6
DD/MM/YYYY	DD/	MM/YYYY									
Awaiting Approval	In Progress C	ompleted	Cancelled								
bold denotes editable co	ells colour denotes i	modified cells						Cance	el Approve	0 of 10 items s	selected
Export to Excel											
WM	Client Name	Account Type	Portfolio	Date	Description	Transaction Value	Initial Rate	Fee Amount	Fee Source Portfolio	Source Cash	
•	•	r		Ŧ							
Crowe, Mrs Rosanne	Webster, Mrs Linda	GIA	IMW34QFX D	30/04/2018	KAMES CAPITAL PLC INVESTMENT GRADE BOND B ACC	£2,754.03	1.00 %	£27.54	IMW34QF 🔻	£2,252.13	
Crowe, Mrs Rosanne	Webster, Mrs Linda	GIA	IMW34QFX D	30/04/2018	BNY MELLON FD MNGR INSIGHT GBL ABS RTN INSTL W	£6,205.17	1.00 %	£62.05	IMW34QFX D IMW34QFXSHD	£2,252.13	
Crowe, Mrs Rosanne	Webster, Mrs Linda	GIA	IMW34QFX D	30/04/2018	BNY MELLON FD MNGR INSIGHT GBL MULTI STRT W	£10,600.13	1.00 %	£106.00	IMW34QFX D	£2,252.13	
Crowe, Mrs Rosanne	Webster, Mrs Linda	GIA	IMW34QFX D	30/04/2018	LEGAL & GENERAL UT ALL STOCKS IDX LKD GILT IDX	£4,068.17	1.00 %	£40.68	IMW34QFX D	£2,252.13	
Markham, Mrs Amanda	Smith, Mrs Sarah	GIA	IMW000ZX D	01/05/2018	CASH	£20,000.00	1.00 %	£200.00	IMW000ZXSHD	£17,789.91	

- Fee % or £ can be amended (downwards only) prior to approval.
- Which account the fee is taken from (*Fee Source Portfolio*) can be changed.
- Source Cash lets you know if there is enough cash to pay the fee.
- Unwanted fees can be cancelled. Wanted fees need to be approved.
- Approved fees will be deducted from client's 7IM account on day of approval (if before 5pm)

PRACTICE > INITIAL FEES > AWAITING APPROVAL ALL INITIAL FEES NEED TO BE APPROVED ONLINE BEFORE THEY CAN BE PAID. WEEKLY CUT-OFF IS 5PM ON TUESDAY FOR WEDNESDAY BACS PAYMENT.



ONGOING FEES – PAID MONTHLY

In client's account:

	Sumr	nary	Asse	ts in Tran	sfer	Position	IS	Tran	sa	ctions	Orders	in Progr	ress	Orders Co	mplet	e	Charts
Start	Date	02/08/	2015		**	End Dat	e 0	2/11/2	01	5	Ē	Vie	N				
Trad Date	е	Settle Date	ement	Activity						Quantity	Securi Descri	ity Narrat iption	ive	Unit Cost (£)	Amo	unt (£)
				Fees					T								
19/10)/2015	19/10	/2015	Fees							CASH Advise Sep 15	(GBP) r Ongoing 5 IMF4	l Paymei D	nt		-119).61
19/10)/2015	19/10	/2015	Fees							CASH DFM F IMF4	(GBP) ee Sep 1 D	5 for			-4	1.25
19/10)/2015	19/10	/2015	Fees							CASH 7IM Fe IMF4	(GBP) es Sep 1 D	5 for			-61	.67

USE ACTIVITY FILTER AND DATE RANGE TO VIEW FEES OVER A CHOSEN PERIOD. ANY INCREASE IN FEES NEEDS A SIGNED AUTHORITY FROM THE CLIENT



ONGOING FEES – HOW TO MONITOR

Firm's Ongoing Paymer	nt statemen	STATE Start da Start da	r Clients Tools Trans MENTS te: 02/11/2014 Recipient Payment Wealth Manager Pr Payment Wealth Manager Pr Wealth Manager Pr	sactions Reports Client Admi Client Value Practice Ad Practice Ad Cash Buffer FTD Report CGT Report Loans ractice Bu Cellent Revie actice Bureau of Ellingsor actice Bureau of Ellingsor	Research ▼ nistration tition Reports ministration Client Holdings by Security rs Aggregated Security Holdings is New Platform Assets ts Unused ISA Allowance Missing Book Costs ew Report Monitor Unsettled Trades n August 2015 Regular Payments portfolio Values
Wealth Managers)14 III End date: 02/11/2015	Update Statements	Ongoing	Payment Wealth Manager Pr	ractice Bureau of Ellingson	n July 2015
Statement Type Recipient Owner	Period Create	Comments	7IM Statement	Back Office Upload File	1
Ongoing Payment Wealth Manager Practice Bureau of Ellingson	September 2015 21/10/2	15	×	*	
Ongoing Payment Wealth Manager Practice Bureau of Ellingson	August 2015 17/09/2	15	36	*	
Initial Payment Wealth Manager Practice Bureau of Ellingson	August 2015 11/09/2	115	36	Ł	AISO USE
Ongoing Payment Wealth Manager Practice Bureau of Ellingson	July 2015 26/08/2	15 Statement adjusted	36	÷	the Fees
Initial Payment Wealth Manager Practice Bureau of Ellingson	July 2015 14/08/2	115	26	* =	
Ongoing Payment Wealth Manager Practice Bureau of Ellingson	June 2015 22/07/2	115	36	*	reports to
Ongoing Payment Wealth Manager Practice Bureau of Ellingson	May 2015 22/06/2	115	36	÷	
Initial Payment Wealth Manager Practice Bureau of Ellingson	May 2015 15/06/2	115	36	*	see what
Ongoing Payment Wealth Manager Practice Bureau of Ellingson	April 2015 21/05/2	115	36	*	foo rato an
Ongoing Payment Wealth Manager Practice Bureau of Ellingson	March 2015 21/04/2	115	36	* -	
				1 - 10 of 17 items	account is
Back Office Upload Files are only available for Ongoing Payment and Initial Payment st made.	atement types. These files are automatically	enerated and will not fully represent the con	responding statement file where mod	difications have been	set up on

THERE NEEDS TO BE SUFFICIENT CASH FOR FEES TO BE PAID OTHERWISE THEY WILL CARRY OVER TO THE NEXT MONTH. FEES DEDUCTED & PAID MONTHLY IN ARREARS AROUND 25TH OF EACH MONTH.

SEVEN Wanagement

CHANGING FEE RATE

 Reduction in fee rate – email 7IM (no client authority required)

Increase/addition of fee rate – use Change of Fee form signed by the client (Clients > Blank Forms > Miscellaneous Forms)

Use above form if fees to be changed from the level set on the account pack

INITIAL OR ONGOING PAY	MENTS SEVEN Management
PLEASE PRINT CLEARLY IN BLOCK CAPITALS IN ALL SECTIONS	Section 3 – Ongoing Charges to be Updated
Section 1 – Client Details	You agree that your Financial Adviser will receive an ongoing fee % of the value of your investments held in the below portfolio/s:
Title: Mr/Mrs/Miss/Ms/Other	Portfolio Numberts): %
Surname	
~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	The change will be effective from the first day of the following month. Your signature(s) is/are required for the completion of this form
County for country is not UKD:	Spature None Date
Section 2 – Initial Payments to be Updated You agree to your Financial Adviser receiving the below payment per contribution into the listed portfolio/s, including any transfers and regular contributions:	Second Signature (if joint account) Name Date
Effective From Date: (DD/MM/YYYY)	
Please note that any changes must commence from the 1st calendar day of the month and be effective from the current or a future month. If historic adjustments are required, please contact your Seven Investment Management (TMR Relationship Manager.	

FEES CAN ONLY BE CHANGED FROM THE DATE AUTHORITY RECEIVED BY 7IM. ALL ADVISER FEES HAVE TO BE AGREED IN WRITING BY YOUR CLIENT.



### **REPORTS AVAILABLE ONLINE**

- Cash holdings (£ and %)
- Fund holdings (aggregrated by fund or clients in a fund)
- New inflows (includes cash and in-specie transfers)
- Regular withdrawals (fixed £ and natural income sweeps)
- Account values (inc historical values)
- Fee rates by account (inc family group linking and DFM model links)
- Individual client valuations and transactions
- Client statements (see page 36 of this guide)
- Adviser Fee statements (initial and ongoing fees)



## **MIFID MI REPORTS**

There are 4 reports available on platform to help you manage your clients' accounts relating to MIFID:

Report	Content
Complex Securities	The report displays ALL complex securities available on the 7IM
	Platform not just those held by clients of a specific practice.
MIFID Restricted Accounts	The report displays any client accounts that have been marked as
	MIFID restricted by 7IM. Typically this is due to insufficient information
	about the client (eg NINO, LEI, etc).
DFM Rebalance Exclusions	The report displays portfolios that 7IM have delinked from a DFM model
	as a result of a DFM rebalance, and when the rebalance/delink
	occurred.
Client Holdings By Security	The report displays a Complex Security and MIFID Reportable column.
	You can identify all MIFID reportable securities held by their clients by
	selecting the All Securities Held option when running the report.

REPORTS > MIFID REPORTS REPORTS > PRACTICE ADMIN > CLIENT HOLDINGS BY SECURITY



## MIFID 10% DROP NOTIFICATION

- 7IM will inform you by email if any of the following fall by 10% or more during a quarterly reporting period*:
  - Accounts you manage on a discretionary basis
  - Accounts invested in 7IM models
  - Accounts invested in third party DFM models
- It is your responsibility to communicate this to your clients.
- This will be calculated at account/tax wrapper level (eg GIA, ISA, SIPP) not dealing portfolio/sub account level (eg D, J, K)
- Will include accounts where any dealing portfolio is discretionary
- *Reporting periods are:

01/01 - 05/04 06/04 - 30/06 01/07 - 30/09 01/10 - 31/12

WHERE YOU HAVE CLIENTS IN THE 7IM DISCRETIONARY MANAGED SERVICE OR MIS WE WILL BE CONTACTING YOUR CLIENTS DIRECTLY BY EMAIL OR LETTER TO NOTIFY THEM OF THE 10% DROP.

45



### **CONTRACT NOTES**

Contract Note Seven	Address 1 Address 2 Address 3 Address 4 Postcode
In Marcos Larsen Si 68 Brezevod Court Acundidge 57107 IFAINO-TR Portfolio Number: IN#F0680X0HD GEDOL: B2PB.M7 IGIN: GeD0682H2M73 Bargain Reference: IM0YF629 Order Type: Market	Seven Investment Management 55 Bishopsgate London EC2N 3AS 7IM portfolio number:
Mr Marcos Larsen GA Dealing Portfolio We have bought on your behalf in our capacity as Agent Company: Fotz & Co	Dear 7IM I do not wish to receive from you any contract notes for trades placed in my 7IM account. Please do not send further contract notes with immediate effect.
Libox         Tim Aver Moleser, Advin Hall C Alco           Bargain Date         Settlement Date         Time         Quantity         Price         Consideration           34 Apr 2012         30 Apr 2012         10:05 47         32,801.751         £1.07910002         £35,395.37           Commission*         £0.00         Total Charges         £0.00           Total         £35,396.37	I am aware that I can download these at any time by logging into my account on your website. My email address for your records is Yours sincerely
leared by Prashing Securities Limited Capaten House, One Clove Creasert, East India Dock, London, E114 2014, Member of the indion Earch Easteinge, Auflicated and Regulated by the Thematol Sevicies Authority, Registered in Scigland No. 2017 20 2012, Devel 1000, Registered Office: 125 Old Broad Breet, London EC2N 1AR. Telephone. 0207 780 9777. Registered in Englished and Welee under 402011.	MrX

A PAPER AND ONLINE CONTRACT NOTE IS GENERATED FOR EACH TRADE

PAPER CONTRACT NOTES CAN BE TURNED OFF WITH A SIGNED CLIENT AUTHORISATION LETTER



### **ELECTRONIC VS PAPER STATEMENTS**

Default is for clients NOT to receive paper statements, as long as we have their email address.

- Email address should be input as part of the application process.
- Clients will get email notification that their report is available online via 7IM website. They should then login and download it.
- Copies of all statements are available on the 7IM platform: Reports > Client Valuation Reports > Report Pack Monitor.

REPORTS WILL BE SENT QUARTERLY FROM 1ST JANUARY 2018 – MIFID2 REQUIREMENT. CALENDAR QUARTERS: 01/01 – 05/04; 06/04 – 30/06; 01/07 – 30/09; 01/10 – 31/12.



### **Client Reporting-Statements**



CUSTOMISED AND MANAGED BY YOU ON THE PLATFORM (INC PAPER OR ELECTRONIC). OPTIONAL EXTRA RISK ANALYSIS, ACCOUNT LEVEL DETAIL AND BENCHMARKS. REPORTS AVAILABLE <u>ONLINE</u> FOR CLIENT TO DOWNLOAD. EMAIL NOTIFICATION SENT.



### **CLIENT REPORTING – WEBSITE**



CLIENTS HAVE A "VIEW ONLY" WEBSITE ACCESSED HERE. CAN DOWNLOAD THEIR QUARTERLY VALUATION FROM "MY DOCUMENTS" THEY CAN ALSO DOWNLOAD TRANSACTIONS, CGT, & CONTRACT NOTES



Gains or

Losses (£

-1.737.60

3,833.66

-441.55

mation m

### Client Reporting – 7IMAGINE APP



FREE 7IMAGINE APP ON MOST APPLE & ANDROID TABLETS & PHONES USE EXISTING PLATFORM LOGIN DETAILS CLIENTS NEED TO LOG IN TO WEBSITE FIRST TO CREATE THEIR PIN



### **3RD PARTY SOFTWARE INTEGRATION**

- Integration' includes:
  - Bulk valuations
  - Transactions
  - Fee reconciliation
- Check link below for list of software providers and who does what
- To use any integration service you will need an extra:
  - 7IM Data Services username*
  - 7IM Data Services password*
  - Request both from 7IM (no form required)
- www.7im.co.uk/intermediaries/integration-services

FOR MORE INFORMATION GO TO: <u>WWW.7IM.CO.UK/INTERMEDIARIES/INTEGRATION-SERVICES</u> * THIS IS NOT THE SAME AS YOUR NORMAL 7IM LOGIN – A NEW ONE IS REQUIRED.



### **7IM OFFSHORE FUNDS**

	SEI	DOL		
7IM Fund Name	Inc	Acc	AMC	OCF
7IM AAP Moderately Cautious (Dublin) Fund S	BYZVYL4	BYZVYN6	0.25%	0.62%
7IM AAP Balanced (Dublin) Fund S	BYZVY47	BYZVYB4	0.25%	0.48%
7IM AAP Moderately Adventurous (Dublin) Fund S	BYZWJP6	BYZWJQ7	0.25%	0.49%

7IM Moderately Cautious (Dublin) Fund S	BYY8DY2	BYY8DZ3	0.65%	1.17%
7IM Balanced (Dublin) Fund S	BYY8F24	BYY8F35	0.65%	1.18%
7IM Moderately Adventurous (Dublin) Fund S	BYY8F02	BYY8F13	0.65%	1.29%

S CLASS FUNDS ARE AVAILABLE ON THE 7IM PLATFORM ONLY AND HAVE AN AMC 0.25% LOWER THAN C CLASS TO OFFSET 0.25% PLATFORM CHARGE.



### **7IM OFFSHORE MODELS**

7IM Offshore Models (non UK Situs holdings)							
£	€	\$					
Income	-	-					
Cautious	-	-					
Moderately Cautious	Moderately Cautious	Moderately Cautious					
Balanced	Balanced	Balanced					
Moderately Adventurous	Moderately Adventurous	Moderately Adventurous					
Adventurous	Adventurous	Adventurous					

MODEL FEE IS 0.25% + VAT (IF APPLICABLE)



## **Third Party DFMs**

- 7IM
- Affinity Private Wealth
- Ashburton
- Bridport & Co Jersey
- Brooks Macdonald International
- Canaccord
- EFG Asset Management UK Ltd
- EQ Investors
- Harver Capital
- Invesco Asset Management
- James Hambros
- LGT Vestra Jersey
- Ravenscroft
- Rowan Dartington
- Smith & Williamson International
- Sparrows Capital
- Tilney Asset Management Ltd
- Waverton

#### THESE DFMS HAVE AGREEMENTS IN PLACE TO PROVIDE MODEL PORTFOLIO SERVICES ON PLATFORM OTHER PROVIDERS CAN BE ADDED ON A REQUEST BASIS

